

Steven E. Salterio PhD FCPA, FCA

Steve Salterio is in his second term as the Stephen J. R. Smith Chair of Accounting and Auditing. At Smith he has taught in the undergraduate, graduate diploma, master's and PhD programs. Steve was formerly an Editor at *The Accounting Review* (an FT50 journal), past Senior Editor of *Behavioral Research in Accounting*, and a past Editor (in-Chief) and Editor of *Contemporary Accounting Research* (an FT50 journal) with numerous editorial board appointments and *ad hoc* Editorships. Steve's research on the balanced scorecard, auditor-client management negotiations, and field research methods aided in establishing those accounting and auditing research areas. Steve received the **Community Builder Award** (AAA Audit Section), **Lifetime Notable Contribution to Behavioral Accounting Research Award** (AAA Accounting, Behavior and Organizations Section), the **Haim Falk Award for Distinguished Contribution to Accounting Thought** (CAAA), the **Notable Contribution to Audit Literature Award** (AAA Audit Section), the **Smith Excellence in Research Award** and the **Smith Research Supervision Award**. Steve has supervised ten PhD dissertations, acted as external doctoral examiner, and received the AAA Audit's Section **Outstanding Dissertation Supervisor** as well as the AAA Accounting Behavior and Organizations' **Outstanding Doctoral Dissertation Advising** recognition. Steve has published extensively in *The Accounting Review*, *Accounting Organizations and Society*, *Contemporary Accounting Research*, *Auditing: A Journal of Practice & Theory*, *Behavioral Research in Accounting*, *Journal of Management Accounting Research*, *Journal of Business Ethics* and *Journal of Accounting Research* among other academic and practitioner outlets. Steve received the honorific "Fellow" title for contributions to the accounting profession, is a Canadian Chartered Professional Accountant (FCPA, FCA), and graduated with a PhD from the University of Michigan.

Other factoids:

- An inaugural Smith Chair 2016-2021 and renewed 2021-2026
- Inaugural PwC/Thomas O'Neill Faculty Research Fellow of Accounting - 2005 to 2016
- He is or has been an editorial board member at *Auditing: A Journal of Practice & Theory*, *Accounting Organizations and Society*, *Behavioral Research in Accounting*, *Contemporary Accounting Research*, *Journal of Management Accounting Research*, and *The Accounting Review*, among others.
- His doctoral graduates accepted initial positions at universities in Hong Kong (City University), Korea (KAIST), USA (Virginia Tech) and Canada (Saskatchewan, UQAM, Brock, Western, Ryerson, Windsor and Carleton).
- Co-authored two editions of an auditing and assurance textbook entitled *Auditing: Assurance and Risk* with Robert Knechel. Third edition in progress.
- His research has received extensive external funding from government granting agencies (Social Sciences and Humanities Research Council) and industry (CICA, CAAA, CGA).
- Two professional articles (with Tony Atkinson) were recognized as Articles of Merit by the International Federation of Accountants

Curriculum Vitae (web version)

Steven E. Salterio PhD, FCPA, FCA

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Education

<u>Degrees</u>	<u>Institution</u>	<u>Year</u>
Ph.D.	University of Michigan	1993
Thesis: <i>The Search For and Use of Precedents in Making Financial Accounting Decisions</i>		

Professional Designations

FCPA, FCA	Chartered Professional Accountants Ontario (CPA Ontario, formerly Institute of Chartered Accountants of Ontario (ICAO))	2012/2006
CPA, CA	CPA Ontario (formerly ICAO)	2012/1999
CPA, CA	CPA New Brunswick (formerly the New Brunswick Institute of Chartered Accountants)	2014/1985

Employment History

(a) Academic

<u>Years</u>	<u>Position/Rank</u>	<u>Employer</u>
2003-present	Professor (tenured)	Queen's University
2013-2021	Special Advisor to Dean (Accounting Relationships)	Queen's University
2008-2016	Director, CPA Centre for Governance	Queen's University
2015 1/1-30/3	Visiting Professor	University of Florida
2008 20/8-30/12	Visiting Professor	Mount Allison University
2003 1/1-30/6	Visiting Professor	University of Western Ontario
2002 1/1-30/6	Visiting Associate Professor	University of Illinois at Champaign
1998-2003	Associate Professor (tenured)	University of Waterloo
1993-98	Assistant Professor	University of Alberta
1992-93	Teaching Assistant	University of Michigan
1989-92	Research Assistant	University of Michigan
1988-89	Teaching Assistant	University of Michigan
1986-88	Lecturer	University of New Brunswick

(b) Nonacademic

<u>Years</u>	<u>Position/Rank</u>	<u>Employer</u>
1986-93	Contract lecturer	Atlantic School of Chartered Accountancy
1986-88	Contract lecturer	Society of Management Accountants
1982-86	Supervisor	Doane Raymond (Grant Thornton)

(c) Consulting and executive education clients (selected)

- Litigation support – various law firms
- Post-Secondary Education Quality Assessment Board, Ministry of Training Colleges and Universities, Ontario
- Legal Aid Clinics of Southeastern Ontario
- Wilkinson & Company LLP

Awards and Honours (2000 to date)

- Stephen J.R. Smith Chair of Accounting and Auditing 2016-2021; 2021-2026
- **Outstanding Reviewer Award**, Contemporary Accounting Research 2024
- Recipient, American Accounting Association (AAA) Accounting, Behavior and Organizations Section’s **Outstanding Doctoral Dissertation Advising Award** for Yi Luo PhD (‘22) 2023
- Recipient, AAA Audit Section’s **Community Builder Award** (joint with T. Libby) 2022
- **Outstanding Reviewer Award**, AAA Management Accounting Section Conf. 2023, 2024
- Social Sciences & Humanities Research Council (SSHRC) Insight Grant On Replication Culture in the Social Sciences 2021-2026
- Recipient, Smith School of Business **Research Supervision Award** 2021
- AAA Accounting, Behavior and Organizations Section **Lifetime Notable Contribution to Behavioral Accounting Research Award** 2018
- Research on evidence based auditing knowledge transfer profiled in MAB (*Maandblad Voor Accountancy en Bedrijfseconomie* – the journal of Dutch professional accountants) 92, (7/8), 221-228. 2018
- **Outstanding Reviewer Award**, *Journal of Accounting and Organizational Change* 2017
- PwC/Tom O’Neill Faculty Research Fellow of Accounting (reappointed: 2008, 2011, 2014) 2005-2016
- SSHRC Insight Development Grant – Knowledge Transfer to Audit standard setters 2015-2017
- Profiled in *CA Magazine* (April) for Chartered Accountants in academia 2013
- Recipient, AAA Audit Section’s **Outstanding Dissertation Supervisor** for Regan Schmidt PhD (‘11) 2012
- Recipient, Smith School of Business, **Award for Research Excellence** 2011
- Recipient, AAA Audit Section’s **Notable Contribution to the Auditing Literature Award** 2008
- Recipient, Canadian Academic Accounting Association’s **Haim Falk Award for Distinguished Contribution to Accounting Thought** 2008
- CPA Ontario (formerly ICAO) elected Fellow (life designation) 2006-
- SSHRC Research Grant – Transparency in Accounting and Auditing 2006-2009
- International Federation of Accountants PAIB Article of Merit Citations For Distinguished Contribution to Management Accounting 2003
- Social Sciences and Humanities Research Council Research Grant 2001-2004

PUBLICATIONS and CONTRIBUTIONS TO RESEARCH

Book

R. Knechel and S. Salterio. 2017. *Auditing: Assurance and Risk*. 4th edition. New York and London: Focal Press – Taylor and Francis. (3rd Edition 2007 Cengage Publishing with B. Ballou).

Chapters in books (* refereed)

Salterio, S. E. 2024. Carrying out Experiential Surveys/Questionnaires: Tips and Traps. To appear in Libby, T., and L. Thorne (editors), 2025, *The Routledge Companion to Behavioural Research in Accounting 2nd edition*. Routledge.

Salterio, S. E. and P. M. (Estha) Gondowijoyo. 2024. Moving beyond the lab’: Building on Experimental Accounting Researchers' Core Competencies to Expand Methodological Diversity in Accounting Research Revised version. To appear in Libby, T., and L. Thorne (editors), 2025, *The Routledge Companion to Behavioural Research in Accounting 2nd edition*. Routledge.

*Salterio, S. E. and P. M. (Estha) Gondowijoyo. 2017. ‘Moving beyond the lab’: Building on Experimental Accounting Researchers' Core Competencies to Expand Methodological Diversity in Accounting Research. pp. 149-174. In Libby, T., and L. Thorne (editors), 2018, *The Routledge Companion to Behavioural Research in Accounting*. Routledge.

*Hayne, C., and S. E. Salterio. 2014. Chapter 26 Accounting and Auditing. pp. 421-440. In M. Bovens, R. E. Goodin and T. Schillemans (editors), *Oxford Handbook of Public Accountability*. Oxford University Press: Oxford UK.

Salterio, S. E. 2006. Comments on “Rethinking the Role of the Auditor” in Paul D. Paton, ed., *Challenge and Change in Securities Regulation: Proceedings of the 12th Queen's Annual Business Law Symposium*. Kingston: Queen's University Faculty of Law, pp. 204-215.

*Kotchetova, N. and S. Salterio. 2004. Judgment and Decision-Making Research in Accounting. pp. 547-566. In D. Kohler and N. Harvey (editors) *Blackwell Handbook of Judgment and Decision Making*. Blackwell Publishing: Malden MA USA.

Salterio, S. 2004. Chapter 13 A Strategic Systems Approach to the Financial Audit. pp. 470-481. In J. Robertson and W. Smieliauskas *Auditing: An International Approach, Third Canadian Edition* and based on chapter in W. Smieliauskas and J. Robertson, 2001. *Auditing: An International Approach, Second Canadian Edition*. pp. 476-491 McGraw Hill: Toronto.

*Greenwood, R., and S. Salterio. 2002. Loblaw Companies LTD. pp. 165-210. In T. Bell and I. Solomon (editors) *Cases in Strategic-systems Auditing*. KPMG and University of Illinois: Montvale NJ and Champaign IL.

*Gibbins, M. and S. Salterio. 1996. Experimental Accounting Research: Current Methodological Issues and Debates. pp. 9-53. In A. Richardson (editor). *Research Methods in Accounting: Issues and Debates* CGA Research Monograph No. 25. CGA Canada Research Foundation: Vancouver.

Academic Research Articles (peer reviewed) orcid.org/0000-0001-6697-3284

Hoang, K., Luo, Y., & Salterio, S. E. (2025). How to Create a Practitioner-Focused Academic Research Synthesis. *Issues in Accounting Education*, 40(1), 45-67.

- Luo, Y., Salterio, S. E., & Adamson, C. (2024). Replication of Audit and Financial Accounting Research: We Do More than We Think. *Accounting Horizons*, 1-17. Forthcoming – Online January 2024.
- Kim, D., Marin, M. J., Richardson, G. D., Salterio, S. & Tsang, A. (2023). The Impact of Board Environmental Expertise and Social Engagement on Firm Environmental Performance. *Accountability in a Sustainable World Quarterly*, Issue 4, 118-128.
- Kim, D., Marin, M. J., Richardson, G. D., Salterio, S. & Tsang, A. (2023). Modeling Board Governance, Environmental Expertise, and Social Engagement Effects on Firm Environmental Performance: Panel Data Evidence. *Journal of Contemporary Accounting & Economics* 19 (2): 100364.
- Hoang, K., Luo, Y., & Salterio, S.E. (2022). Evidence-Informed Audit Standard Setting: Exploring Evidence Use and Knowledge Transfer. *Contemporary Accounting Research* 39 (4): 2243-2283 (lead article for issue).
- Salterio, S.E. (2022). Redressing the fundamental conflict of interest in public company audits. *International Journal of Auditing*, 26 (1), 48– 53.
- Luo, Y. & Salterio S. E. (2022). The Effect of Gender on Investors’ Judgements and Decision Making. *Journal of Business Ethics*, 179, 237-258.
- Salterio, S.E., Hoang, K., & Luo, Y. (2021). Communication is a two-way street: Analyzing approaches to enhance effective audit research knowledge transfer to policymakers. *Accounting, Organizations and Society*. 94: 101265. (lead article for issue – equal co-authors)
- Luo, Y. & Salterio, S. E. (2020) Towards an Archival Measure of the Likelihood of Auditor-client Management Negotiation: An Exploration of the Salterio (2012) Audit Lag Measures Conjecture. *Accounting Perspectives*, 20 (1), 109-143.
- Salterio, S. E. (2020) Accounting for the unaccountable – coping with COVID. *Journal of Accounting & Organizational Change*; 16 (4), 557-578.
- Libby, T., & Salterio, S.E. (2019). Deception in Management Accounting Experimental Research: “A Tricky Issue” Revisited. *Journal of Management Accounting Research*. 31 (2), 143-158.
- Hoang, K., Salterio, S. E. & Sylph, J. (2018). Barriers to Transferring Auditing Research to Standard Setters. *Accounting Perspectives*. 17 (3), 427-453.
- Stein, M., Salterio, S. E., & Shearer, T. (2017). 'Transparency' in Accounting and Corporate Governance: Making Sense of Multiple Meanings. *Accounting and the Public Interest*, 17 (1), 31–59.
- Koch, C. & Salterio, S. E. (2017). The Effects of Auditor Affinity for Client and Perceived Client Pressure on Auditor Proposed Adjustments. *The Accounting Review*, 92 (5), 117-142.
- Kenno, S. A., McCracken, S. A., & Salterio, S. E. (2017). Financial Reporting Interview-Based Research: A Primer with an Illustrative Example. *Behavioral Research in Accounting*, 29 (1), 77-102.
- Malsch, B. & Salterio, S. E. (2016). Doing Good Field Research: Assessing the Quality of Audit Field Research. *Auditing: A Journal of Practice & Theory*, 35 (1), 1-22.

- Salterio, S. E. (2015). Barriers to Knowledge Creation in Management Accounting Research. *Journal of Management Accounting Research*, 27 (1), 151-170.
- Gold, A., Gronewold, U., & Salterio, S. E. (2014). Error Management in Audit Firms: Error Climate, Type and Originator. *The Accounting Review*, 89 (1), 303-330.
- Luo, Y. & Salterio, S. E. (2014). Governance Quality in a 'Comply or Explain' Governance Disclosure Regime. *Corporate Governance: An International Review*, 22 (6), 460-481.
- Gronewold, U., Gold, A., & Salterio, S. E. (2013). Reporting Self-Made Errors: The Impact of Organizational Error-Management Climate and Error Type. *Journal of Business Ethics*, 117 (1), 189-208.
- Salterio, S., Conrad, J. E., & Schmidt, R. N. (2013). Canadian Evidence of Adherence to Comply or Explain Corporate Governance Codes: An International Comparison. *Accounting Perspectives*, 12 (1), 23-51.
- Salterio, S. E. (2012). Balancing the Scorecard through Academic Accounting Research: Opportunity Lost? *Journal of Accounting & Organizational Change*, 8 (4), 458-474. (Lead article).
- Salterio, S. E. (2012). Fifteen Years in the Trenches: Auditor-Client Negotiations Exposed and Explored. *Accounting and Finance*, 52 (1), 233-286.
- Chen, Q., Kelly, K., & Salterio, S. E. (2012). Do Changes in Audit Actions and Attitudes Consistent with Increased Auditor Scepticism Deter Aggressive Earnings Management? An Experimental Investigation. *Accounting, Organizations and Society*, 37 (2), 95-115.
- Lu, H., Richardson, G., & Salterio, S. E. (2011). Direct and Indirect Effects of Internal Control Weaknesses on Accrual Quality: Evidence from a Unique Canadian Regulatory Setting. *Contemporary Accounting Research*, 28 (2), 675-707.
- McCracken, S., Salterio, S. E., & Schmidt, R. N. (2011). Do Managers Intend to Use the Same Negotiation Strategies as Partners? *Behavioral Research in Accounting*, 23 (1), 131-160.
- Gibbins, M. S., McCracken, S., & Salterio, S. E. (2010). The Auditor's Strategy Selection for Negotiation with Management: Flexibility of Initial Accounting Position and Nature of the Relationship. *Accounting, Organizations and Society*, 35 (6), 579-595.
- Knechel, W. R., Salterio, S. E., & Kochetova-Kozloski, N. (2010). The Effect of Benchmarked Performance Measures and Strategic Analysis on Auditors' Risk Assessments and Mental Models. *Accounting, Organizations and Society*, 35 (3), 316-333.
- Free, C., Salterio, S. E., & Shearer, T. (2009). The Construction of Auditability: MBA Rankings and Assurance in Practice. *Accounting, Organizations and Society*, 34 (1), 119-140.
- McCracken, S., Salterio, S. E., & Gibbins, M. (2008). Auditor-Client Management Relationships and Roles in Negotiating Financial Reporting. *Accounting, Organizations and Society*, 33 (4-5), 362-383.
- Salterio, S. E. (2008). A Strategy for Dealing with Financial Reporting Fraud: Fewer Mandates, More Auditing. *Accounting Perspectives*, 7 (2), 111-122.

- Gibbins, M., McCracken, S. A., & Salterio, S. E. (2007). The Chief Financial Officer's Perspective on Auditor-Client Negotiations. *Contemporary Accounting Research*, 24 (2), 387-422.
- Gibbins, M., McCracken, S. A., & Salterio, S. E. (2005). Negotiations over Accounting Issues: The Congruency of Audit Partner and Chief Financial Officer Recalls. *Auditing: A Journal of Practice & Theory*, 24 (1), 171-193.
- Libby, T., Salterio, S. E., & Webb, A. (2004). The Balanced Scorecard: The Effects of Assurance and Process Accountability on Managerial Judgment. *The Accounting Review*, 79 (4), 1075-1094.
- Gunz, S. & Salterio, S. E. (2004). What if Andersen had shredded in Toronto or Calgary? The Potential for Criminal Liability for Canadian Public Accounting Firms. *Canadian Accounting Perspectives*. 3 (1), 58-84.
- Lipe, M. G. & Salterio, S. (2002). A Note on the Judgmental Effects of the Balanced Scorecard's Information Organization. *Accounting, Organizations and Society*, 27 (6), 531-540.
- Gibbins, M., Salterio, S., & Webb, A. (2001). Evidence about Auditor-Client Management Negotiation Concerning the Client's Financial Reporting. *Journal of Accounting Research*, 39 (3), 535-563.
- DeZoort, F. T. & Salterio, S. E. (2001). The Effects of Corporate Governance Experience and Financial Reporting and Audit Knowledge on Audit Committee Members' Judgments. *Auditing: A Journal of Practice & Theory*, 20 (2), 31-47. [Reprinted in N. Brennan, *Corporate Governance and Financial Reporting*. 2007. SAGE Publications, London.]
- Beasley, M. S. & Salterio, S. E. (2001). The Relationship between Board Characteristics and Voluntary Improvements in Audit Committee Composition and Experience. *Contemporary Accounting Research*, 18 (4), 539-570.
- Lipe, M. G. & Salterio, S. E. (2000). Balanced Scorecard: Judgmental Effects of Common and Unique Performance Measures. *The Accounting Review*, 75 (3), 283-298. [Reprinted in J. Edwards, *Emerging Practices in Cost Management*. 2001. Warren, Gorham & Lamont Professional Publishing Division, Research Institute of America Inc.]
- Salterio, S. & Koonce, L. (1997). The Persuasiveness of Audit Evidence: The Case of Accounting Policy Decisions. *Accounting, Organizations and Society*, 22 (6), 573-587.
- Salterio, S. & Denham, R. (1997). Accounting Consultations Units: An Organizational Memory Analysis. *Contemporary Accounting Research*, 14 (4), 669-691.
- Salterio, S. (1996). Decision Support and Information Search in a Complex Environment: Evidence from Archival Data in Auditing. *Human Factors*, 38 (3), 495-505.
- Salterio, S. (1996). The Effects of Precedents and Client Position on Auditors' Financial Accounting Policy Judgement. *Accounting, Organizations and Society*, 21 (5), 467-486.
- Salterio, S. (1994). Researching Accounting Precedents: Learning, Efficiency, and Effectiveness. *Contemporary Accounting Research*, 11 (1), 515-542.

Cases and Discussions (*refereed)

- Salterio, S. E. (2018). Signaling effects of scholarly profiles—the editorial teams of North American accounting association journals: A personal perspective. *Critical Perspectives on Accounting*. 51, 78-83. [Invited].
- Salterio, S. E. (2014). We Don't Replicate Accounting Research - or Do We? *Contemporary Accounting Research*, 31 (4), 1134-1142.
- Salterio, S. E. (2012). Ships Passing in the Night: Highlighting Complementary Accounting Research across Paradigms. *Contemporary Accounting Research*. 29 (2): 360.
- Salterio, S. E. (2011). Twenty-Fifth Anniversary of the Contemporary Accounting Research Conference Issue: Editorial. *Contemporary Accounting Research*. 28 (4): 1082-1085.
- Salterio, S. (2008). Renovating the Audit Profession: A Brief Rejoinder to Jamal. *Accounting Perspectives*. 7 (2): 127-130.
- *Davies, A., & Salterio, S. E. (2007). Financial Times Business School Rankings: A Non-traditional Assurance Case in Three Parts. *Accounting Perspectives*. 6 (1): 95-113. [First place case in the 2006 English case competition of the Canadian Academic Accounting Association.]
- Salterio, S. E. & Webb, A. (2006). HONESTY in Accounting & Control: A Discussion of Hannan, Rankin and Towry. *Contemporary Accounting Research*. 23 (4): 916-932.
- Salterio, S. E. & Hiscock, D. (2004). Sleemans Breweries LTD. In J. Robertson and W. Smieliauskas *Auditing: An International Approach, Second Canadian Edition*. McGraw Hill: Toronto 2001 (pp. 482-487) and revised version in W. Smieliauskas and J. Robertson. *Auditing: An International Approach. Third Canadian Edition* (2004): 492-497.
- Salterio, S. E. (1999). A Discussion of External Auditors' Reliance on Work Performed by Internal Auditors: The Influence of Fee Pressures on This Reliance Decision. *Auditing: A Journal of Practice & Theory*, 18 (Supplement): 137-142.
- Salterio, S. E. (1998). A Discussion of a Methodology for Developing Measurement Criteria for Assurance Services: A Measurement Theory Perspective. *Auditing: A Journal of Practice & Theory*. 17 (Supplement): 93-98.
- Articles - Professional and practice publications**
- Annisette, M., T. King, and S. E. Salterio. Identifying Pioneering Black Professional Accountants. *Pivot* (CPA Canada Magazine). March/April 2024 pp 12-13.
- Salterio, S. E. It could take two years for the economy to recover from the coronavirus pandemic. *The Conversation*. April 2020 (Reprinted in longer format in *Smith Insight*).
- Evans, R. and S. E. Salterio. Forcing Reports to Ottawa undermines First Nations Accountability. *Globe & Mail*. January 4, 2016. (Reprinted in long format in *Smith Business Journal*, June 2016)
- Salterio, S. E. Shedding light on negotiations. *CA Magazine*. April 2013. (Editorial review).
- Salterio, S. Risk Management and Accountability: More than just insurance. *The Philanthropist*. (2012). 24 (3): 239-241. (Editorial review).
- Salterio, S. E. and P. Legresley. Developing a Culture of Reporting Transparency and Accountability: The Lessons Learned from the Voluntary Sector Reporting Awards for

Excellence in Financial Reporting Transparency. *The Philanthropist*. (2011). 23 (4): 555-573. (Editorial review).

Salterio, S. Governance: Accounting for non-profits. *National Post* (Financial Post). July 20, 2010 FP 15.

Chen, Q., S. Salterio and P. Murphy. Fraud in Canadian Nonprofit Organizations as Seen through the Eyes of Canadian Newspapers, 1998-2008. *The Philanthropist*. (2009). 22 (1): 24-39. (Editorial review).

Salterio, S. and M. Stein. Seeing through (the) meaning of transparency (op-ed). *Bottom Line* (June 2009) 16.

Salterio, S. No need to chase “Holy Grail”. (op-ed) *Bottom Line*. (June 2008) 15.

Salterio, S. SOX for Canada. (op-ed) *National Post*. Don Mills, ON. (March 21, 2006) FP 19.

Salterio, S. (with contributions from the AAA Auditing Section Research Committee). Tapping Scarce Resources: Obtaining Access to Auditor Participants and Proprietary Audit Firm Data. *The Auditor’s Report*. (Summer, 2004).

Salterio, S. & A. Webb. The Balanced Scorecard: Rhetoric versus Research. *CA Magazine*. (August 2003) 39-41. (Editorial review).

Atkinson, A. & S. Salterio. Function vs. Form: Taking Control of the Corporate Governance Quandary. *CMA Management* (September 2002), 23-27. (Editorial review.)

Atkinson, A. & S. Salterio. Shaping Good Conduct. *CMA Management* (February 2002), 19-23. (Editorial review).

Salterio, S. What makes an expert? *CA Magazine*. (March 2000). 38-39, 49-51. (Editorial review).

Denham, R. & S. Salterio. Variable practices: A review of infirm accounting consultations. *CA Magazine*. (January 1998). 38-39, 45. (Editorial review).

Other Scholarly Work

Video

Hoang, K., Y. Luo and Salterio. 2018. *The Case for Evidence Informed Audit Standard Setting*. Posted on Smith School of Business YouTube channel November. 10:28 in length. Revised 2020 into [three four-minute videos](https://khoang.people.ua.edu/evidence-informed-standard-setting.html). <https://khoang.people.ua.edu/evidence-informed-standard-setting.html>

Technical reports

Salterio, S. 2018. *Response to the Monitoring Group on the Future of International Auditing, Ethics and Education Standard Setting*. Monitoring Group. February. 15 pages plus appendices.

Salterio, S. & J. Conrod. 2009. *Corporate Governance: Platitudes, Principles or Best Practices?* CA-Queen’s Centre for Governance. Kingston, ON. March. 25 pages.

Chen, Q., & S. Salterio. 2008. *Fraud in Canadian Nonprofit Organizations as Seen through the Eyes of Canadian Newspapers, 1998-2008*. CA-Queen’s Centre for Governance. Kingston, ON. October. 34 pages.

Salterio, S. 2008. *Audit Committees on Canada's "Big Board" Fall into Line; Little Guys Continue to Lag*. CA-Queen's Centre for Governance. Kingston, ON. July. 15 pages.

Salterio, S. & R. Schmidt. 2007. *Management's Evaluation of Design Effectiveness of Internal Controls over Financial Reporting: Weak Regulation and Inconsistent Compliance*. CA-Queen's Centre for Governance. Kingston, ON. October. 40 pages.

Salterio, S. & R. Schmidt. 2006. *An Early Look Internal Controls at Canadian Public Companies: SOX 404 Reporting*. CA-Queen's Centre for Governance. Kingston, ON. December. 27 pages.

Invited university workshop/seminar presentations (since 2010)

- Concordia University, Molson School, Montreal, November 2024
- VU Amsterdam, doctoral and new faculty workshop, July 2024
- Bocconi University, Milan, April 2021
- European Experimental Accounting Network, February 2021
- University of Massachusetts at Lowell, February 2021
- Egyptian Online Seminars in Business, Accounting and Economics, November 2020
- University of New South Wales, November 2019
- Queensland University, November 2019
- University of Sydney, October 2019
- Massey University, October 2019
- Wilfred Laurier Behavioural Accounting Research Symposium, November 2018
- University of Bristol September 2017
- University of British Columbia February 2016
- VU Amsterdam, April 2015
- University of Florida January 2015
- Nanyang Business School, Nanyang University September 2013
- Berne University September 2013
- KU Leuven 2012
- HEC Paris 2012
- Korea University 2012
- KAIST 2012
- Georgia State University 2011
- Boston College 2011
- HEC Montréal 2010
- University of Texas at El Paso 2010

Refereed Conference papers: Over 75 papers presented.

Conference Discussions: Over 35 conference papers discussed.

Invited Speaker: (since 2010)

- Panel Member, Smith Research's Rejection Fest, June 2024
- Speaker, Smith First Undergraduate Research Symposium, April 2024
- Resident faculty, European Audit Research Network Doctoral Consortium, September 2023
- Resident faculty, Audit Section Doctoral Consortium, January 2020
- Workshop leader, Craft of Accounting Research, University of New South Wales, November 2019.

- Workshop leader, Craft of Accounting Research, Queensland University, November 2019.
- Workshop leader, Using qualitative positivist methods in Accounting Research, University of Sydney, October 2019.
- Keynote opening speaker, AAA Accounting Behavior and Organizations Section Mid-Year Meeting, October 2018.
- Panel member, Field Research in North American, AAA Annual Meeting, August 2018.
- Keynote closing plenary speaker, Foundation for Audit Research, Amsterdam, June 2018
- Senior faculty, American Accounting Association New Faculty Consortium, February 2018. Washington, DC USA.
- Resident Faculty and Editors' Panel member, European Audit Research Network Doctoral Symposium. September 2017.
- Resident Faculty, Accounting and Finance Association of Australia and New Zealand Doctoral Symposium. June 2017.
- Member, Editors' Panel, Global Management Accounting Research Symposium. June 2017.
- Faculty, Global Management Accounting Research Symposium doctoral session. June 2017.
- Invited Speaker and Session organizer, 2016 Ontario Not for Profit Finance Leadership Conference. Towards More Effective Stakeholder Reporting: The Role of the Annual Report. December.
- Session co-leader, European Accounting Association. PhD Forum – Experimental Research. April 2015.
- Workshop Leader, Craft of Accounting Research, VU Amsterdam (and two other Dutch universities), April 2015.
- Guest speaker, 6th Annual Voluntary Sector Reporting Awards Luncheon. Toronto February 2014.
- Panel Member, 25th Anniversary Conference for the Journal of Management Accounting Research. What do we know about management accounting? January 2014
- Workshop Leader, Craft of Accounting Research, Berne University, September 2013.
- Workshop Leader, Craft of Accounting Research, Nanyang Technological University/National University of Singapore. September 2013.
- Panel member, Editors' Panel, AAA Audit Section Mid-Year Meeting, January 2013, New Orleans LA.
- Workshop leader, Craft of Accounting: A CAR Perspective, HEC Paris September 2012.
- Workshop leader, Craft of Accounting: A CAR Perspective, KU Leuven September 2012.
- Panel member, Editors' Panel, The PhD Project: American Doctoral Students Association, August 2012, Washington DC.
- Presenter, KAIST (Korea Advanced Institute of Science and Technology), The Craft of Accounting Research, June 2012 Seoul Korea.
- Panel member, Editors' Panel, AAA Audit Section Mid-Year Meeting, January 2012, Savannah GE.
- Panel member, Global Research Agendas: Harmonization and Differentiation, American Accounting Association Annual Meeting, August 2011 Denver USA.
- Keynote and plenary speaker, Accounting and Finance Association of Australia and New Zealand (AFAANZ) Annual Conference July 2011, Darwin Australia.
- Keynote speaker, AFAANZ Doctoral Consortium, July 2011 Darwin Australia.
- Panel member, Field Research in Governance, European Accounting Association Congress 2011, April 2011, Rome Italy.

- Panel member, Editors’ Panel, American Accounting Association New Faculty Consortium, February 2011, Washington, DC.
- Panel member, Editors’ Panel, AAA Audit Section Mid-Year Meeting, January 2011, New Mexico.
- Keynote speaker, Brock University’s Accounting and Finance Conference, October 2010, St. Catherine’s ON.
- Panel member, Editors’ Panel, American Accounting Association Annual Meeting, August 2010, San Francisco.
- Panel member, Alternative Perspectives Editors’ Panel, Public Interest Section, American Accounting Association Annual Meeting, August 2010 San Francisco.

Editorial Positions

<i>The Accounting Review</i> – Editor	2020-2023
<i>Behavioral Research in Accounting</i> - Senior Editor	2017-2020
<i>Behavioral Research in Accounting</i> - Senior Editor-elect	2016-2017
<i>The Accounting Review</i> – Ad hoc Editor	2017
<i>Behavioral Research in Accounting</i> – Editor/Associate Editor	2014-2017
<i>Journal of Accounting and Organizational Change</i> – Associate Editor	2014-
<i>The Philanthropist</i> – Section Editor (Accounting)	2011-2014
<i>Contemporary Accounting Research</i> – Editor (in-chief)	2010-2013
<i>Contemporary Accounting Research</i> – Editor-elect	2009-2010
<i>Contemporary Accounting Research</i> - Associate Editor	2001-2006
<i>Auditing: A Journal of Practice & Theory</i> - Ad hoc Associate Editor	2007
<i>Contemporary Accounting Research</i> - Ad hoc Associate Editor	2000-2001, 2007, 2008
<i>Journal of Management Accounting Research</i> – Ad hoc Associate Editor	1999-2001

Editorial Board Membership

<i>Accounting Organizations and Society</i>	2015- renewed 2022
<i>Auditing: A Journal of Practice & Theory</i>	2000-2011, 2013- renewed 2023
<i>Journal of Behavioral and Experimental Accounting</i> (SSRN)	2004-
<i>Contemporary Accounting Research</i>	1998-2001, 2020- renewed 2023
<i>Behavioral Research in Accounting</i>	2005-2013, 2023- new 2023
<i>Journal of Accounting and Organizational Change</i>	2006-2013
<i>The Accounting Review</i>	2008-2010, 2023- new 2023
<i>Journal of Management Accounting Research</i>	1999-2001, 2002-2006

Ad Hoc Journal Referee

- *The Accounting Review*
- *Journal of Accounting Research*
- *Contemporary Accounting Research*
- *Accounting, Organizations and Society*
- *Abacus*
- *Accounting Horizons*
- *Accounting Perspectives (and Canadian Accounting Perspectives)*
- *Accounting and Finance*
- *Auditing: A Journal of Practice & Theory*
- *Behavioral Research In Accounting*

- *British Accounting Review*
- *Canadian Tax Journal*
- *Corporate Governance: An International Review*
- *Critical Perspectives on Accounting*
- *European Accounting Review*
- *Information Systems Journal*
- *International Journal of Accounting*
- *International Journal of Auditing*
- *Issues in Accounting Education*
- *Journal of Accounting Literature*
- *Journal of Accounting and Public Policy*
- *Journal of Business Ethics*
- *Journal of Information Systems*
- *Journal of Management Accounting Research*
- *Nonprofit and Voluntary Sector Quarterly*
- *Organization Science*

Invited Referee for Tenure/Promotion and National Honours

Over 45 universities in Canada, New Zealand and the United States ranging from promotion and tenure to chaired full professor decisions in addition to references for membership in academic honorary societies, national and international awards.

Work in progress

- The causes and extent of replication research in accounting and auditing. (Y. Luo (Ivey - Western), M. Ye (Rotman-Toronto), and C. Adamson (Queen’s Library)). First round of data collection complete – in data analysis and working paper development stage; second round data collection is ongoing at Smith and Ivey.
- Pioneering Black Professional Accountants in Canada (title of convenience) (M. Annisette (Schulich – York), and T. King (Waterloo)). Finished interviews, coded data, and are now at writeup of working paper stage.
- The role of curiosity and incentives in managerial recognition of wicked problems. (T. King Waterloo) Pretest completed, and target is to run Experiment 1 in September October 2024.
- Re-examining the Accounting Research Classics – A replication and extension of Brown (1996). Data set has been updated to 2021. Analysis will begin in October. (Y. Luo (Ivey), M. Ye (Toronto), C. Adamson (Queen’s Library))

Research Funding (selected external grants 2000 to date)

SSHRC Insight Grant	\$149,050	2021-26
CPA Canada-CAAA: Management Accounting, Performance Management, Finance, Governance & Strategy Grant	\$6,809	2021-25
Canadian Academic Accounting Association, CPA Centre for Governance and Accountability, and Michael Lee-Chin Family Institute for		

Corporate Citizenship Research Grants	\$25,000	2019-21
SSHRC Insight Development Grant	\$74,310	2015-17
SSHRC Research Grant	\$145,000	2006-10
KPMG Foundation/University of Illinois	\$60,000	2003-05
Business Measurement Case Development and Research Program		
SSHRC Research Grant	\$93,320	2001-05
Total lifetime research funding	<u>\$1,346,889</u>	

Research Productivity and Impact

- In the top 0.25% of all authors listed (rank 2962 out of 1.8 million authors) in the Social Sciences Research Network across all social sciences disciplines (as at August 19, 2024) based on total downloads of working papers.
 - Most total downloads at Smith per Social Sciences Research Network 2007-2019.
 - 2nd most total downloads at Smith per SSRN 2020-2024.
 - ranked 131 in total downloads among accounting scholars worldwide as of August 18, 2024.
- Consistently ranked (2008 to date) in the top fifty accounting scholars in the Brigham Young University ranking of top accounting scholars in the world across all areas, methods and years. Ranked 33rd in list published in 2024.
 - Ranked consistently (2008 to date) among the top 25 audit researchers in the world. Ranked 23rd in list published 2024.
 - First or second most productive audit researcher in Canada (2015 to date).
- Citations:
 - Google scholar – total citations as of August 19, 2024: 8809; H-index 34.
 - Google scholar – citations since 2019 as of August 19, 2024: 2986 ; H-index 25.
 - Web of Science (SSCI) citations as of August 19, 2024: 2560 H-index: 23. (Note the SSCI *omits* Contemporary Accounting Research pre-2001 hence understates citations of two early career publications).
 - Ranked (using citations) in the top 100,000 (1%) scholars in the world across all disciplines in years 2019 and 2020. Source: Ioannidis J.P.A., Boyack K.W., & Baas J. (2020) Updated science-wide author databases of standardized citation indicators. **PLoS Biol** 18(10): e3000918.

TEACHING

Courses Taught

- Accounting theory (undergraduate) at Queen’s and New Brunswick
- Auditing and assurance services (undergraduate) at Alberta, Illinois at Champaign, Queen’s, Waterloo, and Western (Richard Ivey School of Business);
- Corporate governance and risk management at Queen’s (AMBA program and undergraduate) and Western (Richard Ivey School of Business, MBA);
- Research for professional Master of Accounting (Waterloo);
- Management accounting (undergraduate) at Alberta, Michigan, New Brunswick and Queen’s;
- International accounting (undergraduate and MBA) at Alberta;
- MBA management accounting and MBA financial accounting at Alberta.
- Ph.D. seminars in behavioral accounting research, audit research, corporate governance, field research and judgment-decision making research at Alberta, Waterloo, Queen’s and Florida.
- Executive education at Queen’s Executive Development Centre, Fundamentals of Governance for Not for Profits and Crown Agencies

Graduate Student Supervision and Examination

- Supervised or co-supervised ten Ph.D. graduates (eight Queen’s, two Waterloo),
- Sat on four graduates’ Ph.D. committees (three Queen’s, one Waterloo),
- External examiner for three Ph.D. graduates (Alberta, Nanyang Technological University and York),
- Supervised five MSc in Management (via thesis at Queen’s) graduates (three who have graduated from a Ph.D. program)
- Internal external examiner for a Masters in Law graduate (Queen’s).

Teaching Excellence

- My teaching ratings by students over my career have average 4.0 on a five-point scale with 4 being “above average” and 5 “excellent”. My career teachings ratings ranged from a low of 2.1 to a high of 4.7 all on the five-point scale. Teaching evaluation scale and administration approach changed in 2020 during COVID. At present it is difficult to draw reliable conclusions given low response rates and changes in teaching methods due to COVID.
- Listed as excellent teacher by students (Western’s Ivey 2003, Illinois 2002).
- Nominated for PhD supervision excellence in 2009 (Queen’s campus wide), and in 2019, 2020 and 2021 (recipient) at Smith School, Queen’s.
- Nominated for MBA teaching excellence in 1995 and 1996 (Alberta).

SERVICE**(i) University level**

Member, Campus Master Planning Committee	2022-24
Senator (elected), Queen’s University Senate	2022-23
Advisor, Senate Nominating and Governance Committee	2022-23
Member, University Promotions Committee (Senate Committee)	2021-23
Council Representative (elected and re-elected), Queen’s University Faculty Association (QUFA)	2020-23
Member, QUFA Committee on University Budget	2021-23
Member, QUFA Committee on Pensions	2019-21
Member, QUFA Executive Nomination Committee	2017-18
Member, QUFA Executive Nomination Committee	2016-17
Member, QUFA Special Committee on University Annual Budget	2015-16
Member, QUFA Special Committee on Provost Review of Budget Model	2015-17
Member, QUFA Executive Nomination Committee	2015-16
Council Representative (elected), QUFA	2013-14
Member, Queen’s University Senate Library Committee	2005-08
Council Representative (elected and re-elected), QUFA	2003-06

(ii) Smith School of Business

Member, Smith School of Business Renewal, Tenure and Promotion Committee	2023-24
Member, Smith Research Committee	2021-22
Area co-leader of Big Data and accounting profession curriculum task force	2020-21
Judge, ICBC Case Competition	2018, 2021, 2022
Coordinator/MC of Accounting Area “Getting to Know You” Research Presentation	2021
Member of Smith EDII (Equity Diversity Inclusion and Indigeneity) Policy, Process and Practice Reform Working Group	2020-21
<ul style="list-style-type: none"> • Subcommittee Chair, EDII Graduate Policy, Process and Practice Reform • Subcommittee Member, EDII Commerce Policy, Process and Practice Reform 	
Member, Smith School of Business Workload Committee	2018-21
Selection Panel, ICBC Case Competition	2017, 2018
Special Advisor to the Dean on Accounting Relationships	2013-21
Member, Social and Behavioral Accounting Comprehensive Examination	2020
Member, Smith School of Business Renewal, Tenure and Promotion Committee	2018-19
Area Coordinator, Social and Behavioral Accounting Comprehensive Examination	2018
Member, Financial Accounting Comprehensive Examination Committee	2018
Member, Smith School of Business Graduate Studies Committee	2017-18
Member, PhD/MSc Program Review Committee	2017
Member, Financial Accounting Comprehensive Examination Committee	2017
Area Coordinator, Social and Behavioral Accounting Comprehensive Examination	2017
Chair, Smith School of Business Renewal, Tenure and Promotion Committee	2016-17
Area Coordinator, Social and Behavioral Accounting Comprehensive Examination	2016
Chair, Smith School of Business Renewal, Tenure and Promotion Committee	2015-16
Member, Financial Accounting Comprehensive Examination Committee	2015
Chair, Graduate Diploma in Accounting Academic Committee	2013-16
Director, CPA Centre for Governance	2008-16

Member, QSB Renewal, Tenure and Promotion Committee	2013-14
Coordinator, accreditation application CPA National Accreditation Standards	2013-14
Co-Chair, Accounting Area Ad Hoc Recruiting Committee	2012-15
Member, Ad Hoc Committee to Review the Ph.D. in Management Program	2011-13
Member, Dean’s Ad Hoc Advisory Committee on Budget	2010-12
Author, special report to Dean on Funding Models Employed	2010
Member, Monensien Center Research Competition Adjunction Board	2007-11

(iii) Professional Service (2010 to date)

Chair, CAAA’s Haim Falk Award Committee	2023-24, 2024-25
Co-founder, East Coast Behavior(u)ral Accounting Workshop (virtual)	2020-23
Member (and acting Chair), SSHRC Insight Development Grant Multidisciplinary Panel 23A	2019-20
Member, AAA Accounting Behavioral and Organizations Section Executive	2017-20
Member, SSHRC Insight Development Grant Multidisciplinary Panel 23A	2017-18
Professional Accounting Breakfast Series (Kingston and area professional accountants)	
- Organizer	2003, 2004, 2006, 2007, 2010, 2011, 2013, 2014, 2015, 2017
- Speaker	2003, 2004, 2010
Member, SSHRC Insight Development Grant Multidisciplinary Panel 23A	2016-17
Member, AAA Grant Thornton Doctoral Dissertation Award for Innovation in Accounting Education Committee	2012-14
Member, CICA Academic Accounting Advisory Council	2010-13
Member, CAAA Board of Directors	2010-13
Member, CAAA Executive Director Search Committee	2010
Member, CICA Not for profit guidance working group.	2010-11
Member, AAA Notable Contribution to Accounting Literature Screening Committee	2009-10

Public Service

- Founder of *Voluntary Sector Reporting Awards* for transparency in annual reports and financial reporting for voluntary sector organizations (local, provincial, national, and international) headquartered or with substantial operations in Ontario. 2007-2015.
- Interviews for attribution or background:
 - *General news organizations:* CBC TV (the National), Global National, CKNW Vancouver (news radio), CBC Radio Noon (Atlantic), CBC Ottawa (Morning Show), CBC Ontario (Radio Noon), CKWL Windsor (news radio), *Toronto Star*, *National Post*, *Globe and Mail*, *Ottawa Citizen*, *Calgary Herald*, *Edmonton Journal*, *Vancouver Sun*, *N. B. Telegraph Journal*, and *Kingston Whig-Standard*, among others.
 - *Accounting and legal industry:* *CA Magazine*, *Bottom Line*, *Law Times*
 - *Research subject of feature article/story:* *National Post/Financial Post* (twice on front page), CBC Radio (World Report, national news), David Moses Show (106.5 ELMNT FM Toronto/Ottawa), Roy Greer Show (Syndicated talk radio nationwide), and BNN – National business 24 hours TV news cast interview.

Community Service

Non-academic nonprofessional service includes being a board member, organizer, policy chair, treasurer and chair of finance committee for various arts, community service, political and religious organizations since 1978. Details of governance experience is available upon request.