YOUR BEST START

Queen's Bachelor of Commerce
Four-Year Honours Degree

queenscommerce.ca
FOR A CAREER IN BUSINESS, YOU WANT THE **BEST START** POSSIBLE.

THAT’S QUEEN’S COMMERCE.

queenscommerce.ca
You’ll attain a deep understanding of business strategies and concepts, including innovations that are changing the nature of work now and for the future.

We’ll foster your unique capacity for leadership, collaboration, cultural dynamics, personal presentation, and communication.

You can take an extraordinary study-abroad semester in third year and attend one of more than 100 business schools around the world.

You’ll be part of a strong community at Smith School of Business with interactive classes, team projects, challenges, competitions, events, and clubs.

Expert career coaches will work with you to define a path and pursue an exciting career. Top employers come to Smith to recruit because of our reputation for excellence.

All four years will challenge, engage, and prepare you for the future.
The Essentials

Bachelor of Commerce
Honours Degree

Four full years of outstanding business education

Exceptional, award-winning faculty

Study abroad opportunity available for third year students with 100+ business school partners in 35+ countries

Accredited by the leading international business education organizations

Pursue your passion: entrepreneurship, social impact, investment banking, accounting, marketing, consulting, finance, international business, and more

Dynamic and interactive classes, team challenges, and living business cases

Queen’s Commerce Society, teams, clubs, sports, competitions, and volunteering

Dedicated career coaches help our graduates land jobs across Canada, in the United States, and around the world

Comprehensive support from staff, including academic advisors and a personal counsellor

queenscommerce.ca
The Program

Queen’s Commerce is a four-year immersion in the study of business.

Years One and Two cover all core business areas — from accounting to human resources management to digital business and technologies. It’s the essential foundation for a career in management.

Years Three and Four offer a range of electives so you can focus on areas of interest. You also choose electives from other faculties to broaden your skills and perspective.

“...The Commerce program gives students broad exposure to the modern business environment and also enables them to pursue specific academic and professional interests. The core courses in my first two years helped build a solid foundation for my career and future studies. In third year, I was astounded by the range of options for specialization. You can really study what you’re passionate about.”

Gavriilo Randjelovic, Comm’19

Additional Opportunities

Queen’s Commerce students can complete a dual degree with the Faculty of Arts and Science in a range of subject areas.

You can earn a Certificate in Social Impact and distinguish yourself as a leader ready to tackle pressing social issues such as poverty, health care, human rights, education, civic engagement, and the environment.
### YEAR ONE
- Business Management
- Introduction to Financial Accounting
- Introduction to Marketing
- Principles of Economics
- Introduction to Mathematical Analysis for Management
- Organizational Behaviour
- Managerial Statistics
- Business Communications
- Managing Work and Teams

### YEAR TWO
- Introduction to Finance
- Finance II
- Marketing II
- Business Ethics and Corporate Social Responsibility
- Introduction to Human Resources Management
- Introduction to International Business
- Non-Commerce Electives: Typically 2 courses

### YEAR THREE
- Operations Management
- Commerce Electives: Typically 5 to 6 courses
- Non-Commerce Electives: Typically 3 to 4 courses
- International Exchange*

### YEAR FOUR
- Business and Corporate Strategy
- Commerce Electives: Typically 5 to 6 courses
- Non-Commerce Electives: Typically 3 to 4 courses

*Most students participate in an international exchange for one semester.*

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A combined Bachelor of Commerce (BCom)/Juris Doctor (JD) program allows students to complete both degrees in six years.

A 13-week Graduate Diploma in Accounting (GDA), following completion of a BCom with a focus on accounting, qualifies you to enter the final stages of Certified Public Accountant (CPA) certification.
The Experience

The Queen’s Commerce experience is unsurpassed. Small and interactive classes. Expert and engaged faculty. A uniquely strong sense of community. And great support to help you succeed.

Students come from across Canada and around the world to be part of Smith School of Business. The enthusiasm and energy at Smith helps you perform at your best.

Life Outside of Class

The Queen’s University campus is dynamic with many events, sports, performances, and clubs. Most first-year students live on campus, where many lifelong friendships are made.

All BCom students are part of the Queen’s Commerce Society (ComSoc), the largest undergraduate business society in Canada, with close to 1,000 student-held positions. ComSoc organizes social and networking events, conferences, and competitions, including Canada’s largest and longest running business case competition.

For more information see comsoc.ca
Alumni and Networking

Queen’s Commerce alumni are passionate about supporting the program and its students. Many participate in school events, judge competitions, fund scholarships and research, and make themselves available for advice, mentoring, and networking.

As a graduate, you join the impressive ranks of the business school’s alumni and the more than 150,000 Queen’s graduates in more than 150 countries.

“The Commerce program equips you with the tools you need to explore your interests, the confidence to pursue them, and an incredible network of staff and peers to help you get there. To me, the best part of the experience is knowing that I’ll never be without a friendly face or a helping hand.”

Claire Uhm, Comm’19

“Extracurricular opportunities are a defining feature of the Queen’s Bachelor of Commerce experience. I encourage all students to find something they are passionate about and to get involved.”

Jordan Flanigan, Comm’19
President, Commerce Society, 2018-19

“The Commerce Society enhances the student experience by providing opportunities outside the classroom. Students are able to explore potential career paths, and to access alumni network and recruitment sources. Plus, ComSoc creates a distinct community within the program through school spirit and charity events.”

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International Exchange

Queen’s Commerce students have the option of an international exchange semester in Year Three.

Living and studying in another country will broaden your perspective and allow you to develop a global network of contacts. Your international experience will enhance your career opportunities and appeal to employers.

Smith School of Business has partnerships with more than 100 prestigious business schools in 35 plus countries on six continents. From Argentina to Australia, and Spain to Singapore, partner schools are selected for the high quality of education and student experience that they deliver. The Centre for International Management at Smith assists students with planning the exchange experience.

No additional tuition fees are required for the international exchange. Students are responsible for travel and living expenses. Bursaries and scholarships are available.

For a complete list of exchange schools go to queenscommerce.ca
Even when you are not on exchange, your upper year classes will have inbound exchange students who bring diverse backgrounds and perspectives that enhance your learning experience.

“One of the main draws of the Queen’s Bachelor of Commerce program for me was the international exchange.

**Spending a semester in Thailand**

exceeded all my expectations. By immersing myself in a culture, I was able to expand my personal and professional networks, work with cross-cultural teams, and make lifelong memories. I am so thankful to have had this opportunity.”

Leenah Gilmour-Exarhos, Comm’19
Chulalongkorn University, Thailand
Coaching and Career Planning

The Smith School of Business team is focused on helping you with the transition to university and then to your career. Advisors, counsellors, staff, and faculty are committed to making your Bachelor of Commerce experience a great one.

The business school has its own Career Advancement Centre dedicated to working with our students to help define paths and find rewarding jobs. It has an established network of employers in Canada and around the world. Top companies come to Smith to recruit because of the high quality of our graduates.

Available services and programs include:

- One-on-one career coaching
- Engaging career workshops
- Online career resources
- Self-directed tutorials
- Resume, cover letter, and job application preparation
- Interview preparation
- Job offer negotiation assistance

97% of job-seeking students were employed within 6 months of graduation

$60,250 Average remuneration not including bonuses
Some Recent Employers of Commerce Graduates

Mean Base Salary

- Finance: $78,328
- Accounting: $44,628
- Consulting: $68,661
- Marketing & Communications: $58,603
- Data & Analytics: $59,007
- Sales: $54,120
- Operations & Logistics: $56,800
- Business Development: $47,400

Based on the Class of 2017
Admission

At Smith School of Business, we’re looking for a combination of strong academic performance and a well-rounded approach to life including demonstrated leadership and teamwork skills.

Admission is a two-stage process with academic records reviewed first and then assessment of the written application, which includes the Personal Statement of Experience (PSE) and the Supplementary Essays. Once the minimum academic requirements are met, the admission decision is based on the assessment of the written application.

Written Application
Application to Queen’s Bachelor of Commerce requires the writing and submission of the PSE and Supplementary Essays. This is designed to provide more insight into your capacity, capabilities, and interest in the study of business.

We are looking for students with demonstrated involvement in their school and community. This can come from sports, family responsibilities, volunteering, music, hobbies, or part-time work.

Ontario Students
Application to Queen’s Bachelor of Commerce is made through the Ontario Universities’ Application Centre (OUAC) ouac.on.ca

The minimum average mark requirement is 87%. This average is based on six courses including English 4U, Calculus and Vectors 4U, and one additional 4U Mathematics course, with minimum grades of 80% in these three prerequisite courses. The additional three required courses may be either 4U or 4M. No more than two 4M courses from the same discipline.

Out-of-Provience Students
Details of admission requirements for non-Ontario students can be found at queensu.ca/admission
Smith School of Business

Smith School of Business at Queen’s University is renowned for its excellence, innovation, and leadership in business education.

From establishing the first undergraduate business degree a century ago to creating groundbreaking programs and courses in emerging areas including artificial intelligence, fintech, analytics, cultural diversity, team dynamics, social impact, and more, Smith is at the forefront of preparing you for the business marketplace. In addition to its rich tradition of academic and teaching excellence, Smith is known for delivering an outstanding learning and development experience.

We are accredited by both the Association to Advance Collegiate Schools of Business (AACSB) and EQUIS through the European Foundation for Management Development. Meeting these standards places Smith School of Business among the world’s best.
Queen’s University and Kingston

Queen’s University is consistently ranked among the best in Canada and internationally. Through contributions to science, the arts, business, and government, Queen’s graduates have made indelible marks on the national and international landscape.

Queen’s has a beautiful, vibrant setting in the heart of Kingston, Ontario. It’s walkable and bikeable to great amenities, sports facilities, restaurants, music venues, theatres, and a waterfront that is a famous sailing centre. Kingston offers the best of both worlds: a dynamic, small city that’s close to Toronto, Montréal, Ottawa, and major U.S. centres.

The Facility

Smith School of Business is based at Goodes Hall, a state-of-the-art learning environment on the campus of Queen’s University. It supports many modes of learning – team projects, breakouts, lectures, and living business case challenges – as well as events, speakers, conferences, and competitions.

Queen’s University has extensive residence and off-campus living options, and great athletic and recreation facilities, galleries, theatres, libraries, study and social spaces.
Visit Us

Campus tours can be arranged through Queen’s Undergraduate Admission at tours@queensu.ca

Meetings with a Commerce academic advisor and tours of Smith School of Business can be requested through ssb.ca/tour. Tours are available weekdays, 8:30am to 3:30pm. Please book at least two business days in advance.

Smith also opens its doors to prospective students and families during:
Fall Preview - November 3 & 17, 2018
March Break Open House - March 9, 2019

Tuition

Annual tuition is $18,210 (for 2018–19). In addition, residence, meal plan, textbooks and student activity fees are approximately $17,740 per year.

There are a range of scholarships and bursaries available for application. Please consult Student Awards at queensu.ca/studentawards for more information.

Important Dates: Please consult the Ontario Universities’ Application Centre at ouac.on.ca for key dates for student applications.
Contact Us

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