Recognizing Research Achievement

Anton Ovchinnikov, Associate Professor and Distinguished Professor of Management Science and Operations Management, received the 2017 Research Achievement Award. Yu Huo, Assistant Professor of Accounting and KPMG Fellow, was the recipient of the 2017 New Researcher Achievement Award. The two were selected by an ad hoc committee of Smith scholars that annually assesses the achievements of the school’s researchers. On the committee this year were Yuri Levin, Pam Murphy, and Veikko Thiele. In addition to the recognition, the honorees receive grants to support their research.

Anton Ovchinnikov

Big Data has meant Big Change in all areas of society, including academia. It certainly has added an extra dimension to Anton Ovchinnikov’s research. Anton focus is management science and operations management, particularly where they intersect with marketing and economics. In the three short years since Anton arrived at Smith, data has become a more powerful tool. “My primary research is to postulate models of economic behaviour,” he says. “The way these models are informed and calibrated is much more data driven today.”

One of his current projects, supported by a SSHRC grant, looks at how well loyalty programs maximize a firm’s profit and create customer value. He is developing a framework to explore the integrative challenge of managing customer relationships in conjunction with other business decisions.

Anton appreciates the camaraderie of the Smith MSOM group — “it’s a strong and supportive group but not pressuring.” It’s an environment in which he can do the things he most enjoys about scholarly research: technical research and communicating findings.

“It’s often assumed that junior researchers are more technical and senior researchers somewhat more strategic,” says Anton. “I’m somewhere in the middle but I still enjoy the very technical work a lot. Typically, I would be the one to come up with the initial model and play with it to see if it captures the situation.”

He also likes to go deep into computer coding and even learned a new programming language during his sabbatical at INSEAD in 2016-17.

The second thing Anton likes to do is writing the research story. “The real beauty and impact of research comes from communicating the research findings. I have a chance to step back and think about what the work is really saying about a particular problem, and that’s exciting!”

Yu Huo

Most academics would consider it quite the accomplishment to achieve one PhD. Yu Huo has two to his name. Over five years, Yu completed his PhD in business administration from Tsinghua University in China, publishing for papers in Chinese journals in the process. He then came to Canada and completed a PhD in accounting from Rotman School of Management.

When he arrived at Smith in 2013, Yu dove into the rich area of accounting research. Whether it’s earnings management, fraud, or behavioral studies, he says, accounting provides an important and unique window on capital markets.

While Yu says he’s “just starting out as a researcher,” he may be overly modest: Yu has already been successful in applying for two SSHRC Insight Development grants, one as co-investigator and another as principal investigator.

For one of those SSHRC-supported projects, Yu is working with Feng Chen of University of Toronto to study audit office switches and opinion shopping. Opinion shopping refers to companies seeking other auditors with a friendlier attitude when incumbent auditors are likely to issue unfavourable opinions. This project investigates audit office switches within the same audit firms. Yu hopes to present the first empirical evidence showing whether audit clients successfully engage in opinion shopping by switching audit offices.

In accepting the New Researcher Achievement Award, Yu gives a shout out to his colleagues at Smith and supportive research environment. “It’s something I really appreciate...” he says. “Compared with other schools, the support we receive here is tremendous.”

Budding Research Excellence

Smith has a terrific cadre of doctoral students who are laying the groundwork for careers as independent researchers and well-rounded academics. The Research Excellence Awards program recognizes PhD students who are showing outstanding progress.

Nominees are adjudicated by the Graduate Committee for Business. Recipients receive $1,500 and a plaque.

New PhD Student Research Excellence Award

This award recognizes a PhD student whose academic progress and demonstrated research potential during the pre-comprehensive exam stage of the PhD program are outstanding.

Recipient: Anika Cloutier
Supervisor: Julian Barling

“I am constantly asking questions. In fact, my friends sometimes call me Anika P.I. (private investigator) because of my ceaseless need to uncover and understand all the dimensions of a situation, the processes in a story, and the players in a game. To me, conducting research is the ultimate playground. One is not only encouraged to ask questions, but is given the opportunity to receive answers.

“At Smith, I have the freedom and resources to study what fascinates me. My doctoral research spans the topics of leadership, mental health, and interpersonal relationships. My past work has demonstrated that people expect leaders to have better mental health compared to other work roles. Yet, in reality, leaders are just as likely as non-leaders to suffer from mental illness — and may be less likely to do anything about it. My current work investigates how the quality of romantic relationships can affect leadership behaviours.

“I am thankful to the school and the committee for having such an award in place for graduate students. I truly appreciate the lessons taught by my professors, the support offered by the graduate office staff, and the encouragement from my fellow students. Most importantly, I am grateful to my supervisor, Dr. Barling, for constantly inspiring me, supporting my learning, and encouraging me to ask questions.”

By Alan Morantz
Seeding Fresh Ideas

Supported by new SSHRC and NSERC funding, these Smith School of Business faculty researchers have big plans. Here is what they will be exploring.

SSHRC INSIGHT GRANTS

PI: Yolande Chan
Collaborator: Michael Barrett (Cambridge University)
Grant Details: Insight Grant; five years

Topic: Digital Innovation in University Incubators and Startups. This study focuses on how digital technology capabilities and knowledge strategies can enhance the performance of incubators and the wider university innovation ecosystem. How do innovations occur when technology-based inventions are monetized and put into practice in commercially significant ways? What is technology’s role in facilitating commercialization or “mind to market” transformations in university incubators? The researchers will examine each firm’s digital business strategy, knowledge strategy, resources, capabilities, agility, innovation, and performance.

Approach: Case studies of leading university incubators and affiliated startups in Canada, the U.S. and UK, supplemented by a survey of more than 500 university incubators.

PI: Peter Dacin
Co-applicants: Tina Dacin, Maxim Vornov (Brock University)
Grant Details: Insight Grant; four years

Topic: The Role of Emotions in Motivating the Institutional Work of Rebuilding Local Food Systems. Despite the increased economic and cultural importance of local food movements, understanding the motivations driving such movements has been largely limited to economic and cognitive mechanisms. This study focuses on the notion of authenticity and its underpinnings, including nostalgia and pride. What roles do emotions play in motivating the pursuit of authenticity as an important driver of institutional change? Through what practices do movements breed, harness, and sustain the emotional mechanisms that foster institutional change?

Approach: Observation and interviews of activists at community gatherings (such as local food events and farmers’ markets), supplemented by online and archival sources.

PI: Evan Dudley
Co-applicants: Elspeth Murray, Ryan Riordan
Grant Details: Insight Grant; three years

Topic: How will automated lenders change the market for lending? Automated lenders employ new ways of assessing risk that involve novel data sources such as social media postings and machine learning algorithms. As such, they promise to improve efficiencies in the lending process and increase access to finance for firms that otherwise would not be able to obtain financing.

This study examines whether automated lenders do, indeed, increase access to credit for firms shut out of traditional lending channels; how automated lending impacts traditional lenders’ activities; and how automated lenders’ loan portfolios perform over a full credit cycle.

Approach: Analysis of historical and present-day data from several sources; application of a machine-learning algorithm on historical data to replicate automated lending decisions that would have been made in the past.

PI: Jean-Baptiste Litrico
Co-investigator: Matthias Spitzmuller
Grant Details: Insight Grant; five years

Topic: The Role of Audiences for the Evolution of Organizational Purpose and Identity Transitions. The researchers are studying how and why organizational members respond to changing organizational purpose or to external judgments that may shape the organization’s identity or image as well as their own individual identity. In what ways do various audiences within a field influence the process of identity transition at the individual, group, and organizational levels? Through what mechanisms do audiences facilitate or hamper individual organizational members’ identity transitions? And how do processes of identity transition support or hamper the emergence of new organizations and new organizational fields?

Approach: Fieldwork in Japan involving interviews with employees of whale-watching firms who used to hunt whales or dolphins, supplemented by surveys of fishermen who switched from whale hunting to whale watching.

PI: Wei Wang
Collaborator: Song Ma (Yale University)
Grant Details: Insight Grant; three years

Topic: Redeployment of Intellectual Properties in Corporate Bankruptcy. This study examines the allocation and redeployment of bankrupted intellectual properties (IP) — mainly patents — to tease out the influence of different economic forces on this process. How often do firms reallocate their innovation in bankruptcy, and how do they do so? What kinds of innovation are kept or sold during the process and why? To whom does the bankrupt firm allocate the innovation, and at what price? How often can technology be disembodied from physical capital and be allocated in bankruptcy alone? What is the long-term implication of allocation of property control rights for the bankrupted firm, the purchaser, and the economy?

Approach: Merging of patent transaction and bankruptcy filing databases and analysis of resulting data.
NSERC GRANT

PI: Yuri Levin
Grant Details: Discovery Grant; five years

**Topic:** Game Theoretic Models for Revenue Management in the Presence of Networks. This project seeks to advance analytic models for revenue management and supply chain management and to develop techniques to increase the efficiency of companies facing dynamic decisions in an interconnected world. “It will provide insight into how operational decisions are affected by strategic and choice customer behaviour, in particular, when customers have limited information and learn over time.”

**Approach:** Statistical modelling for the probability of customer on-boarding and product cross-selling using existing purchase history, market information, and external customer data when available; models will then be aggregated to enable optimization of the risk-adjusted return for a customer across the entire product portfolio.

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**Seeding Fresh Ideas Cont’d**

**Pam Murphy: Setting Standards**

In addition to continuing her cutting edge accounting research, Pam Murphy has a new role starting next year: member of the Audit and Assurance Standards Board of Canada (AASB).

Pam’s appointment to the AASB is quite a coup. The Board sets the auditing standards for the accounting profession in Canada. Pam will be the academic member of the board, offering her insights on proposed new standards.

The AASB knew of Pam from her work on a competency project with CPA Canada several years ago. But the clincher was a recommendation by Smith’s own Dan Thornton, who was on the accounting standards board. “Dan is an incredible scholar,” says Pam. “He has served the academy and practice in many capacities. I consider him to be a role model and I’m grateful for his guidance and recommendation.”

Pam hopes to contribute to AASB proceedings by not only being truly independent (unaffiliated as she is with any stakeholder group) but also by bringing the benefit of research to the decisions of the board. The experience may even feed into her research back at Smith.

“In some cases, I may be able to perform some research of my own,” Pam says. “One of the great things about doing experiments is that one can ask ‘what if’ questions. When a new standard is proposed, I can develop an experiment that examines the outcomes or decisions made with or without the new standard.”

Pam’s three-year term begins on April 1, 2018.

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**Academic Impact: Julian Barling in the Top 1%**

If you’ve been leafing through workplace-related psychology textbooks and noticed a lot of references to the research of Julian Barling, it’s not your imagination. We knew that Julian’s work was influential, and now here’s proof.

In a study published in the journal *Industrial and Organizational Psychology: Perspectives on Science and Practice,* a research team led by Herman Aguinis of George Washington University looked at the most frequently cited sources, articles, and authors in industrial-organizational psychology textbooks.

The team’s intent was to examine a different sort of academic impact. Rather than looking at how influential different researchers have been on others’ scientific endeavours, this team examined the extent to which different researchers have influenced what’s being taught to the current generation of students.

Out of 8,603 authors with at least one citation each, Julian came in at number 62—within the top 1%. His count: 23 textbook citations and 5,278 Web of Science citations.

The study also had something to say about the so-called science-practice divide in the field of industrial-organizational psychology. The results showed that: 39 percent of the top-cited sources are not traditional academic peer-reviewed journals; 77 percent of the top-cited articles were published in cross-disciplinary journals; and 57 percent of the top-cited authors are affiliated with business schools and not psychology departments.

The study concludes: “These results suggest that the science-practice divide in I-O psychology may develop later—perhaps after graduates obtain employment as either practitioners or researchers. Also, results suggest I-O psychology is closer to business and management than social psychology and psychology in general.”

By Alan Morantz
Call for Monieson Centre Collaborative Grants

Purpose: To support and accelerate research intensity at Smith School of Business

Description: ‘The Collaborative Research Grant’ is a grant program sponsored by the Monieson Centre to support and accelerate research intensity at Smith School of Business. Researchers who share research interests can collaborate to submit a joint proposal. The grant will enable self-identified research groups to accelerate the publication of their studies in top tier academic journals. The grants will also facilitate high quality research training and publication opportunities for Smith students. Grants will be awarded for up to 3 years.

An enduring passion that guided Professor Monieson’s scholarship was his interest in the nature of knowledge, its origins, its limits, and its validity – in other words, both the rigour employed to arrive at this knowledge as well as the usability of this knowledge. Many of Professor Monieson’s writings related in one way or another to the idea of usable knowledge – research that advances our thinking about business practice. In recognition of Professor Monieson’s legacy, successful grant applications will demonstrate both the potential for rigorous academic research that is aimed at top tier journals as well as the usability of that knowledge to impact our thinking about business issues of contemporary importance.

The self-identified research groups must include at least one Smith School of Business researcher who is designated as the lead researcher. The rest of the group may comprise researchers across area groups within Smith School of Business, other faculties at Queen’s University, and/or researcher collaborators from other universities. However, it must be clear from the grant proposal that Smith School of Business will be the primary beneficiary of the research output. All infrastructure afforded by the Monieson grant to support the research activity of the group will be housed at Smith School of Business.

Use of Funds: Funds are not intended to replace external research grants but rather to augment them and serve as a seed for further external grant applications. Funds may be used for a variety of research items, and should be used to strengthen the research group with a longer term vision of creating (and/or supporting) ongoing research ecosystems and research Centres in Smith School of Business.

Size of Grants: Variable. Total annual funds to be dispersed are approximately $100,000.

Application Process: Grant proposals are to be submitted to Smith School of Business Research Office no later than Monday, February 26, 2018. Proposals will be evaluated by the Monieson Centre Research Advisory Committee. After reviewing the proposals, the Committee will make funding recommendations to the Dean of Smith School of Business, who will make the final funding decisions. The Advisory Committee and the Dean reserve the right to fund a portion of the application.

Grant applications should include the following:

- **Cover Page.** Include: title of research program and a list of names, rank, affiliation, and contact information of group members. Please identify one member as the group lead. Even when research work will be shared equally among members of the group, one Smith School of Business researcher must be identified as the lead contact through which communication with the Advisory Committee, Research Office, and Dean will be made when necessary;

- **Description of Research Program.** In no more than 6 single spaced pages (12 point Times New Roman font) provide a description of the proposed program of research, including its theoretical positioning. Also include a description of the method(s) to be employed and how they will be deployed over the life of the project. Tables, figures, and references may be included in addition to the 6 pages.

- **Knowledge Mobilization.** In no more than 1 single spaced page (12 point Times New Roman font) describe the plan to disseminate, transfer, and exchange knowledge generated from the Collaborative Research Grant with stakeholders within and beyond academia.

- **Budget.** Please provide a budget showing how and when the funds will be spent. Be sure to justify the budget consistent with the research proposed in the previous section. Explain how the deployment of these resources will further intensify top tier research output at Smith School of Business.

- **Curriculum Vitae.** Please provide an up-to-date CV of each member of the Research Group.

Criteria for awarding grants: Consistent with the standards established by the Canadian Tri-Councils for Research, proposals for a Monieson Centre High Performance Research Group grant will be evaluated according to the following criteria:

- **Capability to Succeed.** Strength of the research group as demonstrated by:
  - A record of publishing in top tier academic journals;
  - Success at securing external research funding;
  - The research excellence of the group that comes from the complimentary skills of the members of the group;
  - The proposed research will draw on and enhance high quality research training for Smith School of Business graduate students.

- **Feasibility.** The plan to achieve both rigor and relevance is realistic and it is demonstrated that a grant from the Monieson Centre will intensify the research group’s output of top tier research publications that could not happen without the grant;

- **Challenge.** The aim and importance of the proposed research endeavor demonstrates potential to have practical influence and impact.
Monieson Centre Funding

Social Entrepreneurship and the Revitalization of Aboriginal Communities

How can social entrepreneurship and social innovation help build resilience in Aboriginal, rural, and remote Canadian communities? This timely question is the focus of an ambitious mixed-methods research project supported recently by the Collaborative Research Grant program, sponsored by The Monieson Centre.

Principal Investigator Tina Dacin is joined by co-investigator Peter Dacin and collaborator Madeline Toubiana of the University of Alberta. Tina and Peter have already conducted extensive research on social entrepreneurship on Fogo Island. They and Madeline will explore whether similar systems and social innovations can be identified in other Canadian contexts, especially in Aboriginal communities of Timmins and Tyendinaga, Ontario.

The project aims to:
- explore current social enterprises as they exist in Aboriginal communities;
- identify key resources and services available to social entrepreneurs in these communities;
- map the landscape of existing programs, services, and opportunities in each community;
- identify necessary resources for the sustainability of grassroots social entrepreneurs in communities;
- and illustrate how social entrepreneurship has been key in rebuilding and revitalizing Aboriginal communities.

The Collaborative Research Grant program is designed to deepen research intensity at the school. Each grant enables a group of scholars to accelerate the publication of their studies in top-tier academic journals and give Smith students high-quality research training and publication opportunities.

To date, other grants have been awarded to:

Ryan Riordan, Elspeth Murray, and Evan Dudley to investigate the “disintermediation” of finance through technological innovation;

Jean-Baptiste Litrico and Matthias Spitzmuller to focus on the creation of meaning and organizational purpose between organizations and their audiences; and

Julian Barling, Nick Turner, and Julie Weatherhead to examine how growing up in poverty may influence later leadership.

See https://smith.queensu.ca/centres/monieson/index.php for more details.

Finding Meaning Across Levels

Sometimes lunch conversations lead to unexpected outcomes.

Take the conversations last year between Jean-Baptiste Litrico and Matthias Spitzmuller. Each talked about his research: for Jean-Baptiste, how industries respond to legitimacy threats; for Matthias, the search for authenticity in organizations. The more they talked, the more they realized they were looking at the same issue — the making of meaning — through different lenses.

Out of these conversations came the idea of convening like-minded scholars from a range of perspectives — OB researchers studying individual teams or groups and strategists and theorists focused on the macro level — to discuss what they term “cross-level dynamics of meaning within and around organizations.” The idea came to fruition on October 6 at a workshop at Smith that attracted 14 researchers from eight schools.

“We invited people who are used to working at different levels of analysis — macro and micro — and we weren’t sure they would be able to engage in constructive dialogue,” says Jean-Baptiste. “But the result was very positive.”

Twelve papers were presented, with attendees discussing how factors at the societal or organizational level influence factors at a group or individual level, and vice versa.

Why now? “It partly has to do with the limited economic growth that Western societies have seen in recent years,” says Matthias. “Economic growth can no longer provide the answer to what gives us the meaning that we’re looking for — as a society, as organizations, as individuals.”

Jean-Baptiste and Matthias hope that this mini-conference will form the nucleus of a research community that will pursue research on meaning creation and identity across levels of analysis.

The event was part of Jean-Baptiste and Matthias’s Monieson Centre-supported collaborative research initiative, Crowds and Organizations.

By Alan Morantz

Fogo Island
There’s a new piece of art gracing the walls of the Monieson Centre for Business Research and PhD/MSc Research Program office.

Fittingly, it was created by Lois Monieson, widow of former marketing professor Danny Monieson. It’s one of five quilts she donated to the Smith School of Business.

The Monieson Centre was established in 2000 by the school’s benefactor Mel Goodes, BCom’57, LLD’94, in recognition of Danny Monieson’s long and celebrated academic career at Queen’s.

Even after Danny’s passing in 2008, Lois maintained her connections to the school, until her death in 2014.

“Lois’s quilt brightens our office, not only because of its beauty, but also as a tangible reminder of the impact both Danny and Lois had on our school,” says Yolande Chan, Associate Dean, Research.

A stitch in time: remembering the Moniesons

Quilters Nelly Kamphuis and Donna Hamilton are helping to preserve Lois Monieson work, with assistance from Yolande Chan and Laurie Ross.

2018 SSHRC Insight Development Competition

University Research Services Optional Full URS Review Deadline—January 8
Applicants requesting a review of their draft application are asked to email their application to diane.davies@queensu.ca.

University Research Services Administrative Review & TRAQ Submission Deadline—January 22
Applicants are asked to submit their completed Insight Development Grant application to University Research Services electronically via the SSHRC research portal for a cursory administrative review by January 22. Research Services can return the application back to applicants for editing following the administrative review.

MORE DETAILS

Research Project Advisor Available in Goodes Hall

Diane Davies, Research Projects Advisor, will be in the Smith Research Office between 1:30-3:30pm on Fridays in 2018. Diane will assist faculty in developing SSHRC and other research proposals. Diane will present proposal strategies and tips at the January 9, 2018 faculty forum.

BOOK AN APPOINTMENT
Recent PhD and MSc Graduates

**PhD Graduates May 2017:**
- Wendy Schultz

**PhD Graduates November 2017:**
- Matthew Boland
- Mohamed Al Guindy
- Annetta Grant
- Derin Kent

**MSc Graduates November 2017:**
- Melanie Adler
- Holly Chow
- Aniruddha Dutta
- Amir Emami Gohari
- Jonathan Fast
- Teodora Makaji
- Tuanying (Steven) Shen
- Ryan Stack
- Jian (Jenn) Tian
- Caiwei Wang
- Jiahui (Ryan) Zhang
- Tuanying (Steven) Shen
- Ryan Stack
- Jian (Jenn) Tian
- Caiwei Wang
- Jiahui (Ryan) Zhang

Congratulations also to Suchit Ahuja who has completed his PhD degree requirements and to Paromita Karmakar who has completed her MSc degree requirements.

Congratulations to the Consortium 3MT winners!
- **1st place** - Ting Li, Management Information Systems
- **2nd place** - Anika Cloutier, Organizational Behaviour
- **3rd place** - Yi Luo, Accounting
- **4th place** - Chris Amaral, Marketing

Chris Amaral, Anika Cloutier, Ting Li, Yi Luo

Smith Funding Opportunities

**Smith Summer Research Visitor Program**

Deadline to apply: **26-FEB-2018**

The primary goal of the Summer Research Visitor Program is to enrich the scholarly environment and research-intensive culture at Smith School of Business while supporting individual faculty members in completing high quality research manuscripts targeted at top academic journals. The Summer Research Visitor Program supports a faculty member to invite an accomplished researcher to come to Kingston normally for some portion of the summer months (May to August) to engage in co-authored research that will likely result in high quality academic publication(s). Normally the visit will be no less than two weeks, but typically no longer than 3 – 4 months. While the visitor’s primary purpose is to engage in collaborative research work with the faculty member in order to advance the progress of a research project, the visitor will also be invited to provide a research presentation and/or workshop for faculty and graduate students.

Individual faculty members may nominate a visitor as follows:

For the given research project, provide a statement that outlines a description of the research project, its current stage as well as its anticipated stage at the end of the visit, the nature of the collaboration with the visitor including your history, if any, of collaboration with that visitor, and the planned outlet for the research project publications.

Provide a statement of the visitor’s willingness to give a research presentation and/or workshop and to interact with other faculty and graduate students in the given field while at Smith.

Provide a proposed timeline and budget. Allowable expenses include travel and accommodations. There is no provision to pay an honorarium. The visitor’s family members may accompany the visitor to Kingston, but there is no provision to pay their direct expenses.

Also include your own up-to-date CV as well as an up-to-date CV of the visitor.

While at Smith, the visitor will be provided with office space and access to Queen’s University facilities (internet, library, recreational facilities, etc).

The deadline to submit your nomination package is **Monday, February 26, 2018**. Submissions will be adjudicated by Smith’s Research Committee.

Please submit your nomination package to [Amy Marshall](mailto:amy.marshall@smith.schulich.queensu.ca).
Congratulations to faculty receiving Research Program Funding

Conference Funding Competition
Goce Andrevski
Jean de Bettignies
Anthony Goerzen
Sumit Kunnunkal
Jana Raver & Matthias Spitzmuller

General Research Grant
Susan Brodt
Abhirup Chakrabarti
Sumit Kunnunkal
Anton Ovchinnikov
Michael Sartor
Ning Zhang
Shamel Addas

Julian Barling received the “Lifetime Career Achievement in Research Award, from the American Psychological Association, NIOSH, and Society for Occupational Health Psychology”. The award was presented at the 12th International Conference on Occupational Stress and Health, Minneapolis, June, 2017.

Fabio Moneta received a prestigious $35,000 Academic Award from the Canadian Securities Institute Research Foundation, October 2017.

Till Arne Hahn received the Margit F. and Hanns Martin Schoenfeld Scholarship from the Academy of Accounting Historians.

Tandy Thomas received the “Journal of Consumer Research Outstanding Reviewer Award” for 2016-2017.


Tandy Thomas was reappointed to the Journal of Consumer Research Editorial Review Board.

Matthias Spitzmuller has joined the editorial board of the European Journal of Work and Organizational Psychology.

Yolande Chan is an editor, with Brian Donnellan, Iris Junглас, and Dai Senoo for the Journal of Strategic Information Systems’ special issue on “IT Governance of the Internet of Things”.

Louis Gagnon was elected to the Board of Directors of the Northern Finance Association for a final one-year term.

Ceren Kolsarici was a Member of the Program Committee of the Marketing Dynamics Conference in Hong Kong, August 17-19, 2017.

Yolande Chan has been appointed as Americas Conference on Information Systems (AMCIS) 2019 Co-chair with Ramiro Monteleger and Martin Santana. The conference will be held in Mexico.

Yolande Chan has been appointed as Americas Conference on Information Systems (AMCIS) 2021 Conference Co-chair with Marie-Claude Boudreau. The conference will be held in Montréal.

DI McLeod Term
Laurence Ashworth
Jacob Brower
Monica LaBarge
Pam Murphy
Anton Ovchinnikov
Nicole Robitaille

Research-based Course Release
Michael Sartor

Monieson Centre Collaborative Research Grants
Tina Dacin (PI), Peter Dacin, Madeline Toubiana, and Simone Parniak

Michael Sartor presented “Host market corruption, subsidiary strategies and market exit” at the 2017 Academy of Management Annual Meeting in Atlanta, USA and received the following recognitions:


Nominee for the William H. Newman Award for Best Conference Paper Based on a Dissertation: nominated by the International Management Division’s Research Committee for this All-Academy Award which is sponsored by all Divisions of AOM.

Finalist for the Douglas Nigh Award for Cross-Disciplinary Research: finalist for this award which is sponsored by the AOM’s International Management Division.

Academy of Management Annual Meeting service award (research-based): received this research-based service award at the 2017 Academy of Management (AOM) Annual Meeting in Atlanta, USA.

Best Reviewer Award: received a Best Reviewer Award from the International Management Division for the manuscript reviews that he prepared with respect to papers that were submitted for inclusion in the AOM Annual Meeting (August 2017).

Kelley Packalen received funding from the Employment and Social Development Canada.

Program: Research Program on Effectiveness of Work Integration Social Enterprises
Value: $300,000.00
Duration: 5 years (summer 2017 to summer 2022)

Rosemary Lysaght, Associate Professor in Queen’s School of Rehabilitation Therapy and Terry Krupa, Professor in Queen’s School of Rehabilitation Therapy are the principal investigators.

Michael Roy, Senior Lecturer in Social Business at Glasgow Caledonian University, Kathy Brock, Professor in Queen’s School of Policy Studies, Lori Ross, Associate Professor in the Dalla Lana School of Public Health at the University of Toronto, along with Kelley Packalen, Associate Professor in Smith School of Business at Queen’s University are coinvestigators.
**PUBLICATIONS**

**Faculty and Students**


Levallet, N. & Chan, Y.E. (Forthcoming). Using Digital Capabilities to Unleash the Power of Strategic Improvisation. MIS Quarterly Executive.


Barling, J. From transformational leadership to … your leadership. Distinguished Speaker, Northwestern Section of the American Urological Association, Savannah, Georgia, October 2017.


Chan, Y. E., Chua, C., Davidson, L., Niederman, F., & Thatcher, J. Break Your Shackles! Emancipating Information Systems from The Tyranny of Peer Review. ICIS 2017 Panel.

Chan, Y. E. ICIS 2017 Junior Faculty Consortium, Faculty Mentor, 2017.

Cloutier, A. (PhD Candidate) & Barling, J. Perceptions, expectations and realities of leaders’ mental and physical health. In A. Cloutier (Chair), Leaders’ physical and mental well-being: Antecedents, expecta-
CONFERENCES AND PRESENTATIONS, cont’d
Faculty and Students


Kolsarici, C. Discussant, Empirical & Theoretical Symposium, McGill University, Canada, Montreal, Quebec, May 2017.

Kolsarici, C. Discussant, Marketing Dynamics Conference, Hong Kong, August 2017.


Murphy, P., Wynes, M. (PhD Candidate), Hahn, T.A. (PhD Candidate), & Devine, P. Why are people honest? Internal and external motivations to report honestly. American Accounting Association (AAA) annual meeting, San Diego, California, August 2017.


Sartor, M. A. Host market corruption, subsidiary strategies and market exit. Academy of Management Annual Meeting (International Management Division), Atlanta, USA, August 2017.
CONFERENCES AND PRESENTATIONS, cont’d
Faculty and Students


Turner, N., Reich, T.C., Barling, J., & Battan, S. Employee disability and managerial prejudices in accommodating graduated return to work. 12th International Conference on Occupational Stress and Health, "Work, Stress and Health 2017: Contemporary Challenges and Opportunities", Minneapolis, Minnesota, June 2017.


Weatherhead, J. (PhD Candidate), Barling, J., & Turner, N. Growing up poor limits later leaders. Symposium Examining the unexamined: How economic status, social class and low wages impact employees (Organizers: Purvanoa, R., & Bono, J.), Academy of Management, Atlanta, Georgia, August 2017.


BOOKS AND BOOK CHAPTERS

Neave, E. “The Economic Organisation of a Financial System”. Forthcoming. Taylor and Francis will be republishing, in its original form, the 1991 hardback edition. The new publication will be included in a Routledge revival series.
