Introducing a New Era in Business Education
Business education has a new name.

Queen’s School of Business is now The Stephen J.R. Smith School of Business at Queen’s University.
Queen's School of Business is now
The Stephen J.R. Smith
School of Business

With a rich tradition dating back to 1919, Queen's School of Business has long been one of the world's premier business schools, with an international reputation for its innovative approaches to business education.

On October 1, 2015, the School began a new chapter in its impressive history. In recognition of the generous gift of $50 million from Queen's alumnus Stephen Smith, BScEng'72, the School has a new name – the Stephen J. R. Smith School of Business at Queen's University.

This extraordinary gift, the largest gift ever made to a Canadian business school, will enable the school to continue to transform business education, enhance the student experience, and attract the best and brightest talent from across Canada and around the world.

STEPHEN SMITH
Queen's alumnus, entrepreneur, innovator and philanthropist
Co-founder, Chairman and CEO of First National Financial Corporation, Canada's largest non-bank lender of residential and commercial mortgages, and Chairman of Canada Guaranty Mortgage Insurance, currently the country's third largest mortgage insurance provider.

“I am proud to have this extraordinary opportunity to invest in excellence at Queen's, and to support the business school in achieving global recognition for its innovative approaches to business education.”

THE SCHOOL'S MAJOR MILESTONES

1919
Launch of the first business degree program in Canada – Queen's Bachelor of Commerce

1960
Launch of Queen's MBA program

1994
Queen's Executive MBA goes national, delivered across Canada

1996
Queen's launches Canada's first 1-year privatized MBA

2002
Goodes Hall opens, dedicated by benefactor Mel Goodes, BComm'57, LL.D'94, to the memory of his parents, Cedric and Mary Goodes

2015
Queen's School of Business is named The Stephen J.R. Smith School of Business at Queen's University in recognition of a $50M gift

smith.queensu.ca
CONTRIBUTORS REPORT

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Smith School of Business (formerly Queen’s School of Business) Year in Review is available online at ssb.ca
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DEAN’S MESSAGE

Looking back on the school's performance last year, I can tell you we have never been stronger. We are now teaching thousands of future leaders, managers and executives through a diverse portfolio of degree and executive development programs. Recent hiring has boosted the size of our faculty and our research output is growing. We also achieved tremendous financial stability by diversifying our program offering. Last year, for the first time, our revenues exceeded $100M.

Reflecting on this incredible success, alumni may wonder why now is the time to name the school in recognition of a $50M investment. In fact, I believe this is the perfect time. To continue our school’s rich tradition of excellence and to maintain and grow our position of strength, in Canada and around the globe, we need a significant investment in our endowment. Business education is growing increasingly competitive, and major changes are underway in the global business school market. We need significant financial resources – which will help us build on the gifts from visionary donors Mel Goodes and Don Sobey – to remain competitive as a business school and to attract the world’s best faculty and students.

Per capita, Queen’s ranked seventh among Canadian business schools for endowment size. This transformational gift from Stephen Smith moves us to the top. With one of the largest endowments of any business school in Canada, we now have the flexibility to invest in innovation and also have more funds to attract the top talent in the world – both students and faculty – to Queen’s, propelling us from among the best schools in Canada to one of the world leaders in business education.

Strategy experts will tell you that the time to make change is from a position of strength. Now is the time for us to make this change.

If you missed our celebration of this tremendous milestone in Queen’s history, you can see it at the new Smith School site, smith.queensu.ca.

David M. Saunders, PhD
Dean, Smith School of Business
david.saunders@queensu.ca
COMMERCES| Commerce

COMMERCES at a Glance

- Canada’s first undergraduate business degree program established in 1919.
- Attracts top students from all ten provinces and more than 20 countries.
- Four-year honours program balances a solid core of business courses with a breadth of arts and sciences electives, international study experiences and leadership development opportunities.

ssb.ca/bcom

2014/2015 Milestones

- Received 6,018 applications to the Commerce program for September 2014 entrance.
- The Commerce Society successfully ran 16 conferences and case competitions, including two new conferences Queen’s Commerce Automotive Representatives (Q’CAR) and Queen’s Commerce Leadership Summit (QCLS).
- A new certificate program for Queen’s Arts and Science students was launched in September 2014. The Queen’s Certificate in Business program attracted more than 500 applicants for 165 available positions. Students earn the certificate after completing a set of six business fundamentals courses.

- 83% of the third year Commerce class participated in an international exchange and 93% of the second year class has applied to go on exchange in 2015-2016.
- Internal tracking of Queen’s accounting graduates showed a pass rate for first-time writers of 92% on the CFE (Chartered Accountants exam) — the tenth consecutive year Queen’s alumni have exceeded 90%. Two Commerce graduates were also named to the National Honour Roll.

2014/2015 by the Numbers

- 96% of the Class of 2014 acquired jobs within 6 months of graduation.
- 50% of students across all four years of the program.
- 16 student-run conferences and case competitions (see complete list at comsoc.queensu.ca).
- 387 Commerce students studied abroad on international exchange (see map of exchange partner locations on page 24).

Employment by Industry

- Financial Services: 27%
- Accounting: 11%
- Consumer Goods & Retail: 9%
- Consulting: 15%
- Technology & Telecommunications: 15%
- Marketing & Creative Services: 13%
- Energy & Resources: 9%
- Real Estate: 11%
- Automotive & Manufacturing: 15%
- Media, Sports & Entertainment: 25%
- Healthcare: 29%
- Hospitality, Tourism & Food Services: 11%
- Environmental: 27%
- Heating and Cooling Industry: 54%

By Location

- Canada
  - Barrie, ON
  - Calgary, AB
  - Edmonton, AB
  - Halifax, NS
  - Iqaluit, NU
  - Kingston, ON
  - Ottawa, ON
  - Regina, SK
  - Toronto, ON
  - Vancouver, BC
  - Waterloo, ON
- USA
  - New York
  - San Francisco
- International
  - Dubai
  - Hong Kong
  - London
  - Luxembourg

Average Median Top
Base Salary $65,180 $53,793 $95,000
Annual Base Salary $65,180 $53,793 $95,000

Four distinct MBA programs are offered, each designed to meet the unique requirements of a different segment of the population interested in furthering their careers by obtaining this highly prized degree.

MBA Programs

<table>
<thead>
<tr>
<th>Duration</th>
<th>Location</th>
<th>Program Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full-time MBA</td>
<td>12 months, Kingston</td>
<td>Designed for those with an undergraduate degree and at least two years of work experience. Delivered in an intensive 12-month, team-based learning format.</td>
</tr>
<tr>
<td>Executive MBA</td>
<td>16 months, while continuing to work, Anywhere in Canada</td>
<td>Designed for those with an undergraduate degree and relevant work experience. Delivered through a combination of on-campus and interactive videoconference boardroom and virtual team sessions on Fridays and Saturday mornings of alternate weeks. *Participants without an undergraduate degree but with extensive work experience may be considered.</td>
</tr>
<tr>
<td>Accelerated MBA</td>
<td>12 months, while continuing to work, Cities across Canada</td>
<td>Designed for those with an undergraduate degree in business and a minimum two years of work experience. Delivered through a combination of on-campus and interactive videoconference boardroom sessions on Sundays and Monday mornings of alternate weeks.</td>
</tr>
<tr>
<td>Executive MBA Americas*</td>
<td>17 months, while continuing to work, Cities across Canada, the U.S., Central and South America</td>
<td>Designed for those with an undergraduate degree and relevant work experience. Delivered through a combination of on-campus sessions at Queen’s and Cornell and interactive videoconference boardroom sessions held on alternate weekends. Graduates receive both a Queen’s and Cornell MBA degree.</td>
</tr>
</tbody>
</table>

2014/2015 Milestones

- The full-time Queen’s MBA Class of 2015 was the first to experience a January start date. A successful on-campus fall recruiting season demonstrated that this class was better prepared for this competitive process, having had more time to complete course work and to better define their career goals.
- The Accelerated MBA program witnessed an increase in the number of applicants referred to the program by AMBA alumni. More than 64% of applicants interviewed indicated they knew someone who had taken the AMBA program.
- The Executive MBA Americas’ new name was unveiled at the start of the former Cornell-Queen’s Executive MBA program in June 2014. The new name reflects a strategic decision to expand the program throughout the Americas, specifically into Santiago, Chile, and Lima, Peru.
- Queen’s Executive MBA program experienced a 13% increase in the number of students, despite operating within a challenging and highly competitive market. It was able to retain its position as one of the largest EMBA programs in Canada.
MBA Programs at a Glance

Boardroom and Desktop Learning Locations

EMBA Virtual Team Locations
- Canmore, AB
- Fort McMurray, AB
- Kitchener, ON
- Niagara-on-the-Lake, ON
- Regina, SK
- Ridgeway, ON
- Saskatoon, SK
- St. John’s, NL
- Thunder Bay, ON
- Winnipeg, MB
- Yellowknife, NT

EMBA, AMBA, EMBA Americas
Canadian Locations
- Calgary, AB
- Edmonton, AB
- Markham, ON
- Mississauga, ON
- Montreal, QC
- Ottawa, ON
- Toronto, ON
- Regina, SK
- Saskatoon, SK
- St. John’s, NL
- Thunder Bay, ON
- Winnipeg, MB
- Yellowknife, NT

EMBA Americas
International Locations
- Atlanta, GA
- Boston, MA
- Dallas, TX
- Ithaca, NY
- Los Angeles, CA
- New York (Manhattan), NY
- San Diego, CA
- San Francisco (Bay Area), CA
- San José, CA
- Washington, DC
- Mexico City, Mexico
- Monterrey, Mexico

Percentage of students who acquired jobs within 6 months of graduation
93%
98%
2% in Asia

Jobs in Canada

Employment by Industry

Average base salary
$81,473

*Classes commencing in 2014/2015
Doctoral Program in Management

- Provides students with conceptual and analytic tools required to generate leading-edge research in an individually tailored program that comprises coursework, research and the preparation and defence of a thesis on an original topic.
- Typically requires four to five years of full-time study to complete and equips graduates with the skills and expertise to make a significant contribution to academia.

MSc in Management

- Intensive 12-month program focusing on business research in one of eight fields of study: accounting, finance, management information systems, marketing, organizational behaviour, management science, business economics, and strategy.
- Prepares students for entry into high-quality doctoral programs or careers as research analysts or consultants.
- The second annual Graduate Student Consortium held in Sept. 2014 featured the participation of PhD students from Cornell in addition to the school’s MSc and PhD students. Sessions focused on improving students’ presentation, writing and teaching skills.

PhD & MSc CLASSES OF 2014

Percentage of MSc and PhD students who acquired jobs or were accepted into postgraduate programs within 6 months of graduation in 2014

- 92% of students
- 86% in Canada
- 39% of students jobs international
- 50% MSc
- 39% PhD
- 13% MSc on faculty
- 87% PhD completing PhD studies

Academic Placements
- California Polytechnic State University, San Luis Obispo, CA*
- Carleton University, Ottawa*
- Dalhousie University, Halifax*
- HEC Montreal◊
- Jindal Global Law School, India◊
- McGill University, Montreal◊
- Queen’s University, Kingston◊
- Trinity Western University, Langley, BC*
- University of Ottawa*
- University of Western Ontario, London, ON*
- Victoria University of Wellington, New Zealand*
- * PhD grad on faculty
- ◊ MSc grad completing PhD studies
Master of International Business

- This 12-month, full-time program is designed for people with international business aspirations and an undergraduate degree, preferably in business.
- Combines an in-depth international business curriculum and the opportunity for cross-cultural international experience at one of 43 international business school partners (see complete list at ssb.ca/partners).
- The MIB Class of 2015 featured an internationally diverse group of students from 21 countries.
- Opportunity to earn a second Master’s degree by completing more credits through additional study at eight partner universities: Maastricht University School of Business and Economics (Netherlands); University of Mannheim (Germany); Bocconi University (Italy); Copenhagen Business School (Denmark); ESADE Business School (Spain); Vienna University of Economics and Business (Austria); ESSEC Business School (France); and BI Norwegian Business School (Norway).

MIB CLASS OF 2014

97% Percentage of students who acquired jobs within 6 months of graduation

- 47% Canada
- 37% Europe
- 10% Asia
- 3% Middle East
- 3% Central & South America

Employment by Industry

- Consulting
- Energy & Resources
- Financial Services
- Consumer Goods & Retail
- Technology & Telecommunications
- Other
- Marketing & Creative Services
- Hospitality, Tourism, & Food Services
- Manufacturing
- Healthcare

Average base salary $66,741

Master of Finance

- Intensive one-year program designed for finance professionals who want to accelerate their careers.
- Curriculum includes optional sessions to prepare students for CFA exams, providing an inside edge for students interested in obtaining the CFA designation.
- After five years of success in Toronto, the program expanded in September 2014 to Beijing, China, in partnership with Renmin University. Graduates of both programs receive a Queen’s Master of Finance degree.

MFIN CLASS OF 2014

90% Percentage of students who acquired jobs within 6 months of graduation

- Financial Services
- Consumer Goods & Retail
- Energy & Resources
- Other

Employment by Industry

- 92% in Canada
- 3% Calgary
- 3% Toronto
- 96% Ottawa
- 2% in China

Toronto, Canada
Classes held one evening per week and one day on alternate weekends at the school’s state-of-the-art classroom facility in downtown Toronto and during residential sessions at Queen’s in Kingston.

Renmin, China
Classes held on weekends at Renmin University in Beijing, with tutorials on weeknights. The program is taught in English by faculty from both Queen’s and Renmin University’s Hanqing Advanced Institute of Economics and Finance.
Master of Management Analytics

- This intensive 12-month program is offered at the school's downtown Toronto facility. The MMA program is designed for students interested in pursuing the growing field of management analytics, in which data collection, analysis and conversion to valuable business output are key needs. According to a McKinsey & Company study, the demand for talent in this specialized field will outpace supply by 50% across North America by 2018.

- Curriculum includes courses that may be applied to obtain a Certified Associate in Project Management designation. The program also prepares students to receive SAS Certification from the leader in business analytics software and services.

Graduate Programs

Graduate Diploma in Accounting

This 13-week summer program marked its fifth year in preparing recent business undergraduates to obtain their CPA designation. Queen's GDA program comprises five courses that prepare candidates for entry into the CPA Capstone Modules 1 and 2. Upon completion of these modules, candidates are ready to write the Common Final Evaluation (CFE), a major step in attaining a CPA. The 2014 class was the first to receive advanced standing in the new CPA Professional Education Program.

Graduate Diploma in Business

The Queen's Graduate Diploma in Business launched in May 2014 with an inaugural class of students, each with a different undergraduate degree in a non-business discipline. The four-month program attracted national media coverage, highlighting the demand from recent undergraduates for foundational business skills that increase their employability. Credits earned in the program can be applied towards Queen's Full-time MBA and Master's degree programs.

Graduate Programs at a Glance

- 57% students enrolled in 2014/2015
- 43% students enrolled in 2014/2015

MMA CLASS OF 2014

- 95% Percentage of students who acquired jobs within 6 months of graduation
- 94% Jobs in Canada
- 6% in USA
- 46% Financial Services
- 27% Technology & Telecommunications
- 12% Consulting
- 6% Consumer Goods & Retail
- 3% Healthcare
- 3% Manufacturing
- 2% Other

Average base salary $93,706
Faculty

Chairs, Professorships & Fellowships

Alumni and corporations have shown their support through investment in faculty chairs, fellowships and professorships. Named faculty positions provide recognition and dedicated funds to further professors’ research and teaching. They are indispensable in retaining outstanding professors and attracting new talent in a globally competitive field.

Goce Andrevski  
Distinguished Faculty Fellow of Strategy

Laurence Ashworth  
Commerce’83 Fellow of Marketing

Julian Barling  
Borden Chair of Leadership and Queen’s Research Chair

William Blake  
Distinguished Faculty Fellow of International Business

Kathryn Brohman  
Distinguished Faculty Fellow in Management Information Systems

William Cannon  
Distinguished Faculty Fellow of Finance

Abhirup Chakrabarti  
Distinguished Faculty Fellow of Strategy

Yolande Chan  
E. Marie Shantz Professor of Management Information Systems

Sean Cleary  
Bank of Montreal Professor of Finance

Peter Dacin  
Kraft Professor of Marketing

Tina Dacin  
E. Marie Shantz Chair of Strategy and Organizational Behaviour

Jean-Etienne de Bettignies  
Commerce ’64 Faculty Fellow of Business Economics

Shai Dubey  
Distinguished Faculty Fellow of Business Law

Louis Gagnon  
Distinguished Faculty Fellow of Finance

Anthony Goerzen  
Donald R. Sobey Professor of International Business

Jay Handelman  
Commerce ’77 Fellow of Marketing

Peter Kissick  
Distinguished Faculty Fellow of Business Law

Ceren Kolsarici  
Ian R. Friendly Fellow of Marketing

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Yuri Levin  
Distinguished Chair of Operations Management

Jean-Baptiste Litrico  
Distinguished Faculty Fellow of Strategy

Bertrand Malisch  
Distinguished Faculty Fellow in Accounting

Elspeth Murray  
CBIC Faculty Fellow in Entrepreneurship

Mikhail Nedjak  
Distinguished Faculty Fellow of Operations Management

Anton Ovchirenkov  
Distinguished Faculty Professor of Management Science and Operations Management

Lynnette Purda  
RBC Fellow of Finance

Jana Raver  
E. Marie Shantz Fellow of Organizational Behaviour

Ryan Riordan  
Distinguished Faculty Fellow of Finance

Kate Rowbotham  
Distinguished Faculty Fellow of Organizational Behaviour

Steven Salterio  
PricewaterhouseCoopers/Tom O’Neill Faculty Fellow in Accounting

Sandy Staples  
Distinguished Faculty Fellow of Management Information Systems

Veikko Thiele  
Distinguished Faculty Fellow of Business Economics

Matthew Thompson  
Distinguished Faculty Fellow of Operations Research

Dan Thornton  
Chartered Professional Accountants of Ontario Professor in Accounting

Selim Topaloglu  
RBC Fellow of Finance

Wei Wang  
Distinguished Faculty Fellow of Finance

Jane Webster  
E. Marie Shantz Professor of Management Information Systems

Mike Welker  
KPMG Faculty Fellow of Accounting

Kenneth Wong  
Distinguished Professor of Marketing
Teaching Excellence

Every year, graduating students vote for those professors whose excellence in the classroom made the strongest impression on their class. This year’s Teaching Excellence Award recipients are shown below.

From left: Paul Roman, full-time MBA Teaching Award; Yuri Levin, Distinguished Chair of Operations Management, Master of Management Analytics Teaching Award; Kate Rowbotham, Distinguished Faculty Fellow of Organizational Behaviour, Commerce Society Teaching Excellence Award; Louis Gagnon, Distinguished Faculty Fellow of Finance, Master of Finance Teaching Award; David McConomy, Commerce’89 Professor-Student Life Award.

John Moore, shown in the school’s videoconferencing studio, received teaching awards from both Executive MBA and Executive MBA Americas (formerly the Cornell-Queen’s EMBA) programs, both of which are taught via videoconference and in residential sessions at Queen’s.

New Faculty

MICHAEL SARTOR
Assistant Professor of International Business

Marc Beach received the Accelerated MBA Teaching Excellence Award.

Research

Smith Business Insight (formerly QSBInsight), the Smith School of Business research showcase website (ssb.ca/insight), continues to build a global audience for the school’s thought leadership. Since its founding in the spring of 2013, the Insight website has highlighted the work of more than 60 Queen’s faculty and graduate student researchers in some 125 articles and video presentations, 63 white papers, and 48 webinars.

At a February reception, Jean-Etienne de Bettignies was presented with the Research Excellence Award, and Bertrand Malsch and Veikko Theile were joint recipients of the New Researcher Achievement Award. See the full story on page 6 of QSB Magazine’s Summer 2015 issue.

In 2014/15, 41 faculty articles were published in academic journals, 13 of which appeared in publications cited in the Financial Times list of 45 top-tier journals worldwide.

Five school of business professors received research grants from Canada’s Social Sciences and Humanities Research Council. The school’s success rate was 50%, well above the school’s three-year average of approximately 38% and the national rate of 26%.

The school of business welcomed numerous visiting scholars – see the complete list at ssb.ca/scholars2015.

From left: Bertrand Malsch, Veikko Theile, Dean David Saunders and Jean-Etienne de Bettignies at the Research Excellence Awards reception.
FACULTY & RESEARCH

Accounting
Ben Handel
Hanna Halaburda
Robert Clark
Luis Cabral

Business Economics
Mohan Venkatachalam
Partha Mohonam

Visiting Scholars
SEMINAR SERIES
University of California — Berkeley
Dept. of Economics
Ottawa, ON
Bank of Canada
Kingston, ON
Queen’s University
Montréal, QC
HEC Montréal
New York, NY
New York University
Stern School of Business
The Fuqua School of Business
Toronto, ON
Rotman School of Management
UNSW Sydney, Australia
East Lansing, MI
Michigan State University

Visitng Scholars

Management Information Systems
Peer Fiss
Marshall School of Business
University of Southern California
Los Angeles, CA

Robert D. Galliers
Dept. of Information and Process Management
Bendix University
Waltham, MA

Visiting Summer Scholar
Patricia Devine
Wisconsin School of Business
University of Wisconsin
Madison, WI

CONFERENCES
8th Conference on the Economics of Entrepreneurship & Innovation
Ajay Agrawal
Rotman School of Management
University of Toronto
Toronto, ON
Matthew Backus
Columbia Business School
New York, NY
Christina Catalini
MIT Sloan School of Management
MIT
Cambridge, MA
Douglas Cummings
Schulich School of Business
York University
Toronto, ON
Michael Ewens
Dept. of Humanities and Social Sciences
California Institute of Technology
Pasadena, CA

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Harvard Business School
Harvard University
Boston, MA

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Matthew Gremban
The Wharton School
University of Pennsylvania
Philadelphia, PA

Paul Tracey
Cambridge Judge Business School
University of Cambridge
Cambridge, UK

5th Economics of Organization Workshop
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Columbia Business School
Columbia University
New York, NY
Alessandro Bonati
MIT Sloan School of Management
MIT
Cambridge, MA
David Chan
The Wharton School
University of Pennsylvania
Philadelphia, PA
Jillian Popadak
The Fuqua School of Business

David K. Musto
The Wharton School
University of Pennsylvania
Philadelphia, PA

Management Information Systems
Peer Fiss
Marshall School of Business
University of Southern California
Los Angeles, CA

Taylor A. Jaworski
Dept. of Economics
Queens University
Kingston, ON

Marketing
Tulin Erden
Stern School of Business
New York University
New York, NY
Craig J. Thompson
Wisconsin School of Business
University of Wisconsin-Madison
Madison, WI

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University of Cambridge
Cambridge, UK

5th Economics of Organization Workshop
Charles Anguissi
Columbia Business School
Columbia University
New York, NY
Alessandro Bonati
MIT Sloan School of Management
MIT
Cambridge, MA
David Chan
The Wharton School
University of Pennsylvania
Philadelphia, PA
Jillian Popadak
The Fuqua School of Business
Innovation

Centres of Innovation

Executive Education

Queen’s Executive Education is a leader in management education in Canada, both through its open enrolment programs and custom programs, which are tailored to specific organization needs.

participation statistics

<table>
<thead>
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<th>4115</th>
<th>3128</th>
<th>668</th>
<th>3940</th>
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<td>person-days delivered through open-enrolment programs</td>
<td>person-days delivered through domestic organization-specific programs</td>
<td>person-days delivered through short-format programs</td>
<td>person-days delivered through international programs</td>
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2014/2015 MILESTONES

- Reintegrated Fit to Lead™ services into all residential programs offered at the Donald Gordon Conference Centre. This optional program focuses on mental, emotional and physical wellbeing of participants.
- Launched the first-ever emotive marketing campaign around the theme “You Belong Here” that evokes the quality experience and sense of personal achievement that Queen’s Executive Education programs deliver to clients.
- Successfully launched three new open enrolment programs — Building Resilience, Design Thinking, and Execution — with several others planned for 2016.
- Continued to hold steady in Financial Times’ Ranking of Executive Education (#27 in the world and #3 in Canada).

The Monieson Centre for Business Research in Healthcare

The Monieson Centre for Business Research in Healthcare creates opportunities and provides ongoing support to academics, business leaders and policymakers to develop research-based solutions to real-world problems. The Centre provides partners with access to evidence-based findings and strategies, and collaborative, interdisciplinary research teams with the large data sets necessary for rigorous research.

2014/2015 MILESTONES

- The Queen’s Health Policy Change Conference Series concluded in May with the Managing a Canadian Healthcare Strategy conference. Led by the Monieson Centre, this three-part annual series was a joint venture between the business school, the Faculty of Health Sciences and School of Policy Studies. Each conference attracted senior industry, government and academic leaders from around the world to discuss Canadian healthcare strategies. The series generated 16 white papers, 25 sponsors, three workshops and a book (Towards a Healthcare Strategy for Canadians, Carson, A.S., Dixon, J. and Nossal, K.R. (eds.).)
- The Monieson Centre formed a collaborative interdisciplinary group of 21 researchers from the business school, Queen’s Health Sciences and Computing, to work on five projects in systems leadership and governance in healthcare.
- With funding from Canada Health Infoway, the Centre began a two-year evaluation of a Community Paramedic Remote Patient Monitoring program.
- A grant from the Joseph F. Stauffer Foundation enabled the Centre to host an Economics and Healthcare Speaker Series, featuring presentations by scholars from Wharton, Harvard, University of California-Berkeley, among others.

Centre for Business Venturing

The Centre for Business Venturing supports the creation, leadership and management of new ventures. Its activities range from embedding new-venture thinking into the curriculum — including an elective course that enables students to invest monies from the TriColour Venture Fund — to providing new ventures with access to capital, and conducting applied research in business venturing.

2014/2015 MILESTONES

- The 12 student members of the TriColour Venture Fund program evaluated business plans from ten Ontario companies looking for investors. Students conducted due diligence reviews on three of the plans and recommended investing in one to the Fund’s Advisory Board. As a result, the TCVF invested $90,000 in Peekapak, a start-up that is creating educational content to radically improve learning outcomes in early childhood.
- The Centre-facilitated survey of Best Small and Medium Sized Employers marked 11 years in helping organizations improve employee morale, retention and productivity. Since the program’s inception, surveys from more than 135,000 employers and close to 10,000 leaders have provided insights on key leadership issues facing Canadian organizations. The Top 50 Employers were profiled in Canadian Business magazine, PROFITGuide.com and in La Presse.
- Three Commerce students landed ‘Dare to Dream’ internships, valued at up to $15,000 for each of their new ventures, funded by benefactors CIBC, Cogeco and BCom’78 classmates Dan Battat and Gia Steffensen.

<table>
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<td>person-days delivered through domestic organization-specific programs</td>
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</table>
CENTRES OF INNOVATION

Centre for Social Impact

The Centre’s mission is to educate students and foster outreach and advocacy on issues of social impact. This involves fostering education in the fields of responsible leadership and social impact, supporting research and providing advice in key focus areas; providing support for communities; and being a global advocate on issues of responsible leadership and social impact.

Queen’s Business Consulting

Queen’s Business Consulting (QBC) has operated for 40 years and is Canada’s top undergraduate consulting program. This year-round venture is managed by senior Commerce students under the guidance of Rob Woyzbun, the Centre’s Director. Students provide a range of cost-effective consulting services to small and medium-sized businesses, not-for-profit organizations and other public enterprises.

Queen’s Executive Decision Centre

Canada’s first electronic group-decision support facility remains in high demand. Participants in meetings facilitated by Centre staff — either at Goodes Hall or using the Portable Decision Centre in their own locations — use the school’s innovative facilitation software to contribute their expertise to the discussions. Clients include private- and public-sector organizations as well as Queen’s faculty, staff and students.

The CPA—Queen’s Centre for Governance

The Centre is committed to improving corporate governance in Canada through a variety of research and teaching programs. The Centre funds academic research into Canadian and international corporate governance issues, and contributes to the creation of leading-edge curriculum. The Centre is partially funded through the generosity of the Chartered Professional Accountants of Ontario.

2014/2015 MILESTONES

■ In Oct. 2014, the former QSB Centre for Responsible Leadership changed its name to the Centre for Social Impact to better align and reflect its priorities and focus.
■ Hosted the annual Social Impact Summit (formerly the Responsible Leadership Summit) for Commerce, MBA, AMBA and MIB students that featured more than 25 speakers at the two-day event.
■ Hosted a two-day Social Innovation "Boot Camp" and Social Venture Pitch Competition for the school’s and Queen’s students, in partnership with the AMS (Alma Mater Society) and EWB (Engineers Without Borders).
■ CSI took the lead role in the campus-wide RECODE initiative. Queen’s is one of 18 postsecondary institutions that received funding from the J.W. McConnell Family Foundation, which promotes the development of an on-and-off campus social innovation ecosystem.

■ Student consultants completed nine client projects this year, showing growth in project size, complexity and revenues generated. Projects included proposing expansion strategies for three Queen’s departments; preparing a growth and M&A strategy for a manufacturing company, a business plan for a new pharmacy, an expansion plan for a major not-for-profit organization; an e-commerce feasibility study for an on-campus retailer; completion of the third phase of a major project for the City of Brockville; and a follow-up engagement for the Kingston Association of Museums.

■ Student consultants with Centre Director Rob Woyzbun (second from right).

■ The Centre evaluated the productivity and cost-effectiveness of its research focus on basic governance in 2014. In its seven-year history, the Centre’s sponsored research has resulted in nine publications, including five in the influential Financial Times’ list of 45 top-tier journals.
■ The Voluntary Sector Reporting Award program entered its seventh successful year with an increase in participation to 140 organizations of all sizes.
■ The Centre continued to provide support to student groups and faculty dealing with challenges that arose from the merger of the three professional accounting bodies and the move towards a new professional accounting examination.

■ With its new state-of-the-art meeting facility in Goodes Hall and using leading edge web-enabled technology, Centre facilitators conducted both face-to-face and virtual meetings, including a series of focus groups on global best practices in promoting the live music industry conducted simultaneously with participants from five continents.

■ Centre Associate Director Erik Lockhart facilitates a session.

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International Exchange Partners

THE AMERICAS
- Argentina: Torcuato Di Tella University, Buenos Aires
- Barbados: University of West Indies, Cave Hill
- Brazil: Universidade de São Paulo - USP
- Colombia: Pontificia Universidad Católica de Colombia
- Chile: Pontificia Universidad Católica de Chile
- Mexico: IPADE Business School, Mexico City
- Uruguay: Universidad de la República

EUROPE
- Austria: MCI Management Centre, Innsbruck
- Belgium: KU Leuven, Solvay Brussels School of Economics and Management
- Czech Republic: Charles University in Prague
- Denmark: Aarhus University
- Estonia: Estonian Business School
- Finland: Aalto University
- France: École Polytechnique, Paris
- Germany: Azim Premji University, Bengaluru
- Greece: Aristotle University of Thessaloniki
- Hungary: Corvinus University of Budapest
- Netherlands: Maastricht University School of Business and Economics
- Norway: BI Norwegian Business School
- Poland: Warsaw School of Economics
- Portugal: Universidade do Porto
- Spain: IESE Business School, Barcelona
- Sweden: Stockholm School of Economics
- Switzerland: University of St. Gallen
- United Kingdom: Aston University, Birmingham
- United States: University of Pennsylvania, Wharton School

ASIA
- China: Tsinghua University, Beijing
- India: Indian Institute of Management, Bangalore
- Japan: Keio University, Tokyo
- Russia: Sberbank, Moscow

AUSTRALIA/OCEANIA
- Australia: Monash University, Melbourne
- New Zealand: University of Auckland
- Singapore: National University of Singapore
- Thailand: Thammasat University, Bangkok
- United Arab Emirates: delicious Institute of Technology, Sharjah

* Double-degree international partners

Universities in bold are new partners
Universities in italics have been added in 2014/2015.
The business school’s funds from various sources increased 9% in the 2014-2015 fiscal year. The increase is attributable mainly to the growth in program offerings (e.g., new Master of Management Analytics, Master of Finance, Beijing, and Graduate Diploma in Business) and to a one-time, larger than anticipated enrolment of students in the Commerce program. For the first time in the school’s history, the total amount of funds from all sources exceeded the $100-million mark. This major milestone was only achieved thanks to donations from alumni and friends of the school.

### Statements of Sources and Uses

#### Year ended April 30, 2015 (Actual)

**SOURCES**

- Undergraduate, PhD/MSc, Master of Management and Diploma programs: $53,514 (53%)
- MBA programs: $32,966 (33%)
- Non-degree executive education programs: $8,629 (9%)
- Fundraising gifts and contributions: $10,108 (10%)
- Less: endowed contributions: $(6,052) (-6%)
- Less: restricted for capital project: $(1,843) (-2%)
- Endowment income: $2,169 (2%)
- Other: $589 (1%)
- **Total sources**: $100,081 (100%)

#### Year ended April 30, 2014 (Actual)

- Undergraduate, PhD/MSc, Master of Management and Diploma programs: $45,247 (49%)
- MBA programs: $32,085 (35%)
- Non-degree executive education programs: $9,120 (10%)
- Fundraising gifts and contributions: $7,207 (8%)
- Less: endowed contributions: $(2,254) (-2%)
- Less: restricted for capital project: $(2,327) (-3%)
- Endowment income: $1,962 (2%)
- Other: $692 (1%)
- **Total sources**: $91,733 (100%)

### USES

#### Year ended April 30, 2015 (Actual)

- Salaries and benefits: $41,232 (41%)
- Direct program expenses: $26,685 (27%)
- Queen’s University services: $20,843 (21%)
- Student aid: $3,316 (3%)
- Other: $2,419 (2%)
- Capital expenditures: $2,459 (2%)
- Transfer to/from reserves: $3,126 (3%)
- **Total uses**: $100,081 (100%)

### SUMMARY OF DONATIONS RECEIVED

Donations (cash received) to the school were $10.1M in 2014-15 ($7.2M in 2013-14). The generous support of donors enabled the school of business to invest in key priorities: to continue to develop leaders, accelerate thought leadership, transform student learning and to complete the expansion of Goodes Hall on budget.

### GIFTS BY SOURCE

- School of business alumni: 79%
- Corporations & Foundations: 16%
- Friends: 3%
- Queen’s alumni (non-business): 2%

The philanthropic commitment of alumni, friends and corporate and foundation partners helps provide the resources required to respond to an ever-changing business landscape. Our vision is to be one of the world’s most innovative and influential business schools and the investment and partnership of our supporters is essential to our future growth and success.
Queen’s Initiative Campaign for the School of Business

Thanks to the generosity of alumni and friends and the dedication of Campaign Cabinet Volunteers and Class Giving leaders, the campaign for the school of business has now surpassed $59-million of its $65-million goal (as of July 30, 2015). This significant investment will allow the school of business to remain at the forefront of Canadian business education and ensure that students are given unparalleled opportunities to develop into successful leaders.

In 2012, we celebrated the completion of the new west wing of Goodes Hall and the strategic expansion of the school’s programs. We are aiming to celebrate again, at the campaign’s end on April 30, 2016, when we hope to have surpassed our original goal. The funds raised through this ambitious campaign will significantly impact the lives of our students by increasing support for scholarships and bursaries, implementing innovative teaching methods, attracting and retaining talented professors through highly sought-after named positions.

These are important goals, impossible to achieve without the continued support of our alumni and friends.

For further details, please visit ssb.ca/invest

Campaign Chair Jerry del Missier, MBA’87, and Class Giving Leader Andrew Guzik, BCom’95.
Recognizing Cumulative Giving

The following list recognizes our generous supporters who have given $25,000 or more, cumulatively, to the school of business as of April 30, 2015.

$5,000,000+

Nancy & Mel Goodes, BCom’57, LL’D’94
Donal Sobey, BCom’57
Anonymous

$1,000,000-$4,999,999

Laurie & Michael Borden, BCom’80
Anonimous (3)
Gerald Sutton, BCom’48, MCom’49, & Cathy & Harold Roozen, MBA’79
Sonilal◊, Ira & Lynn & Ewout Heersink, MBA’74
Iain Bruce, BCom’81
Anonymous
A. Britton Smith, LLD’09
Michael Kehoe, BCom’78
Lisanne Hill, BCom’80
Estate of Muriel Hatch
Estate of Donald Alexander Baxter, BCom’34
Laurie Thomson, BAH’84
Greg Cochrane, MBA’74
Margaret Sutton, BA’48
Paul Pancham, BCom’89, MD’94
Cynthia & Harold Roozen, MBA’79
Michael Bruder, LLB’84
Olga & William Stanimir
Crystal & Gregory Smith, BCom’91
Estate of Christine Sinclair, BCom’81
Criddle & William Snively
Patti & Sandy Stapleton
Gia Steffensen, BCom’78, & Jean Steffensen, BAH’77

$100,000-$249,999

Elise & Dany Rattat, BCom’78
David Beatty, BCom’82
Estate of Jean M. Black
Judith & Philip Bokslakam, BCom’68
Karyn Brooks, BCom’76
Simon Brown, BCom’93, & Mona Brown, BA’H’93
Jason Capello, BCom’86
Carlyn Caneys, BCom’86, & Jeff Caney, BCom’84
Andrew Chisholm, BCom’81, & Louise Thomson, BAH’84
Augusta & Shawn Cooper, BCom’87
Estate of Martha Hazel Coughlin
Ian Dawson, MBA’85
John Gleeson, BCom’80, & Sarah Gleeson, BAH’80
Ken Grewal, BCom’86, & Christina Skinner
Nancy Hamn, BCom’76, & Richard Hamn, BCom’76
George Holmes, BCom’80
Jerry Jackson, BCom’78
Fred Jaques, BCom’80
Perri Karkainen, MBA’81
Michael Kelkner, BCom’76
Paul Kinneer, BCom’63, & Carole Kinneer, BA’98
Kyle Kitagawa, BBA’88
Anna Koo, MBA’75, & Norman Koo, BSc’Eng’72, MBA’75
Donald Langlig, BCom’77
Peter Mackenzie, BCom’81, & Kate Zelider
Mark MacTavish, BCom’97
Valerie Mann, BCom’86, & John Condon, BSc’Eng’85
Thomas Miller, BCom’79, & Elizabeth Miller, BFA’79
Sonnen Mondal, BA’86
Max Muelles, BBA’79, MBA’81
Edward Nash, BCom’85
Joseph Pal, BCom’74
Ryan Pellow, BCom’98
Patti Parsa Sturgeon, BCom’86, & Paul Sturgeon, BSc’79
Sally Peters, BAH’86, MBA’88, & Bryan Pearson, BSc’86, MBA’88
Sam Pollock, BCom’88
Charles Powis, BCom’86
Sharon Ranson, BCom’80, & family
Susan Rooks, BCom’84, & Edward Spaul, BCom’83
Derek Rusell
Lisa J. Saunders, BCom’86
Michael Sifton, BCom’83, & Sue Sifton, BAH’84
Bryan Pearson, BSc’86, MBA’88
Estate of Christine Sinclair, BCom’81
Crystal & Gregory Smith, BCom’91
Olga & William Snively
Patti & Sandy Stapleton
Gia Steffensen, BCom’78, & Jean Steffensen, BAH’77

$250,000-$499,999

Iain Bruce, BCom’81
Linda Cochrane, BA’77, MBA’79, & Greg Cochrane, MBA’74
Michael Durand, PhD’91
Samuel H. Gudewall, MBA’79
Paul & Catherine Hyde, BAH’82
Jim Leech, MBA’73
Estate of Donald J. McLeod, BA 1908
Len Monroe, BCom’72
Harry Mortimore, MBA’73
Thomas O’Neil, BCom’67, LL’06, & Susan O’Neil, BAH’85
Etheal Patterson, MBA’81, & Michael Bandzierz, MBA’80
Mark Schweitzer, BCom’83, & Teresa Schweitzer, BNSC’85
John See, BSc’h’79, MBA’81, & Kathleen See, BA’79
Estate of Elizabeth Marie Shantz, BCom’27
Brenda Veit*, BCom’77, & Steven Smith, BCom’77
William Yu, BSc’Eng’84, MBA’87, & Diana Liu

$50,000-$99,999

Colin Taylor, BCom’84
Shirley Irene & Allan Taylor, LL’91
Margot & Eric Tullo*, BA’50, BSc’51
Kim van Steenbergen, BNSC’85, & Jeff van Steenbergen, BSc’Eng’77
Angela & Brian Walsh, BBA’74, MBA’76
Bob Wardrop, BCom’86
Benita Warnbold, BCom’90, & Gerry N. Wood
George Watson, BSc’Eng’70, MBA’72, & Sheila Watson, BAH’72
John Watson, BCom’70
Brett & Cathy Williams, BMA’77
Jos Wijerman, MBA’72
Cate Woodward, BA’74, MBA’76, & Tony Woodward, BCom’75
Deborah Yedin, MBA’91, & Martin Molynieux
Anonymous (4)

$5,000-$24,999

“As an entrepreneur, I’ve had a lot of experience in capitalizing on opportunities,” says Somen. “I’ve been a long-time judge and panellist, unstintingly donating his time and sharing his expertise. We’re extremely grateful for his generosity that will help us take QEC to the next level.”

Colin Taylor, BCom’84
Shirley Irene & Allan Taylor, LL’91
Margot & Eric Tullo*, BA’50, BSc’51
Kim van Steenbergen, BNSC’85, & Jeff van Steenbergen, BSc’Eng’77
Angela & Brian Walsh, BBA’74, MBA’76
Bob Wardrop, BCom’86
Benita Warnbold, BCom’90, & Gerry N. Wood
George Watson, BSc’Eng’70, MBA’72, & Sheila Watson, BAH’72
Deborah Yedin, MBA’91, & Martin Molynieux
Anonymous (4)

Jennifer Camelford, BAH’74, MBA’78, & James Camelford, BA’77
Pamela & Chris Clark, BCom’76
Sara & Peter Copeland, BAC’78
Bob Crison, BCom’80, & Gayle Crison, BSc’80
John M. Dawson
Daphne Dean, BAH’71, BSc’73, & MSc’78, MBA’81
Donald Gough, BCom’75
Graham Farquharson, MBA’69
Monica Federer, MBA’88
Karen Favelle, BCom’79 & Jamie McTavish
Gordon Fleming*, BCom’83
Ian Fraser, BCom’83, & Patricia Fraser, BAH’83
Andrew Gross, BCom’79, & Nora Gros, BMA’81, BAH’82
Glynis Anne Henry, BBA’76, MBA’78
Milton Hess*, BCom’64, & Julia Hess, BA’65
Elliot Jacobson, MBA’81
Janet & Richard Lint
Robert F. & Margaret MacLellan, BAH’79, MBA’81
Mike MacLean, BCom’82
Douglas McCarthy, BCom’82, & Robert McCutcheon, BCom’82
Thomas McCluskey, BCom’91
Frederick Mifflin, BCom’81
Anne & Susan Miklas
Estate of Lois Monieson
Ted Neave*, & Ian Ness, BCom’79
Jennifer Newman, BCom’91 & Patrick Marley, BCom’92
Janet Nixon, BCom’80, & Gordon Nixon, BCom’79, LL’03
John Nixon, BCom’77
Elisa & Michael Nowlan, BCom’82
Leah & John O’Neill
John & Susan Michel Shuter, MBA’81
Robert Sobey, BAH’88
Estate of Richard Stockhouse, BCom’83
Frederick Troop, BCom’54
Michelle Weberg, BCom’93
David A. Wilson, BCom’84
Daniel Wilton, BCom’93
Anonymous (4)

* Deceased
© Queen’s faculty/staff (current and retired)
CONTRIBUTORS REPORT

When Joshua Hamilton, MBA’16, learned that he had been awarded the D&R Sobey Atlantic Scholarship, he was humbled at the prospect of becoming its inaugural recipient. Like another native of Cole Harbour, N.S. — hockey superstar Sidney Crosby — Joshua intends to make his mark in his chosen field, in his case, the business world. He’s already made considerable progress, having been elected class president by his peers.

His ambitions were given a helping hand by Donald (BCom’57) and Rob (BAH’88) Sobey, who are continuing their tradition of supporting Atlantic Canadian students. The MBA scholarship fund of $4M builds on the D&R Sobey Atlantic Undergraduate Scholarship fund established by the Sobeyes in 1999. Since its inception, the undergraduate fund has disbursed $3.7M to 89 students from Atlantic Canada.

In a thank-you letter to the Sobeyes, Joshua wrote: “Growing up in Nova Scotia, I would never have dreamed that I would one day attend Queen’s to pursue my MBA. You have allowed me to reach a stage in my academic career that was beyond my wildest dreams. I will honour your generosity by pursuing my goals with integrity and humility.”

Royal Legacy Society

The following list recognizes alumni and friends of the school who have directed bequests, gifts of insurance and registered account and trust proceeds for the future benefit of Queen’s:

Elisha Ballarayne, BCom’97
Eleanor R. & John W. Bannister, BCom’47
Sharon & James Bradley, BSc(Eng)’69, MBA’74
Julie Breen, BCom’96
Bob Butterill, BCom’77
William Campbell, BCom’50
Donald Cooper, BCom’58, LLD’07
Ross Cowan, BCom’66
Donald Cranston, BSc(Eng)’82, MBA’85
Hedley Cross*, IP’46, BCom’48, & Francis Cross, BA’38
Madeleine & Donald Daly, BCom’43, BAH’46, MA’48
Merwyn Duda, BCom’69
Weiley Dong, BCom’90
Ian Fraser, BAH’76, MBA’79
Shari & Paul Gagne, BCom’75
Michael Gilbert, BCom’78, & Cynthia Gilbert, BA’78
Ron Mook & Marianne Gours
Frederick Mooie, BA’49, BSc(Eng)’49
Esta Maria Morawetz, BCom’55
Michele & Peter Munk
elspeth.murray@queensu.ca

The Chair of the school’s Advisory Board worked her way up through the ranks to become the Senior Managing Director and CFO of the Canada Pension Plan Investment Board. Helping women break into the often male-dominated world of finance is what motivated Benita and her husband Gerry Wood to establish the Warmbold Award for female students interested in a career in finance who are entering their third year in the Commerce Program. Benita and Gerry have also chosen to augment their Award with a bequest in their wills. By working with their lawyer, they were able to arrange their gift so that it would increase the fund to help inspire generations of aspiring female students to come.

Benita Warmbold, BCom’00, is familiar with the challenges facing women who aspire to leadership positions in the world of finance.

Keep in mind that you may choose to make a bequest to Queen’s in your will or through a life insurance policy.

Please contact Catherine Purcell for more details at purcellc@queensu.ca.

Remembering Queen’s in your will

You may choose to make a bequest to Queen’s to benefit the school in your will or through a life insurance policy. Please contact Catherine Purcell for more details at purcellc@queensu.ca.
Recognizing Annual Giving

The lists on pages 37 to 39 (Commerce) and 47 to 48 (post-graduate programs) recognize donors who contributed $1,000 or more, in cash gifts or pledge payments, to the school of business. Recent alumni, who graduated between 2010 and 2014 and are just starting their careers, are recognized for their gifts, at any amount. Those who have contributed up to $1,000 are recognized on pages 40 to 41 (Commerce) and page 49 (post-grad). In all cases, gifts being recognized are recognized on pages 40 to 41 (Commerce) and 47 to 48 (post-graduate programs) recognize donors who contributed $1,000+ to the school of business.

BENEFACER WALL

Generous supporters who have each contributed more than $100,000, cumulatively, are recognized on the Visionary Wall at Goodes Hall.

Level 1 – $1 Million or more
Level 2 – $5 Million to $9,999,999
Level 3 – $1 Million to $4,999,999
Level 4 – $500,000 to $999,999
Level 5 – $100,000 to $499,999
Level 6 – $50,000 to $99,999
Level 7 – $500 to $999

Donations of $1,000+ to the school of business.

1940s
Madeleine & Donald Daly ’43
Margaret & Gerald Sutton ’48
Joseph Viner* ’48

1950s
Henry & June Dinsdale ’54
Patricia & Ian Fraser ’53
Nancy & Mel Goodes ’57
Gordon Konantz ’54
Margaret & Robert A. F. Montgomery* ’51
Donald Soby ’57
Frederick Troop ’54

1960s
Rain & David Garth ’64
Avril & Andrew Gemmill ’64
Julia & Milton Hest* ’64
Carole & Stephen James ’64
Tom Kinnear ’66
Dennis McDermott ’64
Susan & Wayne Musselman* ’64
Susan & Thomas O’Neill ’67
Robert Shoniker ’69
Jim Symington ’64
Anonymous

1970s
Roland Ashman ’74
M. Shan Atkinson ’79 & James E. Erbs
John Beech ’74
Kayn Brooks ’76
Catherine ’76 & William Bryck ’76
Hugh Chiasson ’79 & Kathleen Hanly
Alice & David Court ’79
Robert Cuthbertson ’72
Irene David ’76
Carol & John de Sevigne ’74
Douglas Dethy ’75
Elaine & Howard Ferguson ’74
Karen Flavell ’79 & Jamie McTavish
Janet & Michael Forsayeth ’77
Marie Rose & Stanley Gibson ’71
James Gledhill ’71
Nora & Andrew Grass ’79
Mary & John Hallwell ’72
Michael Kehoe ’78
Michael Kelhauker ’76
Colin Loudon ’74
Mary McCauley ’74
Ellen & David Millhaup ’77
Barbara McLean ’74
Robert Mowat ’78
Ian Ness ’79
Lucie & Joseph Pal ’74
Beverley Paquette ’77
Robert & Diane Robinson ’70
Sandra & George Smyth ’73
Penny Somerville ’78
Jean & Glia Steffensen ’75
David Steiner ’78
Karen & Bruce Warmbold ’78
David Wood ’74
M. Christine Zufelt ’79
Anonymous (4)

1980s
Brian & Lisa Ames ’84
Robert Armstrong ’85
Heather Baker ’83
Cindy ’88 & Duncun Ball ’87
Heather Beamish* ’88
Silve & Nicholas Beggs ’89
Vinit Bhatia ’89
John Blain ’88
Laura ’89 & Nicholas Roland ’83
Michael Boldt ’84 & Angela Thade-Boldt
Laurie & Michael Borden ’80
Nicholas Brearton ’81
Richard & Carolyn Brook ’86
Iain Bruce ’85
Derek Burleton ’89
Andrew Callum ’89
David Campbell ’89
Lawrence Cannon ’87
Cardyn ’86 & Jeffrey Carney ’84
Roger Caugrain ’80 & Colette Charest
Richard Clark ’81
Andrew Clarke ’84
Christopher Clubb ’88
Robert Cohen ’80
Bruce Cooper ’88 & Marie Campbell
Gayle & Bob Cronin ’80
William A. Cunningham ’83
Celia Cuthbertson ’84 & Anthony Bird ’84
Gregory Dart ’89
Glenna ’83 & Andre de Haan ’83
Carol Deveny ’82 & Grant McDonald ’82
Daniel Dickinson ’84 & Jennifer Kimball
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Anne ’82 & Geoffrey Goulding ’82
Michael Graham ’89
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Lianne Hope ’80
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Jeffrey Hutchinson ’89
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Peter Kitch ’81
Stephen & J. Koele ’84
John Larrhome ’83
Sandra & Donald Ledliff ’89
Jane & Donald Luck ’84

APPRECIATION SOCIETIES

In addition to recognition in this report, all school of business donors are eligible for membership in one of Queen’s University’s annual appreciation societies, based on their giving per fiscal year, as follows.

Grant Hall Society
Diamond Level — $10,000 or more
Sapphire Level — $5,000 to $9,999
Limestone Level — $1,000 to $4,999
Summer Hill Society
$500 to $999

Royal Charter Society
Royal Legacy Society
Bequests by will, charitable gift annuities, life insurance, real estate, registered funds and charitable trusts

Cha Ghell Society
$100 to $249
(and first Queen’s degree earned within the preceding five years)

Level 6 – $100,000 to $249,999
Level 5 – $250,000 to $499,999
Level 4 – $500,000 to $999,999
Level 3 – $1 Million to $4,999,999
Level 2 – $5 Million to $9,999,999
Level 1 – $10 Million or more

Every effort is made to ensure the accuracy of these lists of donors. However, errors occasionally occur. If your name has been omitted, misspelled or incorrectly listed, please contact investinsmith@queensu.ca.

CONTRIBUTORS REPORT
Diyang Lu, Comm’18, was just nine-years-old when Fred Troop (left), Gordon Komantz (right), and their classmates marked their 50th anniversary reunion by creating the Commerce 1954 Entrance Scholarship. Little did Diyang know that ten years on, he would receive such a scholarship.

The class’s 60th anniversary gift brought the total raised to nearly $38,000 — an impressive amount that has funded scholarships for nine students since its inception.

“You lightened my financial burden,” said Diyang in a letter to his benefactors.

“This allowed me to focus on my studies and passions, including participating in Accounting Association events and getting involved in case competitions.”

Diyang has already planned his next step: after his Commerce graduation, he plans to obtain a Queen’s Graduate Diploma in Accounting and work at a top accounting firm. Then, after an MBA, his ultimate goal is to launch a company that raises awareness of important causes.

A highlight of his first term was meeting members of the Commerce Class of ’54 at Homecoming in October, 2014. It provided the perfect opportunity for Diyang to say a heart-felt thank-you in person.

1990s

Karen Bailey ’93
Christy Bain ’94 & Ross Petersmeyer ’94
Tracy Bissett ’97
John Booth ’95
Andrew Brewster ’99
Moria & Simon Brown ’93
Mark Caiger ’93
David Caldina ’99
Merianne & Michael Castellari ’95
Donald Chinnock ’94
James Chisholm ’94
Heather Cooke ’90
Anta & Bryan Davies ’95
Peter Douglas ’94
Carolyn & Scott Earnth ’97
Suzanne ’90 & Michael Farley ’89
Craig Farr ’94 & Gretchen Stock
Michael Flatt ’95 & Marine Smith
Valerie Gillis ’96
Adrienne ’97 & Ted Goldthorpe ’99
Jason Gould ’95
Ken Greural ’96 & Christea Skinner
Andrew Guillofey ’95
Melane & Stephen Hoffmanste ’95

Grant Hughes ’94
Jennifer Lamb ’93 & Justin Barr ’94
Wendy & Paul Lishman ’92
John MacKay ’94
Mark MacTavish ’97
Andrea Matthew Williams ’94
Fiona McArthur ’92 & David Shaver
Andrea ’94 & JohnMcDonal ’94
Nadine Mihachand ’93
Vinnet Mitera ’96
Mike Murray ’96
Tracy Mushowie ’93
Donald Newman ’99
Jennifer Newman ’91 & Patrick Marley ’92
Nicholas Bartakovich ’15
Nora Belanger ’15
Meredith Brov ’15
Dylan Carr ’12
Meredith Binns ’15
Nora Belanger ’15
Meredith Brov ’15

2000s

Omar Abdel Hafez ’00
Hayley Recker ’04
Christopher Chin-A-Leo ’00
Laura ’00 & Ryan Gouette ’00
Matthew Fong ’94
Robert Gerula ’01 & Debby Shen
Helen Lamia Gosiak ’00
Brendan O’Drady ’15
Carolyn Scott ’04
Jame See ’06
Daniel Mares ’00
Anonymous

Christian Alamo ’15
Elizabeth Andrews ’15
Julia Barber ’15
Nicholas Bartakovich ’15
Nora Belanger ’15
Meredith Brov ’15
Dyan Carr ’12
Sabrina Chapmigny ’15
Eco Chan ’15
Kelsey Chan ’15
Lisa Chandler ’15
Irene Cheng ’15
Samantha Cleary ’15
Vanessa Coutar ’15
Hannah Cowan ’15
Roy Cui ’15
Jacob Dantey ’15
Alexandra De Rosa ’15
Antony Discenza ’15
Jason Fredmann ’10
Richard Ward ’94
Michelle Weinberg ’93
Janet ’90 & Thomas Wells ’89
Thomas Whelan ’92
Laurin & Jeffrey Wardman ’95
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Donations of up to $1,000 to the school of business.

**Commerce Giving**

### 1940s

- Shirley & John Purkis '48
- Jack Alvo '78
- David Bulk '76
- James Black '79
- Gordon Beck '72
- Ross Brown '77
- Ronald Butler '78
- David Clarke '78
- Pierre Clermont '76
- Alexia '72 & Robert Colwell '72
- Robert Cotton '74
- Arthur Cunningham '75
- Mike Dawson '78
- Adrian Donohue '74
- Richard Foyton '79
- Gillan & Stephen Graham '79
- Lorraine & Ian Hendy '77
- Tony Hooper '76
- Marylea & Stephen Jarvis '74
- Mark Johnston '77
- Daniel Kasaboski '74 & Carol-Anne Curry
- Anna '79 & Donald Kennedy '79
- John Macfay '70
- Norman McPhedran '74
- Gail & David Morton '73
- Kelly & Robert Neale '73
- Roya Nettleton '74
- Harry O'rt '74
- Gene Otor '78
- Claire Prendergast '77
- Sheila Rambau '74
- Timothy Runge '78
- Patricia & Iain Scott '74
- Douglas Sinclair '78
- John Telgmann '74
- Katherine Thomas '76
- Gary Thompson '76
- William Wilson '73
- Anonymous (13)

### 1950s

- Cecil Adams '55
- Lloyd Budgell '59
- Carolyn Bundell '54
- Myron Rudin '54
- Raymond South '51
- William Stokes '54
- Chris Trevor '58
- Anonymous (3)

### 1960s

- Wayne Ashford '64
- Michael Atkinson '69
- Ronald Bisset '66
- Elizabeth & Gregor Caldwell '64
- Marion Conroy '64
- David Crosley '67
- David Fortier '64
- Jean Haynes '60
- Mary Anne & Roderick McLeod '64
- Scott Morley '62
- Stuart Proudfoot '66
- Sandra Reynolds '64
- Colin Stephenson '66
- Peter Stuart '65
- Ross Wilby '60
- Anonymous (2)

### 1970s

- John Abbott '72
- Jack Alvo '78
- David Bulk '76
- James Black '79
- Gordon Beck '72
- Ross Brown '77
- Ronald Butler '78
- David Clarke '78
- Pierre Clermont '76
- Alexia '72 & Robert Colwell '72
- Robert Cotton '74
- Arthur Cunningham '75
- Mike Dawson '78
- Adrian Donohue '74
- Richard Foyton '79
- Gillan & Stephen Graham '79
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- Harry O'rt '74
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- Claire Prendergast '77
- Sheila Rambau '74
- Timothy Runge '78
- Patricia & Iain Scott '74
- Douglas Sinclair '78
- John Telgmann '74
- Katherine Thomas '76
- Gary Thompson '76
- William Wilson '73
- Anonymous (13)

### 1980s

- Ken Armstrong Grozinger '89
- Albert Aufleger '85
- Angela & Patrick Baldwin '89
- Bruce Beggs '85
- Sandra & Philip Busch '87
- Scott Clark '85
- Jillian Craigie '88
- Laurie Crawford Blair '89
- Ruth Cunningham '87
- Michelle Dagdaux '80
- Michael Detfisien '86
- Janet & Andrew Dunford '89
- Patricia Ewen '86
- Katherine & Joseph Faello '83
- Susan Fagan '89
- Louise Gormley '87
- Jeff & Penelope Harbin '82
- Donna Hayden '89
- Janet Hoadley-Redgwell '81
- Linda Holmes '89
- Carol Hood '84
- John Humphrey '84
- Catherine '84 & John Huycke '94
- Marjorie Johnston Crocker '88
- Marianne Kennedy Beaure '88
- David & Stephani Kingsmill '88
- Diana Lafaye-Davidson '88 & Robert Davidson
- Keny Lee '89
- James & Jane Lewis '84
- Scott Lyons '88
- Jarvis Mudy '83
- Carole Maslar '86
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- Patricia McHillaran-Joosten '87
- Maria McNab '88 & Nexam Soltsanadze
- Thomas & Diane McIntyre '88
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- Andrew Mingay '81
- Gary Mitak '81 & Susan Salter
- Iain Morton '94
- John Newcombe '83
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- Christopher Pinkey '90
- Carol Port '88 & James Malone '89
- David Preston '85
- David Proven '88
- Robin Rankin '87 & Martha Kerr
- Leslie Reynolds '83

### 1990s

- Catherine Allen '92
- George Allen '94
- Leidy Anderson '92
- Christopher Asma '94
- Shirley Ayusung '93
- Leigh & Jason Balgop '94
- Kristin Bonn '97
- Douglas Bonnett '94
- Donald Brown '93
- Paul Bozok '94
- Julie Bren '96
- Sean Cable '94
- Peng-Sang Cau '94
- Max Chee '90
- Jacqueline Chilton '93
- Katherine & Stephen Church '97
- Dan Cohn-Sfetcu '94 & Joanna Gressin
- Dan Cohn-Sfetcu '91 & Joanna Gressin
- Dan Cohn-Sfetcu '94 & Joanna Gressin
- Tracy Crowe '93
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- Cynthia Schiff '92
- Mark Skegg '96
- William Snider '94 & Pamela Goddard
- Sandra Stewart '94
- Tammy '93 & Rusty Sutherland '93
- Kevin Tan '93
- Jeremy & Stephanie Thompson '93
- Robert & Marcia Tupling '96
- Andrew Turner '94
- Jo-Anne VanStrien '91
- Sarah Vinocchh '96
- Pamela Weeks '98
- Frazer Whale '91
- Sareena Wildberger '92
- Felix Wu '94 & Valerie Lemant

### 2000s

- Jane Bezan '00
- Sharon Chiu '08
- Jonathan Collings '04
- John Coutts '99
- Craig Dale '01
- Carol '00 & Timothy Deacon '00
- Isaya Dinglov '99
- Lauren Dmytryko '00
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- Andrew Farncomb '05
- Michelle Grant '01
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- Grace Hu '06
- James Hunter '09
- Dave Jensen '04
- Robert Kalo '02
- Jennifer Kao '01 & Eugene Lei '01
- Morgan Lackenbauer '03
- Melanie Langlois '07
- Clarisse Loo '09
- Chad Luddy '04
- Tiffany Lee '04
- Benjamin & Caroline Mandell '00
- Robert Marsh '07
- Kimberly McCormick '04
- Jason Nardari '01
- Adrian Ng '02
- Andrea Phillips '04
- Matthew Polio '17
- David Power '06
- Matthew Price '05
- Jeremy Scheetz '00
- Allison Smith '07
- Rebecca Taisor '00
- Jason Ward '00
- David Waugh '08
- Laura Webb '09
- Sarah Wickers '08
- Jennifer Wilfertse '04
- Keeley Wylie '04
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Spencer Grigull
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Yi Guan
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Lukas Haas
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Kurt Hackenberger
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Sean Harvey
Craig Hadler
Sarah Hay
Caroline Hayes
Elizabeth Hayes
Chuan He
Cule Heedman
Chase Heinemann Mace
Anna Hetherington
Mackenzie Hewitt
Anthony Ho
Jako Ho
Sibbie Ho
Trevor Hoff
## Contributors Report

Contribution to the school of business.

### MBA, PhD, Master of International Business & Master of Management Analytics

**Donations of $1,000+ to the school of business.**

<table>
<thead>
<tr>
<th>Year</th>
<th>Contributors</th>
</tr>
</thead>
<tbody>
<tr>
<td>1960s</td>
<td>Graham Farquharson '69, Elliott Jacobson '99, Candace &amp; David McConomy '690, Melyn Swain '63</td>
</tr>
<tr>
<td>1970s</td>
<td>Edward Chase '70, John Coke '79, Samuel H. Gudewill '79, Paul Hand '73 &amp; Vicki Gllatt Hand, Glynis Anne Henry '78, Alan Jetel '78, Lera Koo '77, Jim Leech '71, Joanne &amp; David Macdonald '74, Donald McIain '70, Helen &amp; John McKay '71, Joar Nylander '79, Robert Shoniker '70, Angela &amp; Brian Walsh '76, Virginia Welsman '77, Jos Wintersma '72, Margaret &amp; Roger Wright '740</td>
</tr>
<tr>
<td>2000s</td>
<td>James Colby '85 &amp; Lynn Southcott, Donald Cranston '85, Jenny del Misser '87, Peter Dravers '88, Monika Federa '88, Amin Farah '89, Hugh Helferty '85, Michael Lomas '82, Kim McKenzie '85 &amp; Stephen Landry '85, Cheryl McWatters '88 &amp; John MacDermid, Alexander Morrison '89, Ethel Patterson '81 &amp; Michael Bandicke '80, Sally Peterson '88 &amp; Bryan Pearson '88, Margaret Roberts '88 &amp; David Williamson, Kathryn &amp; John See '81, Candace Shaw '87, Marilyn &amp; Derek Sutton '83, Alan Swanwick '81, Jeremy Walker '88</td>
</tr>
<tr>
<td>2010s</td>
<td>Michael MacSween '07, Somen Mondal '06, Timothy Justice '10, Robert McIntosh '12 &amp; Bethany Smith, Sean Smith '11, Peter Szafarski '12, Teresa Vasilepoulos '14</td>
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### MBA

<table>
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<th>Contributors</th>
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<td>1960s</td>
<td>Graham Farquharson '69, Elliott Jacobson '99, Candace &amp; David McConomy '690, Melyn Swain '63</td>
</tr>
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<td>1970s</td>
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### EMBA Americas

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<th>Contributors</th>
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### Formerly Cornell-Queen's EMBA

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<th>Contributors</th>
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### Queen's Faculty/staff (current and retired)

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<th>Contributors</th>
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The lead-up to graduation from the EMBA Americas program (formerly the Cornell-Queen’s EMBA) is a hectic time. Even so, classmates Spencer Glenn (above, second from left) and John Hui (pictured on page 42) took up the challenge and rallied their colleagues to contribute more than $40,000 to their graduating class gift. The 2015 class directed its gift to the EMBA Americas Fund, created by the CQ-EMBA Class of 2007. This fund has been used to support initiatives such as financing student travel to MBA competitions and student professional development. Next year, the funds will be used to bring speakers to an EMBA Americas conference. “We wanted to leave a legacy to commemorate the outstanding experience we’d had in the program,” says Spencer. “We were recipients of the generosity of alumni before us, so it was incumbent on us to pay it forward to future students, demonstrate leadership and show our collective commitment to the institution that had invested so much in us. We also recognized the tremendous opportunity of doubling our contributions by taking advantage of the 2:1 match afforded to recent alumni through the Dean’s Matching Fund program.”

## MBA, EMBA Americas, MSc & PhD

### MBA

**1960s**
- Ernest Jury ’62
- Fredric Rozkin ’67
- Anonymous

**1970s**
- Kathleen & Stephen Anderson ’70
- Sharon & James Bradley ’74
- David Denys ’76
- Lynn & Gwobert Heersink ’74
- Allan Homer ’75
- Marion & John Kerr ’73*
- Pat & Ian Macdonald ’74
- James McGovern ’70
- Wendy & Alex Melvin ’74
- Logan Nafz ’74
- David Ngo ’76
- Peter Rudin ’77
- Anonymous (3)

**1980s**
- Jean-Charles Beaudry ’85
- Robert McCabe ’07
- Michael Brown ’85
- Barry Curror ’82
- Michael Freeman ’88
- David Graham ’86
- Richard Halkin ’87
- Jamie Hanna ’85
- Penelope & Jeff Harbin ’86
- Anonymous (4)

**1990s**
- Steven Harrison ’85
- John Kitchin ’80
- Elaine ’80 & Ian Ladd ’80
- Marion & Charles Mossman ’83
- Shahrokh Shah ’86
- Colette & Marek Ulanicki ’86
- John Vermeer ’84
- Kevin Weppelman ’89
- Anonymous (4)

**2000s**
- Gerard Boudeau ’05
- Ashish Choksi ’04
- Casey Francis ’07
- Paul O’Gorman ’09
- Chad Jarema ’04
- David Kramer ’09
- Eric Lavie ’03
- Andrew Matthews ’08
- Helen McLellan ’01
- Yim Ng ’09 & Sau Mei Siu
- Nicolas Panteras ’02
- Leigh Popov ’07
- Sabina Ptaszynska ’00
- Rebecca Taivone ’05
- Wanjie Wang ’05
- Steve Wong ’01
- Anonymous (4)

### EMBA Americas*

- Julie Chase ’09
- Robert McCabe ’07

### MSc

- Jocelyn Tsai Trokenheim ’99

### PhD

- Timothy Jones ’03
- Leighann Neilson ’06

---

* Queen’s faculty/staff (current or retired)

† Formerly Cornell-Queen’s EMBA

** Donations of up to $1,000 to the school of business.
Class Gifts

In this fiscal year, class giving resulted in $1,255,516 from 13 classes. Classes had an opportunity to present their gifts at Homecoming 2014.

1. The BCom’54 class marked their 60th anniversary reunion by presenting a $25,200 cheque to support the Commerce 1954 Entrance Scholarship, and by meeting this year’s recipient, Diyang Lu, at the brunch (see his story on page 36).

2. The BCom’74 class raised $50,000 towards the Commerce 1974 Exchange Bursary, awarded to third-year Commerce students selected to participate in a formal Queen’s University bi-lateral international exchange.

3. Thanks to the efforts of Class Giving Leaders Milton Hess (front row, centre) and Wayne Musselman (front row, far right), the Commerce 1964 class raised $64,499 toward their class gift. Both men have since passed away, but their legacy of funding faculty recruitment, student support, equipment and programs continues.

4. In commemoration of its 30th anniversary reunion, the BCom’84s funded the establishment of the Commerce 1984 Bursary and supported the Dean’s Innovation Fund. Andrew Clarke (left) and Susan Rooks presented their class gift to Dean David Saunders.

5. Andrea Matthew Williams (centre) and Andrea McReynolds perform the honours in presenting the BCom’94 class gift, which supports a bursary awarded to first-year Commerce students.

6. David Saunders with BCom’89 Class Giving Leaders Sandra Linsell, Shannon Valliant, Paul Pancham, Derek Burleton and David Baird. Their class gift supports the Commerce 1989 Award for Commerce students entering first year.

7. Ted Goldthorpe (left), Adrienne Goldthorpe and Andrew Brewster present to David Saunders their class gift in support of the Commerce’99 Entrance Award, allocated to first-year Commerce students based on financial need, academic achievement and extra-curricular involvement.

8. Hayley Becker (center) and Sarah Wickens present to David Saunders the BCom’04 class gift that supports third-year Commerce students participating in an international study opportunity.

9. David McConomy, MBA’69, with BCom’09 alumni at the Homecoming brunch, where he presented the MBA’69 Class gift totaling $50,000 to support MBA student activities inside and outside the classroom.

10. To commemorate their 40th anniversary reunion, the MBA Class of 1974 worked together to raise $52,750 in support of Goodes Hall.
George Thwaites, EMBA’94, led the charge to raise funds to establish the EMBA Legacy Fund in support of initiatives promoting leadership excellence and innovation in the program.

John Hui, left, presents the 2015 EMBA Americas class gift to the program’s director, Paul Roman. John and fellow Class Giving Leader Spencer Glenn (whose story appears on page 39) rallied 57% of their class to contribute.

Lara Hamelin (left) and BCom’15 Class President Lindsay Pellett present their graduating class gift to David Saunders at a pre-Convocation reception in June. The class directed the proceeds towards a Queen’s Commerce Bursary and the purchase of a mobile device charging station in Goodes Hall.

The class directed the proceeds towards the EMBA Legacy Fund in support of the EMBA Americas program’s director, Paul Roman. John and fellow Class Giving Leader Spencer Glenn (whose story appears on page 39) rallied 57% of their class to contribute.

Gifts from Graduating Classes

To initiate or contribute to a class fund, please contact Cicely Johnston at cicely.johnston@queensu.ca or 855.572.1536.

Gifts from Faculty, Staff, Students and Friends

The following list recognizes faculty, staff, students and friends who donated to the school of business between May 1, 2014 and April 30, 2015.

When Ted Neave was inducted into the school’s Faculty Hall of Fame in 2009, it was a well-deserved recognition of the impact his research and teaching has had on generations of his students. In 2014, Ted chose to benefit generations of students to come by establishing the Elizabeth Neave Fellowship in memory of his late wife, Elizabeth Lees Neave.

The fellowship he established is awarded on the basis of academic excellence to funding-eligible Master of Science in Management students. Ted reflects, “Throughout her life, Elizabeth strongly believed in the potential of innovative research to foster social progress. It’s my hope that this fellowship will assist graduate students in pursuing their own forms of innovative research.”

BCom’15, ’16, ’17 & ’18 Students Take the Pledge

A campaign started by the BCom’08s continues to garner support from Commerce students across all years of the program. Hundreds have contributed an optional annual fee of $97.50 that will generate $1.2M over 10 years for the new wing of Goodes Hall that opened in 2012.

For a complete list of the names of Commerce students who have pledged their support, visit sbb.ca/pledge2015.

11 George Thwaites, EMBA’94, led the charge to raise funds to establish the EMBA Legacy Fund in support of initiatives promoting leadership excellence and innovation in the program.

12 John Hui, left, presents the 2015 EMBA Americas class gift to the program’s director, Paul Roman. John and fellow Class Giving Leader Spencer Glenn (whose story appears on page 39) rallied 57% of their class to contribute.

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2014 and April 30, 2015.

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Ted joined the school in 1973, and was the Bank of Montreal Professor of Business and Finance until 2004 when he retired as Professor Emeritus. He continues to be a prolific researcher, with publications in finance having ranged from purely theoretical works to empirical articles and papers designed for lay readers.

The fellowship he established is awarded on the basis of academic excellence to funding-eligible Master of Science in Management students. Ted reflects, “Throughout her life, Elizabeth strongly believed in the potential of innovative research to foster social progress. It’s my hope that this fellowship will assist graduate students in pursuing their own forms of innovative research.”

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13 Lara Hamelin (left) and BCom’15 Class President Lindsay Pellett present their graduating class gift to David Saunders at a pre-Convocation reception in June. The class directed the proceeds towards a Queen’s Commerce Bursary and the purchase of a mobile device charging station in Goodes Hall.

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For a complete list of the names of Commerce students who have pledged their support, visit sbb.ca/pledge2015.
Corporate and Foundation Donors

The following list recognizes our generous corporate and foundation partners who have given $25,000 or more, cumulatively, to the school of business as of April 30, 2015.

**$3,000,000+**
- BMO Financial Group
- Chartered Professional Accountants of Ontario

**$1,000,000-$2,999,999**
- CIBC
- Fairlane International
- Pictet

**$500,000-$999,999**
- KPMG LLP & The KPMG Foundation
- Kraft Canada Inc.
- Mackenzie Investments
- PricewaterhouseCoopers LLP
- Procter & Gamble Inc.

**$50,000-$99,999**
- Asia Pacific Foundation of Canada
- Birch Hill Equity Partners
- Catherine & Maxwell Meighen Foundation
- Financial Post
- Great-West Life Assurance Co.
- Japan Foundation
- J. W. McConnell Family Foundation
- Maple Leaf Foods Inc.
- Margaret & Wallace McCain Foundation
- Merrill Lynch Canada Inc.
- Nissan Canada
- PepsiCo Foundation
- Queen’s Commerce Society
- Royal Trust Company
- Sceptre Investment Counsel Limited
- The Felicia & Arnold Aaron Foundation
- The Molson Donations Fund
- TD Bank Group
- Unilever Canada Inc.

**$25,000-$49,999**
- Allard Foundation Ltd.
- Barrick Gold Corporation
- Cadillac Fairview Corp. Limited
- Export Development Canada
- General Electric Canada Inc.
- IBM Canada Ltd.
- Imperial Oil Foundation
- ITAC
- MBK Partners
- McKinsey & Company Inc.
- Mercer (Canada) Ltd.
- Monitor Company
- NorTel Networks Corporation
- Providence Equity Partners LLC
- Seaboard Group
- Shell Canada Limited
- The Woodbridge Corporation

* Matching gift program

Matching Gifts

The following companies and foundations made matching gifts to the school of business in fiscal year 2014/2015, totalling $76,406.

- Agrium Inc.
- Apache Canada Ltd.
- BMO Financial Group
- Chubb Insurance Company of Canada
- Ciena Corporation
- Deutsche Bank Americas Foundation
- Enerplus
- EY LLP
- General Mills Foundation
- Goldman Sachs & Co.
- IBM Canada Ltd.
- Intact Foundation
- P & G Fund
- The Hershey Company
- The KPMG Foundation
- The McGraw-Hill Companies
- The Suncor Energy Foundation

**MAXIMIZE YOUR CONTRIBUTION**

Did you know that many companies, large and small, will partially or fully match your gift to the school of business? To find out if your employer has a matching gift program, simply check with your human resources department or visit matchinggift.com/canada/queens.

For further information, please contact investinsmith@queensu.ca or 855.572.1536.
Alumni Connections

Well after graduation, our alumni continue to have an impact on the school of business. From providing financial support, to speaking at student conferences and in the classroom, to recruiting new graduates and referring prospective students to our programs, alumni share in the school’s successes and aspirations.

STAYING CONNECTED

- 25 Queen’s Business Club (QBC) alumni events were held in 2014-15 across Canada and internationally, attracting more than 1,100 alumni and guests. (As of Oct. 1, 2015, the clubs were renamed the Smith School of Business clubs.)
- The 2014 Homecoming weekend featured 15 official class reunions; more than 340 alumni attended the school’s brunch in Goodes Hall.
- Two alumni entrepreneur focus groups preceded the March launch of the first Queen’s Venture Network event, organized in collaboration with the Centre for Business Venturing, that attracted 118 of our alumni and students who are passionate about entrepreneurship.
- Our outreach to alumni via social media resulted in increased alumni participation, with nearly 6,000 LinkedIn group members, 2,165 followers on Twitter, 3,290 page ‘likes’ on Facebook, and 439 Instagram followers.

Thank you Alumni Volunteers!

Hundreds of alumni donated their valuable time to numerous initiatives, events and activities in support of the school. Programs for students — including conferences and competitions, mentoring, career support and recruitment initiatives — all rely heavily on alumni participation. Thanks to all alumni listed in the following pages who donated their valuable time and talents!
Alumni Guest Speakers & Supporters of Student Conferences & Initiatives

Sandee Achar, MBA'10
Christopher Adamkowski, MBA'08
Amy Akers, BCom'08, MSc'10
Joel Alden, BSc(Eng)'90, MBA'01
Alexandra Alexia, BCom'13
John Armstrong, BCom'91
Michelle Bennett, BCom'12
Daniella Bernal, BCom'13
Caroline Bertrand, BCom'14
Daniel Farewell, BCom'13
Jeremy Einhorn, BCom'09
Matt Durst, BCom'06
Julia Di Lena, BCom'14
John Paul De Silva, MBA'13
Kabir Daswani, BCom'13
Suzanna Dalrymple, BCom'97
Jeff Crofoot, BCom'13
Maria Costiuc, BCom'13
David Cooper, EMBA'00
Angelinda Chen, BCom'12
Jason Charlebois, EMBA'07
Ed Chua, MBA'70
Hugh Chasmar, BCom'79
Andrew Colantonio, BCom'11
Elen Cologna, BCom'09
Jamie Cooper, BCom'14
David Cooper, EMBA'00
Maria Costiu, CQ-EMBA'12
Jeff Crofoot, BCom'13
Bob Cummings, BCom'92
Susanna Dakymil, BCom'97
Kabe Dainwan, BCom'13
John Paul De Silva, BCom'13
Deepanker Dey, MBA'09
Julia Di Lena, BCom'14
Steadman Dining, Comm'16
Matt Durst, BCom'06
Jeremy Einhorn, BCom'09
Daniel Farewell, BCom'13
Jamie Flegg, BSc'09, MBA'13
Kristine Gas, BCom'14
Katrina Galas, BCom'05
Lori Garnier, AMBA'08
Safad Ghoreidy, BCom'02
David Girard, MBA'12
Judy Gong, BCom'11

Sandee Achar, MBA'10
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Katrina Galas, BCom'05
Lori Garnier, AMBA'08
Safad Ghoreidy, BCom'02
David Girard, MBA'12
Judy Gong, BCom'11

Alumni Attendees at Information Sessions
First-person accounts from alumni and current students who attend information sessions are crucial in helping us promote our programs. Thanks to the following supporters who attended program information sessions over the past year.

Fad Abdel Mashf, MFin'12
Souvik Adhya, MBA'15
Chaital Agata, MBA'11
Olukayode Ajayi, CQ-EMBA'16
Yazeed Alayed, MBA'13
Justeenn Amietta, EMBA'12
Tobin Anong, MFIn'14
Sally Arthi, MBA'10
Frank Attia, CQ-EMBA'11
Margaret Antonio, MBA'16
James Austen, MBA'13
Wellies Baker, BSc'01, BCom'14
Tom Balakas, CQ-EMBA'16
David Balazic, MFin'12
Paul Baron, AMBA'13
Nikita Bashoura, CQ-EMBA'16
Robert Bennett, EMBA'12
Abdulwale BinZarzah, MBA'14
Timothy Boston, EMBA'13
Tim Ray, MBA'11
Ian Ray, BCom'82
Darren Resnick, BCom'92
Charles Reeve, BCom'14
Mitch Reeve, BCom'13
Dan Resnick, BCom'06
Lisa Richardson, BCom'92
Mike Robins, BCom'79
Kate Rowbotham, MS'01
Rafi Saeed, BCom'13
Gaurang Sardana, CQ-EMBA'13
Zoya Shaikh, BCom'12
Samit Sharma, MBA'02
Candace Shaw, BCom'87
Bob Shanker, BCom'89
Alexandra Sifton, BCom'09
Meredith Slimko, MBA'11
Scott Smith, BCom'14
Trevor Smith, BCom'12
George Smith, BCom'73
Kate Siskinsky, CQ-EMBA'14
Stephanie Spagnoli, BCom'14
Lori Sroujan, MBA'15
Matt Stairns, BCom'14
Bill Stanulis, MBA'95
Ti Sutter, BCom'10
Larissa Taylor, BCom'14
Dan Toguh, BCom'07
Rob Toole, BCom'85
Mary Ann Turcke, MBA'97
Tim Ulsher Jones, BCom'15
Steve Van Binbergen, MBA'91
Dave Walsh, BCom'94
Laurel Wake, EMBA'14
Anna Wang, BCom'13
Jing Wang, BCom'13
Bob Wardrop, BCom'86
Bram Warshafsky, BCom'10
Christina Waters, MBA'12
Jeff Watson, MFin'14
Zach Weinstein, BCom'14
Jeff Weissler, MBA'11
Timothy White, BCom'88
Jeff Wiener, BCom'90
Mary Wilson Trider, BCom'82
Ethan Wulfe, BCom'12
Ken Wong, BCom'75
Evelynne Wright, BCom'13
Eric Yun, BCom'13
Alex Yang, BCom'11
Ziming Yang, BCom'14
David Yeatman, BCom'03
Yoomin Yun, BCom'13
Rachel Zimmer, BCom'10

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Ziming Yang, BCom'14
David Yeatman, BCom'03
Yoomin Yun, BCom'13
Rachel Zimmer, BCom'10

Cultural Centre, MBA'17, attend an Information Session, ready to answer "prospective students’ questions."
ALUMNI CONNECTIONS | Alumni Attendees at Information Sessions

ALUMNI VOLUNTEERS FOR COMMERCE STUDENT RECRUITING

Thanks to the following alumni who volunteered their time to assist in recruiting the Commerce Class of 2019.

Class Giving Leaders

Class gifts helped make Goode Hall and its expansion a reality, have provided countless students with much-needed financial assistance to make their business education possible, and support our world-class faculty in their research endeavors. We thank the following passionate and committed alumni who led class gift campaigns this past year.

Class gifts to Commerce.

Class gifts.

Class gifts.
Organizing a class reunion can be a daunting task, involving detective work to track down lost classmates, and considerable logistical and negotiating skills in putting together an appealing program of activities. Thanks to the following alumni who dedicated so much time and effort to make their reunion a memorable milestone for their classmates.

Class Reunion Leaders

Class Giving Leaders in February: from left, Timothy Young, EMBA’99, and Nicola von Schroeter, BCom’88.
Business Club Executives

All eight of the school’s Business Clubs around the world are run by and for alumni. Thanks to the Club Presidents and their Executives who make these tremendous alumni events possible through their creativity and hard work. For information about the Clubs, visit the Smith School of Business Alumni Group on LinkedIn (smith-school-of-business-university)


CALGARY
André Barbeau, AMBA’06
Alexander Danzinger, EMBA’05
Tamarah Krishna McGillivray, AMBA’06
Timothy Oneytt, EMBA’95
Erin Thomson, AMBA’12
Ofelia Tycho, AMBA’12

OTTAWA
Kläffer Endelée, BSc(Eng)’96, AMBA’03
Kevin Homesan, MBA’01
Benédicte Schmidt, EMBA’03

HONG KONG
Eric Tang, BCom’96

KINGSTON
Ahmad Bakhshei, BCom’10
Scott Perrett, BCom’92
Mark Vanderbeek, MFin’13
Richard Wall, BCom’12

NEW YORK CITY
Barry Bailey, BCom’92, BA’93

TORONTO
Steven Albinis, BCom’03
Randolph Carter, EMBA’11
Brook Hamilton, BSc’00, MBA’04
Norman Ho, BSc(Eng)’00, MBA’04
Courtney Paterson, BCom’09, BA’09
Christina Raheja, BCom’96
Jessica Weckler, BCom’13

LONDON, UK
Lily Harris, EMBA’03

VANCOUVER
Adam Cotterell, MBA’09
Adam Fischer, AMBA’11
Christopher Johnstone, BCom’05
Dennis Kondratev, MA’08
Floria Mah, AMBA’11

NEW YORK CITY
Coty Bailey, BCom’92, BA’93

Queen’s Students Today, Alumni Tomorrow Mentors

In addition to various events that aim to create networking opportunities for Commerce students, QSTAT offers a 1:1 mentorship program, connecting undergraduate students and the school’s alumni. Meeting with alumni from corporate sectors in their area of interest allows students the opportunity to extend their professional networks, gain valuable industry and career insight and create lasting relationships with alumni. Thank you to the following alumni who offered their services this year:

Steve Anderson, BCom’83
Victor Apps, MFin’13
Pauley Alexander, BCom’87
Stuart Alexander, BCom’70
Vladimir Bata, BCom’89
Pamela Beckenham, BSc’08
Monika Federeau, MBA’88
Kerry Lee, BCom’89

For information or to volunteer, send an email to smithalumni@queensu.ca.

International Alumni Ambassadors

For information or to volunteer, send an email to smithalumni@queensu.ca.

Steve Anderson, BCom’83
Victor Apps, MFin’13
Pauley Alexander, BCom’87
Stuart Alexander, BCom’70
Vladimir Bata, BCom’89
Pamela Beckenham, BSc’08
Monika Federeau, MBA’88
Kerry Lee, BCom’89

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ALUMNI VIRTUAL VOLUNTEER OPPORTUNITIES

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Volunteer: Fadi Abdel Massih, MFIN’14

Volunteer: Roham Abdolhosseini

Volunteer: Kalkhoran, BCom’12

Volunteer: Sikandaryar Ali, BCom’13

Volunteer: Alexandru Alexa, BCom’13

Volunteer: Aleem Dhanani, BCom’12

Volunteer: Maria Ahmed, BCom’11

Volunteer: Salman Ahmad, MBA’09

Volunteer: Christal Agostino, MBA’11

Volunteer: Sandeep Achar, MBA’10

Volunteer: Fadi Abdel Massih, MFIN’12

Volunteer: Simon Cai, BCom’12

Volunteer: Colin Brown, MBA’13

Volunteer: Reetika Bhagat, MBA’13

Volunteer: Amar Bawagi, MBA’09

Volunteer: Rohin Bansal, MIB’14

Volunteer: Frank Balazic, MFIN’12

Volunteer: Saru Bajwa, MBA’13

Volunteer: Aoyu Bai, BCom’13

Volunteer: Erin Ayres, MBA’10

Volunteer: James Austen, MBA’13

Volunteer: Kevin Dong, MFIN’14

Volunteer: Emily Dimytosh, BCom’12

Volunteer: Ian Di Tullio, EMBA’03

Volunteer: Aravind Deivasikamani, MBA’09

Volunteer: John Paul de Silva, MBA’10

Volunteer: Stephen Davy, BSc(Eng)’06, MBA’09

Volunteer: Brittany Cooper, BCom’13

Volunteer: Elizabeth Cluff-Downer, MIB’14

Volunteer: Norman Cheng, MBA’12

Volunteer: Britta Cooper, BCom’12

Volunteer: Megan Clow, BCom’12

Volunteer: Elizabeth Cescon, MBA’12, MIB’13

Volunteer: Henry Chak, BCom’11

Volunteer: Kalyan Chakravarty, MBA’07

Volunteer: Yossef Freivald, MBA’08

Volunteer: Allison Freeman, Com’05

Volunteer: Andrew Gabriel, BCom’14

Volunteer: David Galea, MBA’13

Volunteer: Shiv Ganeshan, MBA’10

Volunteer: Rong Gao, MBA’10

Volunteer: Gaurav Ghosh, MBA’13

Volunteer: Abdul Aziz Gurbah, MBA’12

Volunteer: Trina Ghacy, MBA’13

Volunteer: David Girard, MBA’12

Volunteer: Trina Ghiacy, BCom’13

Volunteer: Anando Chatterjee, MBA’13

Volunteer: Yvonne Chan, MBA’12

Volunteer: Bilal Chaudhry, MFIN’14

Volunteer: Amy Amodeo, BCom’14

Volunteer: Elizabeth Cescon, MBA’11

Volunteer: Peter Hopkins, MBA’95

Volunteer: Matthew Hooper, MBA’10

Volunteer: Lee-Anne Hermann, BCom’90

Volunteer: Stephanie Heller, BCom’13

Volunteer: Shannon Hamilton, BCom’10, B’10

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Global Council

The Global Council brings together alumni and friends with deep experience in key regions where the school’s business operates. Its purpose is to advise on the school’s international activities and identify opportunities to expand its presence and reputation globally.

Master of Management Advisory Boards

The GOVERNANCE ADVISORY BOARD and the CENTRE FOR SOCIAL IMPACT are comprised of esteemed individuals who bring their experience and expertise to provide guidance and support to the Smith School of Business.

The INVESTMENT ADVISORY BOARD includes members who have a proven track record of success in the financial and corporate world, providing valuable insights and strategic advice.

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