Recruit with Smith

Smith Commerce is Canada’s most prestigious undergraduate business program. The comprehensive curriculum equips students with the depth and breadth of knowledge and experiences needed to succeed in business roles across a range of industries.

Why Smith Commerce?

- **Rigorous recruitment**: With over 7,000 applicants for 475 spots, our process ensures we admit the best and brightest. Minimum entrance average is 87% and students must demonstrate extracurricular accomplishments.

- **Reputation**: The Commerce program is home to highly respected, award-winning faculty. Globally connected and recognized, the program is accredited by The Association to Advance Collegiate Schools of Business (AACSB) and The EFMD Quality Improvement System (EQUIS).

- **International perspective**: Approximately 85% of students participate in the highly coveted exchange program. Partnered with 110 prestigious schools in 37 countries, our students are afforded a truly unique experience that fosters a global mindset.

- **Business case competitions**: Every year multiple teams of students compete and win at local, national and international case competitions. These experiences encourage students to develop critical thinking, presentation skills and confidence, while working in dynamic teams.

- **Commerce Society**: The Commerce Society at Smith is the largest undergraduate business society in Canada with more than 1,000 student-held positions. These positions provide valuable leadership and business experiences.

- **Market-ready talent**: Students have unlimited access to the Career Advancement Centre (CAC) offering dynamic coaching services and robust corporate relations support. From day one, they are equipped to add value to your organization.

We make it easy to engage and recruit our students

- **On-campus recruiting**: Recruit on your timeline. With our flexible options, you are invited to participate in formal recruiting activities on campus in Kingston from September to January.

- **Personalized career centre support**: With dedicated industry experts, your firm will receive personalized attention. Our Relationship Managers will work with you to determine the right recruiting strategy and support your hiring needs.

- **Conferences and case competitions**: The Commerce Society coordinates 18 conferences and competitions annually. Corporate partners are welcome to participate through sponsorship, speaker series, networking and serving as judges at competitions. Build your brand and connect with Commerce talent!

- **Clubs and industry activities**: The Commerce Society also has industry groups and clubs across multiple disciplines including consulting, finance, marketing, technology, HR, and accounting. These groups host events to support students as they learn and find success in their desired industry. Firms can engage through sponsorship, networking events, and industry-specific learning opportunities.
2019 COMMERCE TALENT PROFILE

Class Size

48% 52%
Female/Male Ratio

Types of Roles

**Accounting**
- Assurance Rotational Program
- Tax Analyst
- Audit and Advisory Associate
- Financial Analyst

**Capital Markets/Finance**
- Equity Research Analyst
- Investment Banking Analyst
- Analyst, Portfolio Monitoring
- Financial Consultant
- Analyst, Debt Capital Markets

**Consulting**
- Business Technology Consultant
- Consultant
- Marketing Consultant
- Business Analyst
- Analyst, Risk Management
- Credit Analyst

**Healthcare**
- Account Associate
- Project Assistant

**Human Resources**
- Human Resource Analyst
- Recruiting Assistant
- Recruiter

**Marketing/Sales**
- Category Analyst
- Marketing Associate
- Account Manager
- Assistant Brand Manager

**Operations**
- Supply Chain Analyst
- Profit Improvement Manager
- Allocation Analyst
- Merchandise Assistant
- Product Manager

**Technology**
- Junior Technical Consultant
- Business Systems Analyst

Smith

Bachelor of Commerce

smithqueens.com/recruiting