Welcome to our 2010-2011 Annual Report! It provides a recap of the highlights of what has been an extraordinarily busy and exciting year for Queen’s School of Business.

Over the past year, we’ve consulted broadly with alumni and friends across Canada and around the world about the future of QSB. With your input, we have created an ambitious plan for Queen’s School of Business in 2020, supported by four pillars:

- **QSB student experience**—this has always been a hallmark of Queen’s, and we will continue to ensure students achieve their full potential through an exceptional experience inside and outside the classroom.

- **Global relevance**—an expanded international focus that exposes students, faculty and alumni to a diversity of experiences and cultures. We have developed considerable momentum in this area in the last five years, and we will leverage this to widen our advantage.

- **Thought leadership**—entrenching QSB’s place as a global leader in business education and a driving force for business thinking and innovation. We will advance this objective through the growth of our research capabilities, including hiring 10 new faculty.

- **An enhanced landscape for learning**—strengthening the School’s connected and collaborative environment for students, faculty and alumni. This includes the expansion of Goodes Hall (on track for a Spring 2012 completion) and a renewed and expanded facility in Toronto’s downtown financial district.

Our vision for QSB in 2020 will require strong support and leadership from our volunteer community. On that note, we have recruited an outstanding cabinet to support our forthcoming major fundraising campaign, led by Campaign Chair Jerry del Missier, BSc’85, MBA’87. Jerry introduces this impressive group on page 28.

I hope you enjoy this look back on the past year and are as excited as I am about our vision for 2020. Along the way, QSB will continue to develop leaders who thrive, succeed and contribute in all aspects of society—across Canada and around the globe.

Thank you for your support.

David M. Saunders, PhD
Dean, Queen’s School of Business
**Programs**
- 2 Commerce
- 6 MBA Programs
- 11 Graduate Programs
- 15 Research
- 16 Faculty

**Centres of Innovation**
- 19 Queen’s Executive Development Centre
- 20 The Monieson Centre
- 21 QSB Centre for Responsible Leadership
- 22 Queen’s Centre for Business Venturing
- 22 CA-Queen’s Centre for Governance
- 23 Queen’s Executive Decision Centre
- 23 Queen’s Business Consulting
- 24 International Exchange Partners

**Contributors Report**
- 28 QSB Campaign Cabinet
- 30 Lifetime Giving
- 34 Commerce Giving
- 38 MBA, MSc & PhD Giving
- 41 Corporate Giving
- 45 Friends Giving
- 48 Alumni Volunteers
- 55 Alumni Connections
- 56 QSB Global Council
- 57 QSB Advisory Board

Our Mission
To develop outstanding leaders with a global perspective, and create new knowledge that advances business and society.

Our Vision
To be one of the world’s most innovative and influential business schools.

*The QSB Annual Report is available online at www.qsb.ca*
“I would not have the opportunities that I have today without the brilliant and supportive professors, challenging classes, diverse extracurricular experiences, and amazing classmates that Queen’s Commerce has to offer. My time at Queen’s helped me determine my career choice and provided me with the tools to realize the unlimited opportunities that lie ahead.”

KRISTA HAPKE, BCOM’06, FINANCE MANAGER, MAPLE LEAF FOODS, CALGARY, AB

Commerce at a glance

- Canada’s first undergraduate Commerce degree program established in 1919.
- Attracts top students from all ten provinces and more than 20 countries.
- Four-year honours program balances a solid core of business courses with a breadth of arts and sciences electives, international study experiences and leadership development opportunities.
- The Commerce Society—run for and by Commerce students—is the largest undergraduate student government of its kind in Canada.
**2010/2011 Milestones**

- Received **4,985 applications** to the Commerce program for September 2011 entrance.
- Outstanding results in the 2010 Queen's Exit Poll, which surveys graduating students on their level of satisfaction with their Queen's experience: 94% of BCom’10 respondents agreed or strongly agreed that “overall, the learning experience at Queen’s was excellent.”
- The **Commerce Society** provided leadership opportunities for **651** students who filled positions on committees and the executive branch.
- Students raised **$438,675** through sponsorships and corporate partnerships to run their conferences and competitions.
- Students competed in **12 academic case competitions**, including those in Singapore, The Netherlands, New Zealand and the U.S., as well as in the Queen's Case Competition for OSB students. Two teams placed first, two placed second, and one placed third.
- **85%** of the third-year Commerce class participated in an **international exchange** and **90%** of the second year class has applied to go on exchange in 2011-12.
- Internal tracking of Queen’s accounting graduates shows a **90%** pass rate on the UFE (Chartered Accountants exam) for first-time writers for the sixth consecutive year.

**2010/2011 By the Numbers**

<table>
<thead>
<tr>
<th><strong>1,264</strong> Commerce students across all four years of the program</th>
<th><strong>244</strong> Commerce students studied abroad on international exchange (see map of exchange partner locations on page 24.)</th>
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<tr>
<td><strong>50:50 male:female ratio</strong></td>
<td><strong>15</strong> student-run conferences and case competitions (see complete list at comsoc.queensu.ca)</td>
</tr>
</tbody>
</table>
Commerce Class of 2011 Awards

Medal in Commerce and R.G.H. Smails Prize for highest standing in class and Ross W. Nicol Memorial Scholarship: **Andrew Lu**

WG. Leonard Award (6-way tie): Pictured, **Andrew Lu**, **Christopher Kawasoe**. Not pictured, **Thomas Klein**, **Cong Wei**, **Mark Vesely**, and **Richard Rose**.

D.D. (Danny) Monieson Undergraduate Scholarship for performing arts/academic achievement: **Connie Kuang**

The Richard J. Hand Commerce Award for leadership/academic excellence: **Benjamin Hertzman**

Tom Burns Commerce Prize in International Business: **Mingjun Jin**

Industrial Relations Prize: **Nicholas Milinkovich** and **Michael Morris**

**NOT PICTURED:**

Certified General Accountants Association of Ontario Award for Excellence: **Michael Barry**

BCom’74 Award for non-athletic, non-academic contribution to the graduating class: **Adam Mitchell**

BCom’96 Award for class spirit: **Kathleen Shotbolt**

Sutton Scholarship for Higher Education: **Caitriona Bies** and **Adam Curran**

Thomas A. Marshall Scholarship for management accounting: **Cong Wei**

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Academic and extracurricular award winners, from left, Michael Morris, Nicholas Milinkovich, Benjamin Hertzman, Mingjun Jin, Christopher Kawasoe, Andrew Lu, and Connie Kuang
Placement Statistics – Class of 2010*

In 2010, 293 students graduated from the Queen’s Commerce Program. Of these, 19% have decided to continue their education or postponed their job search for various reasons. Of those graduates who elected to seek employment, 93% found career quality jobs within six months of graduation. This strong placement result is in line with our historical experience at Queen’s School of Business.

Average base salary by sector

- Consulting: $65,538
- Finance: $61,024
- Marketing, Sales & Advertising: $52,486
- Other: $50,120
- Accounting: $44,188

Salary information

- Base Salary: $85,000
- Top: $53,190
- Average: $47,750

Placement by sector

- Consulting: 33%
- Finance: 25%
- Marketing, Sales & Advertising: 22%
- Other: 11%
- Accounting: 9%

Graduates placed within six months: 93%
Graduates placed in Canada: 91%
Graduates placed outside of Canada: 9%

*At press time, data on job placement for the Class of 2011 was incomplete.
“The Queen’s MBA provided a strong financial knowledge base that enabled me to transition into the world of investment banking. But more than that, it provided an experience that was second to none. The team-based approach provides amazing opportunities to develop team and leadership skills and the professors and program support are outstanding.”

FELIX TOLSTOV, MBA ’02, VICE PRESIDENT, CIT, NEW YORK, NY

Queen’s School of Business offers four distinct MBA programs, each designed to meet the unique requirements of a different segment of the population interested in furthering their careers by attaining this highly prized degree.
MBA Programs

Full-Time MBA
A 12-month program offered on campus in Kingston and designed for people with an undergraduate degree and at least two years of relevant work experience.

Executive MBA
Offered over a 16-month period, enabling participants to earn a Queen’s MBA while they continue to work. Delivered through a combination of on-campus, interactive videoconference boardroom and virtual team sessions to students in cities across Canada.

Accelerated MBA for Graduates
Canada’s first MBA designed specifically for people with an undergraduate degree in business and at least two years of relevant work experience. This 12-month program is delivered through a combination of on-campus sessions and videoconference classes across Canada, enabling participants to earn a degree while continuing to work.

2010/2011 Milestones

- In November 2010, Queen’s full-time MBA ranked #1 in Canada and #2 in the world (outside the U.S.) in the *Bloomberg Businessweek* ranking. Over the last five BW rankings that span a decade, Queen’s MBA has consistently ranked first or second overall for international business schools.
- A full-time Queen’s MBA student team placed second at the Molson MBA 2011 International Case Competition at Concordia University in Montreal. With more than 250 schools from 11 countries participating, Queen’s was the only Canadian school in the top three.
- Recruitment for the Accelerated MBA program was strong with a full contingent of students starting in January 2011. The class is comprised of the highest percentage of female students across all of Queen’s MBA programs at 39%.
- The Cornell-Queen’s EMBA had another strong recruiting year, with the largest number of Canadian students enrolled in the program since its inception in 2005.
- The Queen’s Executive MBA introduced the first Desktop Learning Team that brought together individuals from non-traditional markets, such as Bermuda and Fort McMurray. Queen’s provided all the software and coaching needed to enable students to operate as a high performance team.

Cornell-Queen’s Executive MBA
Participants earn both a Cornell MBA and a Queen’s MBA in 17 months while they continue to work in cities across Canada and the U.S. On-campus sessions at Queen’s and Cornell account for about 40% of class time, with the remaining time spent in U.S. and Canadian Boardroom Learning Centres connected via interactive, multi-point videoconferences.

Cornell-Queen’s EMBA
Participants earn both a Cornell MBA and a Queen’s MBA in 17 months while they continue to work in cities across Canada and the U.S. On-campus sessions at Queen’s and Cornell account for about 40% of class time, with the remaining time spent in U.S. and Canadian Boardroom Learning Centres connected via interactive, multi-point videoconferences.

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MBA Programs at a Glance

410 MBA students enrolled in 2011

72:28 male/female ratio

Cornell-Queen’s, Accelerated and Executive MBA Boardroom Learning Centre locations

CANADIAN CITIES
1. Vancouver
2. Calgary
3. Edmonton
4. Mississauga
5. Toronto
6. Markham
7. Kingston
8. Ottawa
9. Montreal

U.S. CITIES
10. Atlanta
11. Dallas
12. Washington
13. Ithaca
14. Houston
15. Los Angeles
16. New York (Manhattan)
17. Portland
18. Salem
19. San José
20. Seattle
21. San Francisco (Bay Area)

ONTARIO DETAIL
Chris Monkman was awarded the Medal in Business Administration for overall top academic achievement and Class Valedictorian was Chris Sinkinson.

Team 417—Gautam Garg, Sara Dudley, Sufian Mughal, Andrew Barclay, and Chris Sinkinson (pictured above) were recipients of the D.D. (Danny) Monieson Award for the student team which best embraced the team-learning model. (Not pictured: Ashutosh Kaushik, Khalil Saade.)

Chris Sinkinson received the Elizabeth W. Hand Memorial Award as the student who best demonstrated concern for the growth and welfare of all students.

Stefanie Crispino received the Derek Russell Award for Excellence in Marketing.

Erin Smith received the Derek Russell Award for Excellence in Operations/Information Technology.

Natalie Wikiuk received the Noranda Sales Corporation/William G. Deeks Award for the student with the highest standing in elective courses in strategy.

Erin Smith received the Tom Burns MBA Prize in International Business, awarded on the basis of overall academic excellence in international business core courses.

FULL-TIME MBA ADVISORY BOARD

Sue Banting, BA’81, Partner, Odgers Berndtson
Rob Bruce, BA’80, MBA’87, President, Communication, Rogers Communications
Peter Eddison, BA’69, Partner, Reid Eddison
Andrea Englert-Rygus, VP Operations, Plexxus
Lib Gibson, Adjunct Professor, QSB
Greg Gulyas, Managing Partner, Innovation, ProFitness Advisors
Kevin McCracken, MBA’97, Director, Business Development, Cisco Systems
Wayne McIntyre, MBA’04, Founder, River Business Design
John Molloy, MBA’84, Executive Director, Parthéq Innovations
Eugene Roman, Chief Technology Officer, Open Text
George Rossolatos, BCom’95, Co-CEO, Avante Security Inc.
Steven van Binsbergen, MBA’91, President, Kubos Transformations Inc.
MBA Placement Statistics – Full-time MBA Class of 2010*

79% Percentage of students placed at 6 months after graduation

Placement Locations

Total average salary
$97,993—Total average salary, including bonus and other compensation.

Average base salary by sector

Placement by sector

*At press time, full data on job placement for the Class of 2011 was unavailable.
“The Queen’s Master of Management in Finance program was a good blend of theory and application and, with its strong focus on communication and presentation, our credibility as finance professionals was enhanced. My decision to enroll in this program was one of the best decisions I have ever made.”

DIPAK BIPINCHANDRA, MFin’11
Analyst, Equity Derivatives Structuring, Global Markets Trainee Program, Royal Bank of Scotland, Hong Kong
Doctoral Program in Management

- Provides students with the conceptual and analytic tools required to generate leading-edge research. Individually tailored to comprise a mix of challenging courses, intensive research experience, and the preparation and defense of a thesis on an original topic.
- Typically requires four to five years of full-time study to complete and equips graduates with the skills and expertise to make a significant contribution to academia.
- PhD’10 and ’11 graduates are employed in Canada at Brock University, Concordia University, Department of National Defence, University of Regina, University of Saskatchewan, University of Western Ontario and Wilfrid Laurier University; and internationally at Fudan University (Shanghai, China), Northwest Missouri State University (Marysville, Missouri), University of San Francisco, and Victoria University of Wellington (New Zealand.)

Master of Science in Management

- Intensive 12-month program focusing on business research in one of eight fields of study: accounting, finance, management information systems, marketing, organizational behaviour, management science, business economics, and strategy.
- Prepares students for entry into high-quality doctoral programs or careers as research analysts or consultants.

100% Percentage of students placed at 6 months after graduation

Placement by geography

- Placement in Canada: 90%
- Placement in Europe: 10%

Placement by sector

- Consumer Products: 23.1%
- Finance: 15.4%
- Technology: 7.7%
- Consulting: 15.4%
- Pharma/Healthcare: 30.7%
- Public Sector: 7.7%
A full-time program designed for people with international business aspirations and an undergraduate degree in business. Available in single or double degree options.

Combines an in-depth international business curriculum and the opportunity for cross-cultural international experience at one of 12 international business school partners (see complete list at qsb.ca/mgmpartners.)

Opportunity to earn a second Master’s degree by completing more credits through additional study at one of nine partner universities: Maastricht University (Netherlands), HEC International Business School (France), Mannheim University (Germany), SDA Bocconi School of Management (Italy), Copenhagen Business School (Denmark), and new in 2010/11: ESADE (Spain), University of St. Petersburg (Russia), BI Norwegian School of Management (Norway), and WU Vienna (Austria.)

88% Percentage of students placed at 6 months after graduation

Placement by geography

Placement by sector
The first session of the Graduate Diploma in Accounting was held in the spring/summer of 2010. The program began at a full capacity of 80 students (71 from Queen’s with the remainder from Dalhousie, Laurentian, McGill and Bishops universities).
This year, QSB welcomed the following distinguished visiting scholars:

- UFUK AKCIGIT, University of Pennsylvania, Philadelphia, PA
- RICARDO ALONSO, University of Southern California, Los Angeles, CA
- BENOIT AUBERT, HEC Montreal, Montreal, QC
- STACY M. BAKER, University of Wyoming, Laramie, WY
- PETER BAMBERGER, Tel Aviv University, Tel Aviv, Israel
- BRENT BEARDSLEY, Canadian Armed Forces
- LAUREN BLOCK, Baruch College, CUNY, New York, NY
- NICK BLOOM, Stanford University, Palo Alto, CA
- PAUL BLOOM, Duke University, Durham, NC
- LAURENCE BOOTH, University of Toronto, Toronto, ON
- MARIE-CLAUDE BOUDREAU, University of Georgia, Athens, GA
- JENNIFER BROWN, Northwestern University, Chicago, IL
- WAYNE CALDWELL, University of Guelph, Guelph, ON
- TED CAVANAGH, Dalhousie University, Halifax, NS
- AMBARISH CHANDRA, University of British Columbia, Vancouver, BC
- JAMES CHOI, Yale University, New Haven, CT
- BRYAN CHURCH, Georgia Institute of Technology, Atlanta, GA
- PETER DARKE, York University, Toronto, ON
- WERNER DE BONT, DePaul University, Chicago, IL
- RICHARD DEAVES, McMaster University, Hamilton, ON
- ALAN DENNIS, Indiana University, Bloomington, IN
- MARK DENSTEDT, University of Toronto, Toronto, ON
- WOUTER DESSEIN, Columbia University, New York, NY
- BETSY DONALD, Queen’s University, Kingston, ON
- IVAN EMKE, Memorial University, Grenfell, NF,l
- SCOTT ERICKSON, Ithaca College, Ithaca, NY
- WAYNE FERSON, University of Southern California, Los Angeles, CA
- NATASHA FOUTZ, University of Virginia, Charlottesville, VA
- SHANE GREENSTEIN, Northwestern University, Chicago, IL
- HELEN HAMBLY ODAME, University of Guelph, Guelph, ON
- KATHLEEN HANLEY, Board of Governors of the Federal Reserve System, Washington, DC
- SHARON HORMBY, Marriott International, Bethesda, MD
- ASHLEE HUMPHREYS, Northwestern University, Chicago, IL
- MARK KEIL, Georgia State University, Atlanta, GA
- LAURIE KIRSCH, University of Pittsburgh, Pittsburgh, PA
- CHRISTOPHER KOCH, Mannheim University, Mannheim, Germany
- ROBERT KOZINETS, York University, Toronto, ON
- LISA KRAMER, University of Toronto, Toronto, ON
- VISH KRISHNAN, University of California San Diego, CA
- JIN LI, Northwestern University, Chicago, IL
- JAY LIEBOWITZ, University of Maryland, College Park, MD
- ROSEMARY LUO, McMaster University, Hamilton, ON
- STUART MACDONALD, Robert Gordon University, Aberdeen, UK
- MEGAN MACGARVIE, Boston University, Boston, MA
- ANIL MAHJUA, Ohio State University, Columbus, OH
- GUSTAVO MANSO, Massachusetts Institute of Technology, Cambridge, MA
- INGRID MARTIN, California State University, Long Beach, CA
- KEITH MASKUS, University of Colorado at Boulder, Boulder, CO
- BILL MAYS, Duke University, Durham, NC
- DAVID MCELANE, University of Alberta, Edmonton, AB
- JEAN-SÉBASTIEN MICHEL, HEC Montreal, Montreal, QC
- MATT MITCHELL, University of Toronto, Toronto, ON
- NARAHATA, Baruch College, CUNY, New York, NY
- HERMAN ORTIZ-MOLINA, University of British Columbia, Vancouver, BC
- CHRISTOPHER PARSON, University of North Carolina, Chapel Hill, NC
- JOSE M. PLEHN-DUJOWICH, Temple University, Philadelphia, PA
- ALESSANDRO PREVITERO, University of Western Ontario, London, ON
- KOSTAS SERFES, Drexel University, Philadelphia, PA
- HERSH SHERFIN, Santa Clara University, Santa Clara, CA
- SOPHIE SHIVE, Notre Dame University, South Bend, IN
- PAUL SHRIVASTAVA, Concordia University, Montreal, QC
- PAULINE SHUM, University of Toronto
- ROBERT SHUMSKY, Dartmouth College, Hanover, NH
- TIMOTHY SIMIN, Pennsylvania State University, University Park, PA
- PAUL SLOVIC, University of Oregon, Eugene, OR
- MORTEN SORESEN, Columbia University, New York, NY
- GREGORY SPENCER, University of Toronto, Toronto, ON
- KEVIN STOLARICK, University of Toronto, Toronto, ON
- MARKUS TAUSSIG, Harvard Business School/ National University of Singapore
- CHLOE TERGIMAN, University of British Columbia, Vancouver, BC
- JACQUELYN THAYER SCOTT, Cape Breton University, Sydney, NS
- ZUAN TIAN, Indiana University, Bloomington, ID
- BETH VALLEN, Loyola University, Chicago, IL
- TARA VINODRAI, University of Waterloo, Waterloo, ON
- KENT WOMACK, University of Toronto, Toronto, ON
- LIYAN YANG, University of Toronto, Toronto, ON
- DENNIS YAO, Harvard University, Cambridge, MA
- CHRIS YUNG, University of Virginia, Charlottesville, VA
- ZHIPENG ZHANG, Boston College, Chestnut Hill, MA

2010/2011 Milestones

- Five QSB faculty members received research grants from the Social Sciences and Humanities Research Council and three received funding from the Natural Sciences and Engineering Research Council.
- Ten faculty articles were published in top-tier journals in 2010.
- Two research conferences were hosted by QSB faculty: the third annual Entrepreneurship and Innovation Conference and the Behavioural Finance Conference.

Research Honours
Dean David Saunders, centre, with Yuri Levin (left), QSB Research Excellence Award recipient and Jean-Paul Roy, New Researcher Achievement Award recipient.
Faculty Chairs, Professorships and Fellowships

Alumni and corporations have shown their support through investment in faculty chairs, fellowships and professorships. Commerce classes of '64, '77 and '83, Donald R. Sobey and such corporations as CIBC and PricewaterhouseCoopers are directly linked to some of the School's top professors.

Named faculty positions provide prestige, recognition and dedicated funds to further professors' research and teaching. Funding of these positions is required to retain the outstanding faculty the School currently has, while also attracting the top teachers and researchers in a globally competitive field.

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
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<tbody>
<tr>
<td>LAURENCE ASHWORTH</td>
<td>Distinguished Faculty Fellow of Marketing</td>
</tr>
<tr>
<td>JULIAN BARLING</td>
<td>Queen's Research Chair</td>
</tr>
<tr>
<td>WILLIAM CANNON</td>
<td>Distinguished Faculty Fellow of Finance</td>
</tr>
<tr>
<td>YOLANDE CHAN</td>
<td>E. Marie Shantz Professor in Management Information Systems</td>
</tr>
<tr>
<td>SEAN CLEARY</td>
<td>Bank of Montreal Professor of Finance</td>
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<tr>
<td>PETER DACIN</td>
<td>Kraft Professor of Marketing</td>
</tr>
<tr>
<td>TINA DACIN</td>
<td>E. Marie Shantz Chair of Strategy &amp; Organizational Behaviour</td>
</tr>
<tr>
<td>JEAN-ETIENNE DE BETTIGNIES</td>
<td>Commerce'64 Fellow of Business Economics</td>
</tr>
<tr>
<td>CLINTON FREE</td>
<td>Commerce'83 Fellow in Accounting</td>
</tr>
<tr>
<td>LOUIS GAGNON</td>
<td>Distinguished Faculty Fellow of Finance</td>
</tr>
<tr>
<td>ANTHONY GOERZEN</td>
<td>Donald R. Sobey Professor of International Business</td>
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<tr>
<td>JAY HANDELMAN</td>
<td>Commerce'77 Fellow in Marketing</td>
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<tr>
<td>PETER KISSICK</td>
<td>Distinguished Faculty Fellow in Business Law</td>
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<tr>
<td>YURI LEVIN</td>
<td>Distinguished Professor in Operations Management</td>
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<tr>
<td>JEFFREY MCGILL</td>
<td>Distinguished Professor in Management Science/Operations Management</td>
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<tr>
<td>JAMES MCKEEN</td>
<td>Distinguished Faculty Fellow in Management Information Systems</td>
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<tr>
<td>PAMELA MURPHY</td>
<td>E. Marie Shantz Fellow in Accounting</td>
</tr>
<tr>
<td>ELSPETH MURRAY</td>
<td>CIBC Faculty Fellow in Entrepreneurship</td>
</tr>
<tr>
<td>LYNETTE PURDA</td>
<td>RBC Fellow of Finance</td>
</tr>
<tr>
<td>JANA RAGER</td>
<td>E. Marie Shantz Fellow in Organizational Behaviour</td>
</tr>
<tr>
<td>JEAN-PAUL ROY</td>
<td>Toller Family Fellow in International Business</td>
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<tr>
<td>DOUGLAS REID</td>
<td>Distinguished Faculty Fellow in Strategy</td>
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<tr>
<td>STEVEN SALTERIO</td>
<td>PricewaterhouseCoopers/Tom O'Neill Faculty Research Fellow in Accounting</td>
</tr>
<tr>
<td>SANDY STAPLES</td>
<td>Distinguished Faculty Fellow in Management Information Systems</td>
</tr>
<tr>
<td>DAN THORNTON</td>
<td>Institute of Chartered Accountants of Ontario Professor of Accounting</td>
</tr>
<tr>
<td>SELIM TOPALOGLU</td>
<td>RBC Fellow of Finance</td>
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<tr>
<td>WEI WANG</td>
<td>Distinguished Fellow of Finance</td>
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<td>JANE WEBSTER</td>
<td>E. Marie Shantz Professor of Management Information Systems</td>
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<tr>
<td>MIKE WELKER</td>
<td>KPMG Faculty Fellow in Accounting</td>
</tr>
<tr>
<td>KENNETH WONG</td>
<td>Distinguished Professor of Marketing</td>
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Excellence in Teaching

Every year, graduating students vote for those professors whose excellence in the classroom made the strongest impression on their class. This year’s Teaching Excellence Award recipients are pictured below.

Accounting Professor **David McConomy**, recipient of both the Commerce’89 Professor-Student Life Award and the Commerce Society Teaching Excellence Award

Accounting Professor **John Moore**, recipient of the Teaching Excellence Award for both the National Executive and Full-time MBA programs

Management Science and Operations Management Professor **Paul Roman**, recipient of the Executive MBA, Ottawa program, Teaching Excellence Award

International Business Professor **Marc Busch**, recipient of the Cornell-Queen’s Executive MBA Teaching Excellence Award

Marketing Professor **Jay Handelman**, recipient of the Accelerated MBA Teaching Excellence Award

**New Faculty**

**Jacob Brower**
Assistant Professor of Marketing
Queen’s Executive Development Centre

Queen’s Executive Development Centre (QEDC) is one of the world’s largest and most respected providers of management education. Over the past 30 years, more than 3,500 organizations from 60 different countries have sent managers and executives to QEDC programs. The Centre offers open enrolment, custom, and partnership programs serving corporate clients across a variety of industries and levels of government in Canada and abroad.

2010/2011 Milestones

- QSB’s open enrolment programs have experienced increasing attendance since November 2010, reversing an earlier trend of decreasing numbers attributed to the weak economy, while custom programs’ enrolments remained stable.
- Industry-specific programs and shorter format offerings were introduced in major cities across Canada.
- Webinars featuring QSB professors expanded QEDC’s reach and frequency of contact with targeted individuals and organizations.

Participation Statistics, Management Education 2010/2011

5,774 person-days delivered through open-enrolment programs

3,822 person-days delivered through custom programs

484 person-days delivered through the Professional Development Series & short-format programs
The Monieson Centre

The Monieson Centre works with organizations and researchers to provide leading-edge solutions to knowledge-related business, industry and community challenges. The Centre assembles teams of Queen’s faculty and graduate students and experts from other universities to conduct research for client organizations. Findings are then translated into effective, practical recommendations.

2010/2011 Milestones

- Hosted the Fostering Entrepreneurship in the Creative Economy Conference that attracted 80 academics, students, government policymakers, and business and community leaders in November.
- Presented the Knowledge Impact in Society Showcase in April that focused on rural economic development, faculty research, and small business projects conducted by more than 120 MBA, BCom, and MSc students.
- Coordinated the Doctoral Consortium at the 2010 Organization Learning, Knowledge, and Capabilities Conference at Northeastern University in Boston.
- Hosted the Monieson Ideas Seminar series featuring a mixed academic-business-community panel on topics ranging from rural broadband to medical technologies.
- Coordinated the QSB-PELA Business Plan Competition that saw three teams from Queen’s each win a $150,000 interest-free loan to start a business in either Prince Edward or Lennox and Addington counties.

The Monieson Centre Advisory Board

Julian Barling, Professor, Queen’s School of Business
Ruth Cullen, President, NALY Consulting
Betsy Donald, Professor, Queen’s Geography Dept.
Kathryn Everest, Social Software Advisor, Jive Software
John Gordon, MBA’63, Professor Emeritus, Queen’s School of Business
Lynn Markus, Professor, Bentley College, Waltham, Mass.
Susan Marlin, MSc’94, Associate Vice-Principal Research, Queen’s University
Neil McEvoy, Principal, EOLAS Interactive Knowledge
Paul Muysson, President, Muysson Enterprises Inc.
David M. Saunders, Dean, Queen’s School of Business
The Centre’s mission is to develop outstanding, socially responsible leaders through education, research, outreach, and advocacy. This involves fostering leading-edge education in the field of responsible leadership; supporting research and providing advice in the areas of business ethics, social responsibility, social innovation, social entrepreneurship and sustainability; supporting the non-profit community; and being a global advocate for responsible leadership.

2010/2011 Milestones

- Welcomed KPMG as a Signature Sponsor of the Centre in recognition of the firm’s $500,000 investment over five years. (See story on page 42.)
- October’s Responsible Leadership Summit attracted more than 300 participants.
- The Certificate in Socially Responsible Leadership program was extended to full-time MBA and Accelerated MBA students.
- 60 students (Commerce, AMBA and MBA) graduated with Certificates in Socially Responsible Leadership.
- Launched a new e-newsletter and social media presence on Facebook and Twitter @RespLeadership.

QSB Centre for Responsible Leadership Advisory Board

Tania Carnegie, Executive Director of Community Leadership, KPMG
Celia Cruz, Director, Ashoka Canada
Tina Dacin, E. Marie Shantz Chair of Strategy and Organizational Behaviour and the Centre’s Director
Nikolaos (Nikos) Koumettis, President, Coca-Cola Ltd., Canada
David Labistour, CEO, Mountain Equipment Co-op
Charmian Love, BA’01, Chief Executive, Volans
Adrian Mucalov, BCom’01, Associate—Infrastructure, Actis
Petra Kassun-Mutch, Founder & CEO, Fifth Town Artisan Cheese
Dani Reiss, President & CEO, Canada Goose
Tonya Surman, Executive Director, Centre for Social Innovation
Andreas Souvaliotis, President, AIR MILES for Social Change
Anthony Wilson-Smith, Senior Vice President, Public Affairs, Manulife Financial
Queen’s Centre for Business Venturing

The Centre for Business Venturing (QCBV) supports the creation, leadership and management of new ventures. Its activities range from embedding new venture thinking into the curriculum—including an elective course that enables students to invest monies from the TriColour Venture Fund—to providing new ventures with access to capital, and conducting applied research in business venturing.

2010/2011 Milestones

- The Tricolour Venture Fund program attracted 18 students—its largest enrolment to date. As of March 2011, 14 business plans from companies in Ottawa, Toronto and Waterloo were considered for investment. Students conducted due diligence reviews on six of the plans and recommended investing in four, two of which were accepted by the Fund’s Advisory Board.
- The eighth year of the QCBV-facilitated Best Small and Medium Sized Employers in Canada (SME) survey saw the largest participation yet, with responses from over 23,500 SME employees from coast-to-coast. The Top 50 were profiled in Maclean’s and PROFIT magazines.

TriColour Venture Fund Advisory Board

- **John Molloy**, CEO, Parteq Innovations
- **Andrew Waitman**, CEO, Pythian
- **Elspeth Murray**, Associate Dean, MBA Programs, CIBC Faculty Fellow in Entrepreneurship and QCBV Director

CA-Queen’s Centre for Governance

The Centre funds Queen’s faculty and doctoral student research into Canadian and international corporate governance issues, especially those that relate to audit committees and quality financial reporting. The Centre, which is partially funded through the generosity of the Institute of Chartered Accountants of Ontario (ICAO), also contributes to the creation of leading-edge curriculum.

2010/2011 Milestones

- Organized the third annual Voluntary Sector Reporting Awards for financial reporting transparency, open to all not-for profits in Ontario. Almost two-thirds of the nominees were new to the awards. An article about the Awards in The Philanthropist inspired a new column on Accounting and Finance.
- Provided $31K in funding for five research projects, including one that was accepted for publication in Contemporary Accounting Research (a top-tier journal)
Queen’s Executive Decision Centre

Queen’s Executive Decision Centre was Canada’s first electronic group-decision support laboratory and remains much in demand. Participants in meetings facilitated by Centre staff—either at Goodes Hall or using the Portable Decision Centre in their own facilities—use networked laptops to contribute their expertise to the discussions. In this way the Centre supports the planning and decision-making tasks of executive teams from private- and public-sector organizations and is also used by Queen’s faculty, staff and students.

2010/2011 Milestones

- Facilitated more than 100 electronic brainstorming events, including community consultations in 30 municipalities across Canada, strategy sessions for more than 35 private sector organizations, and was used for 15 provincial, national and international associations. Internally, the Centre facilitated sessions on formulating annual or academic plans for various Queen’s faculties and departments.
- Conducted research in the areas of rural economic development, tourism, obesity management, asthma care, and family health team collaboration.

Queen’s Business Consulting

Queen’s Business Consulting (QBC) has operated for more than 40 years and is Canada’s top undergraduate consulting program. This year-round venture is managed by senior Commerce students under the guidance of the Centre’s Director Rob Woyzbun. Students provide a range of cost-effective consulting services to small and medium-sized businesses, not-for-profit organizations, and other public enterprises.

2010/2011 Milestones

- Completed 15 major client engagements, including an Economic Impact Analysis for a hospital in Eastern Ontario; a feasibility study for a neuro-feedback consulting firm; a marketing strategy review and plan for a Kingston alarm services company; and several projects to identify revenue-generating strategies for Community Care organizations across Eastern Ontario.
- Participated on the Board of the Kingston Economic Development Corporation’s unique Business Resource Facilitation program.
THE AMERICAS

Argentina
Universidad Torcuato Di Tella, Buenos Aires

Barbados
University of West Indies, Cave Hill

Brazil
Fundacao Getulio Vargas, Sao Paolo

Insper—Instituto de Ensino e Pesquisa, Sao Paolo

Chile
Pontificia Universidad Católica de Chile, Santiago

Mexico
IPADE Business School, Mexico City

TECNOLÓGICO DE MONTERREY

EUROPE

Austria
Wirtschaftsuniversitat Wien*, Vienna

Belgium
Katholieke Universiteit Leuven
Université Catholique de Louvain, Louvain-la-Neuve
University of Antwerp

Czech Republic
University of Economics, Prague

Denmark
Aarhus School of Business
Copenhagen Business School*

Estonia
Estonian Business School, Tallinn

Finland
Aalto University School of Economics, Helsinki and Mikkel E.
Hanken School of Economics, Helsinki

France
Audencia Nantes
BEM Bordeaux Management School
EDHEC, Lille and Nice

EM Lyon
ESCP Europe, Paris

ESSEC Business School Paris, Cergy

Grenoble Ecole de Management

HEC School of Management*, Paris

IAE Aix Graduate School of Management, Aix-en-Provence

Rouen Business School,
Mont-Saint-Aignan

Sciences Po, Paris

SKEMA Business School, Nice

Toulouse Business School

Germany
European Business School, Weisbaden

University of Mannheim*

WHU—Otto Beisheim School of Management, Koblenz

Hungary
Corvinus University of Budapest

IRELAND
University of Dublin Trinity College

ITALY
Bocconi University*, Milan

NETHERLANDS
Maastricht University School of Business and Economics*

Rotterdam School of Management,
Erasmus University

Tilburg University

Norway
BI Norwegian School of Management*, Oslo

Norwegian School of Economics and Business Administration, Bergen

Poland
Warsaw School of Economics

Portugal
Universidade Católica Portuguesa, Lisbon
Universidade Nova de Lisboa, Lisbon
Slovenia
University of Ljubljana
Spain
ESADE Business School*, Barcelona
University of Navarra, Madrid
Sweden
Lund University, School of Economics and Management
Stockholm School of Economics
Uppsala University
Switzerland
University of St. Gallen
University of Zurich
United Kingdom
Aston Business School, Birmingham
City University of London, Cass Business School
Durham Business School
Manchester School of Business, University of Bath
University of Edinburgh
University of Strathclyde, Glasgow

**ASIA**

China
Cheung Kong Graduate School of Business, Beijing
China Europe International Business School (CEIBS), Shanghai
Chinese University of Hong Kong
City University of Hong Kong
Fudan University, Shanghai
Hong Kong University of Science and Technology
Peking University, Guanghua School of Management, Beijing
Tsinghua University, Beijing

India
Indian School of Business, Hyderabad

Japan
Keio University, Tokyo
Nagoya University of Commerce & Business Administration
Rikkyo School of Business, Tokyo
Waseda University, Nagoya

Russia
St. Petersburg State University,
Graduate School of Management

Singapore
Nanyang Technological University
National University of Singapore
Singapore Management University

South Korea
Korea University, Seoul
Seoul National University

Taiwan
National Chengchi University,
College of Commerce, Taipei
National Chiao Tung University,
Hsinchu City
National Taiwan University, Taipei

Thailand
Chulalongkorn University, Bangkok
Thammasat University, Faculty of Commerce & Accountancy, Bangkok

Turkey
Sabanci School of Management, Istanbul

**AUSTRALIA/OCEANIA**

Australia
University of Adelaide
University of Melbourne
University of New South Wales
University of Queensland, Brisbane
University of Sydney
University of Western Australia, Perth

New Zealand
University of Auckland
University of Otago, Dunedin

*Double degree international partners  For updates, visit qsb.ca/partners
Queen's School of Business’s funds from various sources increased 3.1% to just over $57M in the 2010-2011 fiscal year. In an increasingly competitive environment for the best faculty and students, and where government funding accounts for less than 13% of our total funding, the School’s strategy of diversifying its sources of funding ensures we can continue making strategic investments to position QSB as a global leader in business education. For example:

- The successful launch of the Master of Management in Finance in 2010 provided a new source of funds.
- A strategic investment in videoconferencing operations delivers enhanced videoconference experience for QSB students and creates the potential for new business opportunities that make use of this technology. This investment is reflected in increased amortization expenses.
- An investment in the Business Career Centre is designed to ensure strong results in placing QSB grads in their careers of choice in a highly competitive environment. This investment is reflected in direct program expenses.

### Statements of Sources and Uses

<table>
<thead>
<tr>
<th></th>
<th>YEAR ENDED April 30, 2011 (Actual)</th>
<th>YEAR ENDED April 30, 2010 (Actual)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sources</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>University base budget allocation</td>
<td>$16,779 (29%)</td>
<td>$14,752 (27%)</td>
</tr>
<tr>
<td>MBA programs</td>
<td>$26,741 (47%)</td>
<td>$26,684 (48%)</td>
</tr>
<tr>
<td>Non-degree executive development programs</td>
<td>$10,375 (18%)</td>
<td>$11,412 (21%)</td>
</tr>
<tr>
<td>Fundraising gifts and contributions¹</td>
<td>$5,217 (9%)</td>
<td>$5,846 (11%)</td>
</tr>
<tr>
<td>Less: endowed contributions²</td>
<td>(1,749) (-3%)</td>
<td>(3,689) (-7%)</td>
</tr>
<tr>
<td>Less: restricted for capital project³</td>
<td>(2,711) (-5%)</td>
<td>(1,690) (-3%)</td>
</tr>
<tr>
<td>Endowment income</td>
<td>$1,984 (3%)</td>
<td>$1,824 (3%)</td>
</tr>
<tr>
<td>Other</td>
<td>$645 (1%)</td>
<td>$403 (1%)</td>
</tr>
<tr>
<td><strong>Total sources</strong></td>
<td>$57,281 (100%)</td>
<td>$55,542 (100%)</td>
</tr>
<tr>
<td><strong>Uses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Salaries &amp; benefits</td>
<td>$31,827 (56%)</td>
<td>$30,263 (54%)</td>
</tr>
<tr>
<td>Direct program expenses</td>
<td>$21,225 (37%)</td>
<td>$20,326 (37%)</td>
</tr>
<tr>
<td>Student aid</td>
<td>$2,346 (4%)</td>
<td>$2,217 (4%)</td>
</tr>
<tr>
<td>Other</td>
<td>$1,382 (2%)</td>
<td>$1,212 (2%)</td>
</tr>
<tr>
<td>Queen’s University services</td>
<td>$1,313 (2%)</td>
<td>$1,353 (2%)</td>
</tr>
<tr>
<td>Amortization</td>
<td>$1,012 (2%)</td>
<td>$799 (1%)</td>
</tr>
<tr>
<td>Transfer to/(from) unrestricted reserves</td>
<td>(1,824) (-3%)</td>
<td>(628) (-1%)</td>
</tr>
<tr>
<td><strong>Total uses</strong></td>
<td>$57,281 (100%)</td>
<td>$55,542 (100%)</td>
</tr>
</tbody>
</table>

**NOTES:**

¹ Does not include gifts and contributions for the original Goodes Hall construction.
² Endowed contributions are those for which the principal must remain intact. The endowment generates investment income presented on this page as ‘Endowment income’.
³ Restricted for capital project are gifts and contributions received for the Goodes Hall Expansion project.

Some of the 2010 figures have been re-stated for ease of comparison to 2011 figures.
Highlights of Giving

Summary of Donations Received (2006-2011)

Donations (cash received) to the School were $5.22M in 2010-11 ($5.85M in 2009-10). Of the total gifts received in 2010-11, $2.7M was directed to the Goodes Hall expansion to help extend our landscape for learning. Gifts also helped to recruit outstanding faculty, fund innovative research, increase international exchange opportunities, offer more student scholarships and invest in technology. Investments in QSB helped enhance the School’s position as an influential global leader in business education.

GIFTS BY SOURCE (2010-2011)

The support of alumni, friends and corporate partners is critical to QSB’s continued success. Private support is ever more vital to realizing our vision of becoming one of the world’s most innovative and influential business schools.
More than 40 QSB graduates and friends have volunteered to lead the forthcoming QSB fundraising Campaign. Knowing firsthand that QSB changes lives—from knowledge gained, to friendships made and countless networks established—our volunteers generously give their time and financial support. This Campaign will ensure Queen’s School of Business delivers on its mission to develop outstanding leaders with a global perspective and to generate knowledge that advances business and society.

Campaign Chair

JERRY DEL MISSIER, BSc’85, MBA’87
Co-Chief Executive & Co-Chair, Executive Corporate & Investment Banking, Barclays Capital

“I can’t think of a better way to drive greater value to QSB than to step up and chair this Campaign. With the energy of so many volunteers and the support of our donors, together, we will ensure a very bright future for Queen’s School of Business.”

Campaign Co-Chairs

JEFF CARNEY, BCom’84
Senior Managing Director & Head of Global Marketing and Products, Putnam Investments

“Queen’s University has had a significant impact on my personal and business life. I want to help make sure future generations have the same experience.”

PAUL HAND, MBA’73
Managing Director, RBC Capital Markets

“As my career grew and charitable considerations were a part of my responsibility to give back, education was something that I felt deeply about. What better avenue than to support QSB!”

MICHAEL KEHOE, BCom’78
CEO, Cosmetica Laboratories Inc.

“Looking forward, QSB will face greater competition for ‘the best’ faculty, for ‘the best’ students, and for infrastructure dollars, all in an environment where government will be forced to pull back on funding to return to balanced budgets. It’s up to us to fill in that gap.”

THOMAS KINNEAR, BCom’66, PhD, LLD’02
Eugene Applebaum Professor of Entrepreneurial Studies & Professor of Marketing, Ross School of Business, University of Michigan

“The reality today is that the margin of excellence at QSB requires substantial private support on all dimensions: facilities, student scholarships, and faculty recruiting and retention. I am among those who love QSB and am excited to give my support.”
Campaign Cabinet Members

Iain Bruce, BCom’81, Managing Director—Risk Management, AMBAC Assurance Corp.
Greg Cochrane, MBA’74, Managing Director, VRG Capital
Linda Cochrane, MBA’79, Director, Cochrane Ventures Inc.
Shawn Cooper, BCom’87, Managing Director & Country Manager, Russell Reynolds Associates
John Gleeson, BCom’80, Certified Financial Planner, Gleeson Financial Group
Ted Goldthorpe, BCom’99, Managing Director, Goldman Sachs & Co.
Adrienne Goldthorpe, BCom’99
Mel Goodes, BCom’57, Retired Chairman & CEO, Warner-Lambert
Nancy Goodes
Ken Grewal, BCom’96, Managing Director—Institutional Equity Sales, BMO Capital Markets
Sam Gudewill, MBA’79, President & CEO, Innovex Equities Corporation

George Holmes, BCom’80, Partner, PricewaterhouseCoopers
Andrew Hungerford, BCom’96, Partner, Hungerford Properties
Jerry Jackson, BCom’78, Partner, Polar Capital Corporation
Jim Leech, MBA’73, President & CEO, Ontario Teachers’ Pension Plan
Rosemary Leith, BCom’83, Director, World Wide Web Foundation
Doug McCutcheon, BCom’87, Managing Director, UBS Investment Bank
Tom Miller, BCom’79, Partner, PricewaterhouseCoopers
Paul Pancham, MD’94, BCom’89, Dr. P. Pancham Medicine Professional Corp.
Ethel Patterson, MBA’81
Sally Peterson, MBA’88
Sam Pollock, BCom’88, Senior Managing Partner, Brookfield Asset Management

Charles Powis, BCom’86, Managing Director, RBC Markets
Sharon Ranson, BCom’80, President, The Ranson Group
Mark Schweitzer, BCom’83, VP & Chief Financial Officer, CE Franklin Ltd.
Donald Sobey, BCom’57, Chairman Emeritus, Empire Company Ltd.
Penny Somerville, BCom’78, Executive VP, Technology & Operations Initiatives, BMO Financial Group
Ed Speal, BCom’83, Managing Director, BNP Paribas
Gia Steffensen, BCom’78, Retired Chief Investment Officer, Legg Mason Canada
Robert Wardrop, BCom’86, Co-CEO, Belvall Capital
John Watson, MBA’70, Director, Talisman Energy
Tony Woodward, BCom’75, Sr. VP & Treasurer of International Banking, The Bank of Nova Scotia

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John Watson, MBA’70, Director, Talisman Energy
Tony Woodward, BCom’75, Sr. VP & Treasurer of International Banking, The Bank of Nova Scotia
Recognizing Lifetime Giving

The following list recognizes our generous supporters who have given $25,000 or more cumulatively to Queen’s School of Business as of April 30, 2011.

Lifetime Individual Donors

|$5,000,000+
Nancy & Melvin Goodes BCom’57, LLD’94
Donald Sobey BCom’57

|$1,000,000—$4,999,999
Ana Maria & Donald Carty BAH’68, LLD’01
Paul Hand BA’69, MBA’73 & Vicki Gilliatt Hand BA/’BPHE’73
Gerald Sutton BCom’48, MCom’49 & Margaret Sutton BA’48
Anonymous (4)

|$500,000—$999,999
Estate of Donald Alexander Baxter BCom’34
Estate of Muriel Hatch
Lynn & Eve Heersink MBA’74
Thomas Kinnear BCom’66, LLD’02
Paul Pancham, BCom’89, MD’94
Soni & Ira Pancham
Cathy & Harold Roozen MBA’79
Patti & Sandy Staples (Faculty)
Britton Smith Foundation
Anonymous (2)

|$250,000—$499,999
Iain Bruce BCom’81
Gregory Cochrane MBA’74 & Linda Cochrane BA’77, MBA’79
Paul Hyde & Catherine Hyde BA’82
Estate of Donald I. McLeod BA 1908
Len Morrow MBA’72
Harry Mortimore MBA’73
Thomas O’Neill BCom’67, LLD’05 & Susan O’Neill BA’65
Estate of Elizabeth Marie Shantz BCom’27

|$100,000—$249,000
Wendy & Peter Armstrong
Elyse & Dany Battat BCom’78
Estate of Jean M. Black
Philip Bookalam BCom’68
Jason Capello BCom’96
Carolyn Carney BCom’86 & Jeffrey Carney BCom’84
Laurie Thomson BAH’84 & Andrew Chisholm BCom’81
Estate of Martha Hazel Coughlin
Carol & Ian Friendly BCom’83
Ken Grewal BCom’96
Samuel Gudewill MBA’79
Nancy Ham BCom’76 & Richard Hamm BCom’76
Jerry Jackson BCom’78
Fred Jaques BCom’80
Pentti Karkkainen MBA’81
Michael Kehoe BCom’78
Paul Kinnear BCom’63 & Carole Kinnear BA’98
Kyle Kitagawa MBA’88
Anna Koo MBA’75 & Norman Koo BSc(Eng)’72, MBA’75
Jim Leech MBA’73

Thomas Miller BCom’79 & Elizabeth Miller BFA’79
Max Muselius BA’79, MBA’81
Diane & Chris Paddison, BCom’80
Joseph Pal BCom’74
Ethel Patterson MBA’81 & Michael Bandzierz MBA’80
Sally Peterson BAH’86, MBA’88
Bryan Pearson BScH’86, MBA’88
Sam Pollock BCom’88
Charles Powis BCom’86
Susan Rooks BCom’84 & Edward Speal BCom’83
Derek Russell
John See BScH’79, MBA’81 & Kathryn See BAH’79
Mark Schweitzer, BCom’83 & Teresa Schweitzer, BNSc’85
Michael Sifton BCom’83 & Julie Sifton BA’82
Estate of Christine Sinclair BCom’81
Gregory Smith BCom’91 & Crystal Smith
Gia Steffensen BCom’78 & Jean Steffensen BA’77, BEd’78
Allan Taylor LLD’91 & Shirley Irene Taylor
Investing in a first-year Commerce student with exceptional promise was the objective when Iain Bruce and his Commerce’81 classmates raised funds for their 25th anniversary class gift in 2006. The result: the Commerce’81 Entrance Scholarship that is now nearing the $600K mark.

Iain, a long-time QSB Advisory Board and Global Council member, had an inside track on the School’s needs when talk of a reunion gift arose. “A lot of us have stayed in touch over the years,” he explains. “Many of us feel that our Queen’s experience was life changing. It certainly was for me. My closest friendships were formed during my time at Queen’s and have sustained me to this day. We thought, ‘What better way to mark our 25th reunion than to give someone else a similarly life-enriching experience?’”

The scholarship is designed to support high achievers who would otherwise not have the opportunity to study Commerce at Queen’s. It is awarded on the basis of academic achievement, giving preference to students who would be the first in their families to attend university. Each scholarship, awarded annually, provides $10K per year through the four-year program as long as the student’s marks remain consistently high.

Sachiko Phuong was awarded the 2010/2011 scholarship. Iain met her in the spring during one of his visits to the School from his Connecticut home. Her credentials were certainly impressive. She excelled academically at Toronto’s Riverdale Collegiate Institute and co-founded a Free the Children Chapter there that raised funds to build a school in Kenya. So impressed was Iain after their meeting that he wrote to his classmates about the experience. “I spent close to an hour with Sachiko and came away feeling that she very much represents the kind of young person we want to help,” he wrote. “She is the daughter of immigrants, the first in her family to attend university, and Queen’s was her first choice.”

Sachiko welcomed the opportunity to meet one of her benefactors. “I told Iain that if it weren’t for the Commerce’81 Entrance Scholarship, I would never have been able to study Commerce at Queen’s,” she recalls. “The impact of this scholarship will last beyond my four years at Queen’s, and I am truly grateful for Iain and his classmates’ generosity.”

Iain’s letter closed with a reminder that the class’s original goal of $1 million would have funded two annual scholarships. “I can tell you from my meeting with Sachiko that the return on our investment to date is very high,” he wrote. Knowing his classmates are not the types to miss out on a good investment opportunity, Iain hopes their continued contributions will help fund another annual scholarship and change the lives of two students per year for years to come.

Classmates interested in contributing to the Commerce’81 Entrance Scholarship should contact Iain Bruce at 212.208.3394, or ibruce@ambac.com.

To start a class gift campaign, please contact Sarah Roth at sroth@business.queensu.ca or 877.533.2330.
Colin Taylor BCom’84
Eric Toller BA’50, BCom’51 (Deceased) & Margot Toller
Kim van Steenbergen BNSc’78 & Jeff van Steenbergen BSc(Eng)”77
Brenda Vince BCom’77 (Deceased) & Steven Smith BCom’77
Angela & Brian Walsh BA’74, MBA’76
Robert Wardrop BCom’86
John Watson MBA’70
George Watson BSc(Eng)”70, MBA’72 & Sheila Watson BAH’72
Cathy Williams MBA’77 & Bruce Williams
Cate Woodward BA’74, MBA’76 & Tony Woodward BCom’75
Deborah Yedlin MBA’91 & Martin Molyneaux
William Yu BSc(Eng)”84, MBA’87 & Diana Liu
Anonymous

$50,000—$99,999

David M. Beatty BCom’82
Jennifer & Dave Brining BCom’79
David Brown BCom’73
Shauneen Bruder MBA’84 & Michael Bruder LLB’84
Jennifer Camelford BAH’74, MBA’78 & James Camelford BA’77
Pamela & Chris Clark BCom’76
Daphne Dean BA’71, BScH’73, MSc’78, MBA’81
Michael Durland Phd’91
Michael Keilhauer BCom’76
Janet Lint & Richard Lint
Margaret MacLellan BAH’79, MBA’81 & Robert F. MacLellan
Thomas McLaren BCom’49 (Deceased)
Susan Michel Shuter MBA’81 & John Shuter
Anne & Dusan Miklas
Janet Nixon BCom’80 & Gordon Nixon BCom’79, LLD’03
Ryan Pedlow BCom’98
Robert Sobey BAH’88
David A. Wilson BCom’64
Anonymous (5)

Artist’s rendering of Goodes Hall on completion

$25,000–$49,999

M. Shân Atkins BCom’79 & James E. Erbs
Brent Belzberg BCom’72
Derek Burney BAH’62, MA’64, LLD’98
Elizabeth & Gregor Caldwell BCom’64
Guy Casgrain BCom’78
Shawn S. Cooper BCom’87
Frances & Robert Crandall BCom’51
Robert Cronin, BCom’80 & Gayle Cronin, BSc’80
Mark DesLauriers BCom’78
Douglas Dething, BCom’75
Carol Devenny, BCom’82 & Grant McDonald, BCom’82
Gordon Fleming BCom’53 (Deceased)
Michael Gilbert BCom’78 & Cynthia Gilbert BAH’78
John Gleeson BCom’80 & Sarah Gleeson BAH’80
Andrew Gross BCom’79 & Nora Gross BA’81, BAH’82
John A. Hallward BCom’83
Everett Harrison BCom’46
Douglas Heighington MBA’81
Gordon Hendren BCom’79
Glynis Anne Henry BA’76, MBA’78
Milton Hess BCom’64 & Julia Hess BA’65
George Holmes BCom’80
Donald Huggett BA’51, BCom’51
Andrew Hungerford BCom’96
Elliott Jacobson MBA’69
Carolyn & Donald Langill BCom’77
Peter Mackenzie BCom’81
Brian Martin BCom’99
Nancy & Rick Martin
Nancy McFadden BAH’74, BEd’76 & Douglas McFadden LLB’75
Robert McFarlane, BCom’83
Catherine McIntosh BCom’82 & Douglas McIntosh BCom’82
David G. Merkel
Frederick Mifflin BCom’81
Susan Miklas BA’65, LLB’88
Frederick Moote BA’49, BSc(Eng)”49
Estate of Sylvia Morawetz BCom’75
Elspeth Murray BScH’85, MBA’87 & Peter Richardson (Faculty)
Wayne Musselman BCom’64
Paul Myles BCom’66, MBA’67
Ian Ness BCom’79
Gwen & David Oliver BCom’64, MBA’66
Nancy Powis BCom’80
Sharon Ranson BCom’80
Ray Richardson MBA’84 & Anne Nurse-Richardson BA’78
Michael Robins BCom’79 & Susanne Robins BAH’82
Bruce Runciman BCom’78
David Sculthorpe BCom’83 & Patricia Sculthorpe BAH’85
Richard Stackhouse BCom’53
Herbert Wyman, QC BCom’50
Anonymous
GOODES HALL EXPANSION
Opening Spring 2012
Recognizing Annual Giving

The following list recognizes donors whose contributions to Queen's School of Business were made during the fiscal year of May 1, 2010 to April 30, 2011 in the form of cash gifts or pledge payments. Gifts received since April 30, 2011 will appear in the 2012 Annual Report.

Many Queen's School of Business alumni direct their gifts to support other programs and initiatives at Queen's University. These contributions are recognized annually in the University’s Report of Contributions published by the Queen's Office of Advancement.

Appreciation Societies

In addition to recognition in this Annual Report, all Queen's School of Business donors are eligible for membership in one of the Queen's University annual appreciation societies based on their giving per fiscal year, as follows:

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<th>Society</th>
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<tr>
<td>Grant Hall Society</td>
<td>Diamond Level—$10,000 or more</td>
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<td>Sapphire Level—$5,000 to $9,999</td>
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<td>Limestone Level—$1,000 to $4,999</td>
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<td>Summerhill Society</td>
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<td>Royal Charter Society</td>
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<td>Royal Legacy Society</td>
<td>Bequests by will, charitable gift annuities, life insurance, real estate, registered funds and charitable trusts</td>
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<tr>
<td>Chagheill Society</td>
<td>$100 to $249 (and first Queen's degree earned in the past five years)</td>
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Benefactor Wall

QSB’s generous supporters who have contributed more than $100,000, cumulatively, are recognized on the School’s Benefactor Wall at the following levels:

- Level 1 – $10 Million or more
- Level 2 – $5 Million to $9,999,999
- Level 3 – $1 Million to $4,999,999
- Level 4 – $500,000 to $999,999
- Level 5 – $250,000 to $499,999
- Level 6 – $100,000 to $249,999

In addition, those whose cumulative gifts have exceeded $5 Million are recognized on QSB’s Visionary Wall in Goodes Hall.

Commerce Giving

Omar Abdel Hafez BCom’00
Khaled Ahsan BCom’08
Jason Akers BCom’08
Jack Alvo BCom’78
Fred Anger BCom’99
Alexander Archibald BCom’08
M. Shân Atkins BCom’79
Daniel Atkinson BCom’69
Karen Bailey BCom’93
Heather Baker BCom’83
Patrick Baldwin BCom’89
Elisha Ballantyne BCom’97
Justin Barr BCom’94
Dady Battat BCom’78
Jason Bazarkewich BCom’08
John Beech BCom’75
Lorraine Belanger BCom’92
Gregory Bell BCom’83
Amy Bergenwall BCom’08, MSc’10
David Blair BCom’76
Geoffrey Bird BCom’02
Ronald Bisset BCom’66
Michael Bolitho BCom’84
Erika Boone BCom’92
Michael Boone BCom’92
Michael Borden BCom’80
Donald Bowman BCom’93
James Bracken BCom’80
Richard Bradeen BCom’78
Andrew Brewster BCom’99
Susan Brioux BCom’83
Iain Bruce BCom’81
Ryan Bryce BCom’09
Catherine Bryck BCom’76
William Bryck BCom’76
R. Lloyd Budgell BCom’59, LLB’63
Marian Burdsall BCom’78
Stewart Busbridge BCom’96
Michael Bussey BCom’97
Sean Cable BCom’94
Mark Caiger BCom’93
David Caldana BCom’99
Patrick Callery BCom’50
Geoffrey Campbell BCom’98
Carolyn Carney BCom’86
Jeffrey Carney BCom’84
Suzanne Carly BCom’78
Pamela Carey BCom’74
Guy Casgrain BCom’78
Michael Castellari BCom’95
Lianne Charlebois BCom’08
Sean Cheah BCom’04
Christopher Chin-A-Loy BCom’00
Andrew Chisholm BCom’81
Stephen Church BCom’97
David Clare BCom’78
Chris Clark BCom’76
Scott Clark BCom’85
Brendan Clarke BCom’00
Katherine Clarke BCom’07
Robert Cohen BCom’80
Alevia Colwell BCom’72
Robert Colwell BCom’72
Leigh Anne Cooke BCom’10
Todd Corradetti BCom’80
Robert Cotton BCom’74
Casey Cox BCom’95
Robert Crombie BCom’89
Robert Cronin BCom’80
David Crossley BCom’67
Ruth Cummings BCom’87
Arthur Cunningham BCom’75
William A. Cunningham BCom’83
Craig Curran BCom’69, MBA’70
Robert Cuthbertson BCom’72
Michelle Daignault BCom’80
Chris Paddison, BCom’80, was disappointed he couldn’t make the trip from Dallas to Kingston for his 30th anniversary class reunion last September, but he saw the photos and got a full report from classmates who had attended. Unfortunately, none were able to confirm whether the dilapidated house on Alfred Street that he’d fondly called home was still standing.

Though he missed the reunion, he welcomed a call from classmate Sharon Ranson asking if he’d contribute to their class’s reunion gift. “The timing was great,” Chris explains. “My wife Diane and I are in transition. As soon-to-be empty-nesters, we recently set up a family foundation for our charitable donations. Diane’s book, Work, Pray, Love: Practical Wisdom for Young Professional Christian Women, has just been published and she has also founded an organization to mentor working women. Our lives are now about giving back some of our gifts.”

On the advice of their financial planner, Chris and Diane decided to answer Com’80’s call by making an irrevocable bequest of $100,000 from their family foundation through the U.S. Foundation for Queen’s University.

Chris and Diane are delighted to be in a position to give back to organizations that made a difference in their lives. “The foundation of my business career was my Queen’s Commerce degree,” Chris explains. A Harvard MBA followed, as did an exciting career in the U.S. health care industry as both a consultant and a senior executive with various firms.

“Even though it’s been over 30 years since I was a student there, my ties to the School and my classmates remain strong,” he says. “I’m grateful to have the opportunity to give back to the business school that started me down a very rewarding path.”

U.S.-based alumni interested in making a gift to QSB should contact Jeanette Hepburn at jhepburn@business.queensu.ca or 877.533.2330.
A campaign started by the BCom’08s continues to garner support from Commerce students across all years of the program. Hundreds have stepped up to contribute an optional annual fee of $97.50 that will generate $1.2M over ten years.

“Commerce students have a tradition of supporting worthy causes,” says Dean David Saunders. “They embraced the Goodes Hall expansion with their customary energy, passion and enthusiasm and 727 students have contributed more than $70,800 towards the cause this year alone. Their support benefits the entire Queen’s School of Business community.”

For a complete list of names of Commerce students who have pledged their support, visit comsoc.queensu.ca
recruiters,” recalls the 2010/2011 ComSoc President. “He was instrumental in rallying Commerce students as a KPMG on-campus recruiter. “He may not have been an alum, but he certainly believed in the students and demonstrated leadership. “He offered me a tremendous opportunity and commitment and couldn't think of a better way than naming a scholarship in his memory.”

The Christopher R. Bennett Memorial Award. Commerce Assembly voted in March 2010 to support it with an additional $30K over two years and rename it the Christopher R. Bennett Memorial Award.

“Chris’s many Commerce friends hope that his wife Marlee and their infant son Cole take some comfort in knowing his life had such a positive impact on so many others,” says Stephie. “His memory will live on each time others,” says Stephie. “His memory will live on each time Commerce students as a KPMG on-campus recruiter. “He may not have been an alum, but he certainly believed in the students and demonstrated leadership. “He offered me a tremendous opportunity and commitment and couldn't think of a better way than naming a scholarship in his memory.”

To donate to this Award, contact Sarah Roth at sroth@business.queensu.ca or 877.533.2330.
When MBA'70 classmates assembled in Kingston for their 40th anniversary, they packed a lot into one fall weekend. An itinerary that featured golf, a cruise, dinners and mixers also included a bit of business: a presentation by Commerce student organizers of the Queen’s Entrepreneurs Competition (QEC). While the class had already agreed to direct its reunion gift towards supporting this annual competition, the presentation sealed the deal.

“We were impressed by the conference’s stellar reputation, its 22-year history, and the students’ desire to expand its international reach,” explains Bob Shoniker, who with classmates John Watson, Craig Curran and Ray Huot, led the charge on organizing the generous $120,000 class gift. “Not only were we delighted to provide funding for cash awards for the top three finishers, we also offered our services as mentors.”

Bob has been a QEC judge on several occasions and returned to campus for the January 2011 event. “I was extremely impressed by the calibre of the competitors,” he reports, noting that seven of the eight finalists already had businesses up and running and one had a “world-class idea, ready to be implemented on a global scale.”

This is a reunion gift that keeps on giving. While the $120K target was reached earlier this year, MBA'70 classmates are encouraged to make future gifts in support of this fund that will enable QEC to expand its global reach and offer more travel subsidies to teams from as far away as Australia and Asia.

The mentorship offer is one that the network-hungry competitors have snapped up. “I was mobbed at the podium when I explained the mentorship opportunity was open to all,” Bob Shoniker recalls of the January competition. He connected classmate Alan Davidson, a finance and accounting professor in Australia, with students starting an internet consumer lending site Down Under. A team with an online jewellery and marketing site was put in touch with classmate Ray Huot, a marketing expert in Montreal.

“Thanks to the support of the MBA’70s, QEC is continuing to expand our global reach,” says Christinn Hua, QEC’11 Co-chair. “We’re proud to display ‘Presented by MBA Class of 1970’ beneath the logo on our website (at www.theqec.com).”

“It was important to us at this 40-year milestone that our class gift would have a wide and lasting impact and would reinforce our class’s brand,” explains Bob, who runs his own investment banking firm in Toronto. Spoken like a true entrepreneur.

To contribute to this class gift, please contact Sarah Roth at sroth@business.queensu.ca or 877.533.2330.

Bob Shoniker with QEC’s top prize winners, Team Oohlah Mobile
Congratulations to the following classes that collectively raised more than $131,500 through dedicated class gift campaigns in support of Queen’s School of Business. Their gifts supported a variety of initiatives, from a ComSoc conference to the Centre for Responsible Leadership, and provide a lasting legacy to benefit current and future students.

Class gift campaigns are currently underway for the following classes. Contact your class campaign chair to get involved!

BCom’80 – John Gleeson (jgleeson@gleesonfinancialgroup.com)
BCom’85 – Alan Mayne (amayne@harrywinston.com)
BCom’00 – Omar Abdel-Hafez (omar_abdel@yahoo.com)
BCom’04 – Hayley Becker (hayley.becker@odgersberndtson.ca)
MBA’74 – Alex Melvin (alex@cannex.com)
MBA’85 – Hugh Helferty (hugh.helferty@gmail.com)
### Corporate and Foundation Donors – Cumulative Giving and Matching Funds

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<td>BMO Financial Group**</td>
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<td>Canadian Imperial Bank of Commerce</td>
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<td>Institute of Chartered Accountants of Ontario</td>
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<td>Warner-Lambert Canada Inc. &amp; Warner Lambert (U.S)</td>
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<td>Cara Operations Limited of Ontario</td>
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<td>KPMG LLP &amp; The KPMG Foundation**</td>
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<td>Procter &amp; Gamble Inc.</td>
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<td>RBC, RBC Foundation and RBC Dominion Securities</td>
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<td>The Melvin R. Goodes Family Foundation Inc.</td>
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<td>Certified General Accountants of Ontario</td>
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<td>Henry White Kinnear Foundation</td>
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<td>Nexen Inc.**</td>
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<td>PricewaterhouseCoopers LLP</td>
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<td>Certified Management Accountants of Ontario</td>
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<td>Accenture Inc. &amp; Accenture Charitable Foundation</td>
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<td>Ambac Assurance Corp.</td>
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<td>Bell Canada**</td>
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<td>Britton Smith Foundation</td>
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<td>Cadbury Adams Canada Inc.</td>
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<td>Cogeco Cable Inc.</td>
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<td>Deloitte &amp; Touche</td>
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<td>Ernst &amp; Young LLP**</td>
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<td>General Mills Foundation**</td>
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<td>Geoffrey H. Wood Foundation</td>
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<td>HSBC Bank Canada</td>
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<td>P &amp; G Fund**</td>
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<td>Princess Street Club</td>
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<td>Sun Life Financial Inc.</td>
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<td>The John Dobson Foundation</td>
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<td>Xerox Canada Inc.</td>
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<td>Birch Hill Equity Partners</td>
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<td>Goldman Sachs &amp; Co.**</td>
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<td>Great-West Life Assurance Co.</td>
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<td>Japan Foundation</td>
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<td>Maple Leaf Global Foods Inc.</td>
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<td>Margaret &amp; Wallace McCain Foundation</td>
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<td>Merrill Lynch Canada Inc.</td>
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<td>Royal Trust Company</td>
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<td>Sceptre Investment Counsel Limited</td>
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<td>The Felicia &amp; Arnold Aaron Foundation</td>
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<td>The Molson Donations Fund</td>
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<td>Toronto-Dominion Bank</td>
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<td>Unilever Canada Inc.</td>
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<td>Armstrong Family Foundation</td>
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<td>Burgundy Asset Management Ltd.**</td>
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<td>Corporate Insurance Group Ltd.</td>
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<td>Export Development Canada</td>
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<td>General Electric Canada Inc.**</td>
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<td>IBM Canada Ltd**</td>
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<td>McKinsey &amp; Company Inc.</td>
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<td>Nortel Networks Corporation</td>
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<td>PepsiCo Foundation**</td>
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<td>The Ralph M. Barford Foundation</td>
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<td>BlackRock**</td>
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<td>Melo Hotels</td>
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<td>Mennonite Foundation of Canada</td>
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<td>Montcas Inc.</td>
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<td>Ocean Partners USA Inc.</td>
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<td>Queen’s Women’s Association</td>
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<td>Rio Tinto Alcan**</td>
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<td>Royal and Sun Alliance</td>
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<td>The Hershey Company**</td>
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<td>The Petman Foundation</td>
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<td>The Van Nice Foundation</td>
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**Indicates employee-matching contributors, totalling $61,155

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### Maximize your contribution

Did you know that many companies, large and small, will partially or fully match your gift to Queen’s School of Business? To find out if your employer has a matching gift program, simply check with your human resources department or visit [www.matchinggift.com/canada/queens](http://www.matchinggift.com/canada/queens)

For further information, please contact Annette Paul, Senior Relationship Manager, at apaul@business.queensu.ca or 877.533.2330
Responsible leadership initiatives get a boost from KPMG

QSB and KPMG celebrated their shared values at a November event in Toronto that marked the announcement of KPMG as a Signature Sponsor of QSB's Centre for Responsible Leadership (CRL) through their support of a five-year, $500K pledge. “Responsible leadership is at the very heart of what we do at KPMG,” says Grant McDonald, BCom’82, Ottawa Managing Partner and KPMG Campaign Co-chair. The CRL, with its mission to develop outstanding, socially responsible leaders through education, research, outreach, and advocacy, is an ideal fit for a firm that encourages employees’ contributions to their communities.

Grant and his KPMG Campaign Co-chairs Heather Baker, BCom’83, and Harry Ort, BCom’74 are spreading the word to KPMG employees that their gifts will be matched up to a maximum of $1,000 per year per employee. Staff are also encouraged to get directly involved in the Centre’s initiatives by volunteering to be guest speakers, to participate in the Annual Responsible Leadership Summit (Oct. 13-15, in Kingston) and to develop materials such as business cases for undergraduate business studies and case competitions.

ICAO’s $2-million pledge continues long-standing relationship with QSB

The Institute of Chartered Accountants of Ontario (ICAO) established its newest commitment to the School in February, and announced it publicly at a reception in May. Over the next 10 years, this gift will fund several initiatives, including the CA-Queen’s Centre for Governance and its Voluntary Sector Reporting Awards Program, the CA Professorship in Accounting, and the Chartered Accountants Lecture Hall in the new wing of Goodes Hall, currently under construction.

“The relationship between the Institute of Chartered Accountants and Queen’s has been a long and fruitful one for both organizations and for the School's graduates who have gone on to become CAs,” says Rod Barr, FCA, President and CEO of the ICAO. “Our commitment to continuing this partnership is made evident by this funding, which we consider an investment in Queen’s, our profession and in the future prosperity of Ontario.”
A gift of this magnitude contributes directly to mentoring QSB students, especially those attracted by the School’s strong reputation in accounting.

The partnership between Queen’s School of Business and the Institute of Chartered Accountants of Ontario dates back to 1919, when Queen’s started Canada’s first undergraduate degree program in business—the Bachelor of Commerce.

“We are very thankful for the Institute’s long-standing commitment to excellence at Queen’s School of Business,” says Dean David Saunders. “This financial support is a tremendous endorsement of the quality of our school and strong recognition of the long-standing partnership between ICAO and QSB.”

To discuss corporate giving opportunities, please contact Annette Paul, Senior Relationship Manager, apaul@business.queensu.ca or 877.533.2330.

Chubb Insurance $200K gift carries on a long tradition of support

The t-shirts say it all. Chubb Insurance, one of QSB’s long-time corporate partners, ensures that incoming Commerce students learn that it’s a proud supporter of their School. Not only is Chubb the title sponsor of Frosh Week (and the famous “I like Commerce” t-shirts), it also funds a bursary for Commerce students going on exchange and is a continuing sponsor of numerous ComSoc conferences and competitions—ICBC, QBET, Q3C, and QWIL, among many others.

“Throughout each year we are active on campus, interacting and engaging students while participating in events as sponsors, and acting as judges and speakers. Our commitment does not stop after on-campus recruiting—it is a continual effort,” explains Erin Fleming, BSc’05, Chubb Human Resources Consultant.

Soon Chubb’s presence at the School will be cast in stone, literally. When the new wing opens in Spring 2012, the company’s name will prominently grace the corridor between the current building and the Goodes Hall extension. The signage will be a fitting testament to Chubb’s ongoing support that has endured for more than 30 years and includes a $200K gift in 2010 in support of the building expansion. That gift built upon the company’s earlier significant contribution towards the construction of the original Goodes Hall.

“A strong presence at QSB forms an integral part of our talent sourcing strategy” says Patricia Ewen, BCom’86, Chubb’s Senior Vice President, Human Resources. “We actively recruit QSB graduates because they have a real aptitude for future leadership. The mix of strong business acumen and interpersonal skills combined with the emphasis on extra-curricular experience yields extremely well-rounded candidates. They are highly successful at Chubb over the short- and long-term.”

For the more than 30 Chubb employees who are QSB alumni, the ties between the two organizations run deep. These ties, forged at the very beginning of their student experience (and they have the t-shirts to prove it), carry on well into their professional futures. Both QSB and Chubb are the stronger for it.
A ‘double your money’ offer Ernst & Young employees couldn’t refuse

Matching gift campaign raises $245,800

The December event that launched the national Ernst & Young campaign to raise $250K for QSB attracted an enthusiastic crowd. As the evening at the firm’s downtown Toronto office wound down, E&Y Campaign Co-chairs Fraser Whale, BCom’91, and Mark Vrooman, BCom’96, couldn’t agree on the event's highlight. Was it the impressive turnout of 75 people? Or MBA’81 grad and QSB Advisory Board member John See’s persuasive presentation? Or was it being able to fit into their original Frosh Week “I Like Commerce” t-shirts, worn beneath their Commerce jackets, of course. They finally agreed that the enthusiastic response of attendees—one that eventually translated into $245,800 being raised towards the Goodes Hall expansion—was the clear winner.

Ernst & Young has long recruited QSB grads, employing a current complement of over 150 people across Canada. One of E&Y’s pillars is the support of ‘The Three E’s—Education, Entrepreneurship and the Environment.’ Its support of education has provided many benefits for Queen’s Commerce students, including annual entrance scholarships, annual accounting awards, and funding for several Commerce Society conferences and competitions.

Mark and Fraser have strong ties to the School. Both return regularly to support ComSoc events, and both have served as E&Y’s national director of campus recruiting, encouraging many QSB students to choose a career as a chartered accountant at E&Y. One of the aspects that differentiates their firm, they believe, is a corporate culture that promotes employee philanthropy. Its matching gift program is a prime example: E&Y matches every employee’s charitable donations to their respective university, dollar for dollar, up to $7,500 per year. As one of the first Canadian companies to institute this program, E&Y has been boosting alumni giving for more than three decades. Mark and Fraser, along with E&Y partner Don Linsdell, BCom’89, worked the phones, fired off innumerable emails and held nearly 50 meetings with colleagues to encourage them to support the campaign. “I really do attribute my career accomplishments to date to Queen’s School of Business,” says Mark.

“It gave me a solid foundation for where I am today,” Fraser agrees.

Many of their colleagues must have shared this view, since donations began accumulating within weeks of the campaign’s kick-off. “It was really heartening that (alumni) employees at all levels, from the most recent arrivals to the most senior partners, contributed to their School,” says Mark. Fraser adds, “In a business like ours, people are our most important resource. Our partnership with Queen’s Commerce allows us to engage with enthusiastic, highly qualified students from various backgrounds whose diverse experiences will be vital assets in serving our clients.”

When the Ernst & Young team room is unveiled in the new wing of Goodes Hall next spring, all who contributed will be welcome to check out the tangible result of their generosity. Mark Vrooman and Fraser Whale will surely be there, possibly donning their beloved Commerce jackets one more time.

It’s not too late to contribute to the E&Y campaign and help it reach its $250K goal. Contact Fraser at fraser.t.whale@ca.ey.com or Mark at mark.vrooman@ca.ey.com to make a donation—and have it matched if you’re an E&Y employee.
Gifts from Friends – Faculty, Staff, Students and Friends

Jacline* & Tim Abray- Nyman BAH’90
Sheri Adams BNSc’96
Kathleen Anderson
Nader Arafat
Peter Armstrong
Tina Bailey MPA’06*
Wellesley Baker
BSc(Eng)’01
Susan Bartholomew*
Ryan Bicknell
Gary J. Bissonette*
Tina Bailey MPA’06*
Wellesley Baker
BSc(Eng)’01
Susan Bartholomew*
Ryan Bicknell
Gary J. Bissonette*
Wellesley Baker
BSc(Eng)’01
Susan Bartholomew*
Ryan Bicknell
Gary J. Bissonette*
William Blake*
Curtis Bolton BEd’74
Rita Sue Bolton MPA’92, BEd’98
Brian Boucher
Harrison Boyd
Kara Brodribb
Daniel Burns BAH’70
Moira Callahan BAH’90, LLB’93
Kathryn Carey BScH’80
Douglas Carty BAH’78
Glen Cavanagh*
Yolande Chan*
Dianne Clark
Pamela Clark
Madelyn Connolly BA’71
David Connor
Kathleen Connor MD’81
Scott Cooper MA’93
Peter Copestake BA’78
James Coulter BAH’91, MA’92
Gayle Cronin BSc’80
Lara Deits
Mary Deutsch BScH’68
Barbara Dickson*
Jennifer Dobell BScH’86
Carolyn Earthy
James E. Erbs
Estate of M. Jean Black
William Fosnight
Patricia Fraser BAH’53
Carol Friendly
Benjamin Fu
Raii Garth BScH’63
Cynthia Gilbert BA’78
Sarah Gleeson BAH’80
Alice Gordon
A. Jennie Gray*
Eric Grubel BScH’84
Jingqi Guo
Susan Heath BAH’76
Julia Hess BA’65
Joanne Hill
Lloyd Hoffman
Nicolle Hunter BAH’00
Daniel Iy
Leigh Kalin BAH’92*
Alexandra Keilty
Jayne Kellock
Larry Kellock
Tammy Kemick
Marion Kerr BNSc’54
Martha Kerr
BA’82, BEd’83
Ross Kerr
Carolyn Langill
Elizabeth Larochelle
Cassidy Larson BScH’96
Christie Le Dain BScH’83
Eric Le Dain BSc(Eng)’83
Guixin Lin
Wendy Lishman
Diana Liu
Shauna Lord BAH’96
Pamela Love BAH’79
Yuri Ma BScH’91
Joanne Macdonald
Mark MacDonald BAH’79
Pat Macdonald
Susan MacDonald BNSc’83
Robert F. MacLellan
Brian Martin
Nancy Martin
Rick Martin
Dawn Matte
Ruth-Anne McAuley
BAH’76, BEd’77
Andrew McCall BA’85
Candace McNomony
Douglas McFadden LLB’75
Nancy McFadden
BAH’74, BEd’76
Elaine McGivern
Helen B. McKay
Douglas McLarty
BScH’79, LLB’89
Mary Anne McLeod
BNSc’64
Patricia McLeod
Wendy Melvin
Marion Meyer
Michelle & Mark Miattello
Elizabeth Miller BFA’79
Heidi Miller BScH’92
Gina Mollicone-Long
Martin Molyneaux
Margaret Montgomery
Marion Mossman BA’71, MEd’86
Rachel Mozdy
Debra A. Murdoch
Pamela R. Murphy*
Robert Murray BSc(Eng)’57
Sheila Murray BNSc’59, MPA’91
Susanne Murray BAH’91
Edwin Neave*
Jane Nixon BA’78
Karen Ruth Nixon LLB’82
Anne Nurse-Richardson
BA’78
Eileen A. Ong
Joanne J. Ong
Rebecca Pabon
Ira Pancham
Sonial Pancham
Alan Paterson BSc(Eng)’85
Carolyn Paterson BScH’85
Tiffany Pauls*
Andrea Petroff BAH’86
Carol Pettit BA’81, MPA’95
Robert Pettit MEd’82
Tanya Pettit BSc’95, MD’95
Sharlene Plewman
BSc(Eng)’00
David Plummer
BSc(Eng)’80
Rosalind Plummer BA’80
Donald Polk BSc(Eng)’83
Catherine Purcell BScH’78, BEd’85, MEd’98*
Xiao Tong Qiao
Cynthia Quinn
William Quinn
Katherine Lau
Jeffrey Read BA’82, LLB’85
Sarah Renaud BAH’96
Patricia Robinson BA’78
Laurie Ross MPA’07*
Sarah Roth BA’06, BAH’07*
Jenifer Rush
Steven Salterio*
David Saunders*
Derek Schreurs
Teresa Schweitzer BNSc’85
William Scott
Kathryn See BAH’79
Nancy Shield*
Kathleen Shortlidge
Julie Sifton BA’82
Muriel A. Simpson
Crystal Smith
Robert Sobey BAH’88
Rebecca & Matthew Stacey
Patti Staples
Sandy Staples*
Margaret Sutton BA’48
Angelica Thiele-Bolitho
Jeremy Thompson BAH’94
Laurie Thomson BAH’84
Connie Todd BA’92*
Peter Todd*
Daryl Tuck BSc(Eng)’73
Lindsay & Anthony Van Nice
Cara Warber
Karen Warnbold BA’76, BEd’77
Bruce Williams
Kenneth Wilson PhD’65, BSc(Eng)’66
Winnie Wong
Gerry N. Wood
Nikol Wowkodaw
Susan Wright
Negin Yahyaei
Juan Zapata
Kate Zeidler
Anonymous (17)

*Faculty and staff (current and retired)
Beyond the Classroom: Prof. Sandy Staples walks the talk with major donations

It's not uncommon for a professor to rate his or her own school highly, but it goes far deeper with one of QSB's long-time professors, Sandy Staples. He sees the value of a Queen's business education not only in the success of its graduates, but every time he walks into a classroom and senses the quality of the students waiting for him. “The students are bright, energetic, often very high achievers;” he says. “They’re hungry to learn and excel and it’s a genuine pleasure to help them along their way.”

That help extends beyond the insightful instruction he provides in class. Sandy and his wife, Patti Staples, a Nurse Practitioner and adjunct professor in Queen's School of Nursing, have made two major gifts to the expansion of Goodes Hall: a cash gift of $100K as well as an irrevocable life insurance policy valued at $400K.

"I believe there is a great need for high-quality business education in Canada," explains Sandy, who has taught Information Systems at QSB since 1998. “Queen's School of Business is one of the best at providing just that. By supporting the building expansion, we're helping to ensure that top-quality education is delivered to even more deserving students."

It's hardly surprising that both Sandy and Patti are staunch supporters of post-secondary education. Look no further than their combined seven degrees and professional certificates for proof. Sandy is also an active researcher—recipient of the School's New Researcher Award in 2001 and a Distinguished Faculty Fellowship in Management Information Systems in 2007.

In Sandy's case, the importance of a quality education was instilled by his parents—his father David, a chemical engineer and successful business executive, and his mother Catharine, who raised their family in Sarnia, ON. When the new wing at Goodes Hall is finished, a plaque will recognize Sandy and Patti's donation and its dedication to the memory of Sandy's parents.

Their gift of life insurance was inspired, in part, by a similar gift made by Professor Emeritus Merv Daub, BCom'66, and his wife Elaine Forshaw that was featured in the 2008/2009 QSB Annual Report. "I was impressed that we would be able to donate a sizeable amount by making a fairly modest annual contribution, once tax credits are calculated," Sandy explains. His hope is that his family's donations to the School will inspire others in much the same way that the Daub/Forshaw gift inspired him and Patti.

For more information on how to make a major donation, including one of life insurance, please contact Catherine Purcell, QSB Director of Principal Gifts at cpurcell@business.queensu.ca or 877.533.2330.
WAYS TO GIVE

Online
To make a secure donation online, simply visit www.qsb.ca/invest-in-qsb

By phone
Call 1.877.533.2330 to make a donation over the phone, using your credit card. Please specify that you would like your gift to go to Queen’s School of Business; and if you wish to direct your donation to a specific investment priority area, please mention that as well.

By mail
Please make your cheque payable to Queen’s University—Queen’s School of Business, and send it to:

Queen’s School of Business
Development and Alumni Relations
Goodes Hall, Queen’s University
Kingston, ON K7L 3N6

To direct your donation to a specific investment priority area, please include a note to that effect in your envelope.

In person
To present your gift in person, please visit us on the Queen’s campus at the Dean’s Office in Goodes Hall.

Planned giving
You may choose to make a charitable gift annuity, which allows you to give a substantial gift without losing the benefit of the revenue your capital is earning. You may also choose to make a bequest to the School through your will, or through a gift of life insurance. Please contact us for more details.

Give a gift of securities
There are considerable tax advantages to making a gift of appreciated securities (stocks and bonds). You and your broker can electronically transfer these types of gifts into the Queen’s account. Please contact us for more details.

Matching gifts from your employer
Many companies have a program that will partially or fully match your gift to Queen’s School of Business. To find out if your employer has a matching gift program, check with your human resources department, or visit www.matchinggifts.com/canada/queens

Contact us at invest@business.queensu.ca or 877.533.2330.
Hundreds of alumni donated their valuable time to numerous initiatives, events and activities in support of the School. Programs for students—including conferences and competitions, mentoring, career support and recruitment initiatives—all rely heavily on alumni participation.

Thanks to the involvement of the alumni listed on the following pages, the student experience at QSB remains unparalleled. If your name has been omitted, please email alumni@business.queensu.ca and we'll include your name in next year's Report.

Alumni guest speakers and supporters of student conferences and initiatives

Ben Letalik BCom’09
Michael Lobsinger BCom’05
John MacIntyre BCom’78
Andrew MacPherson BCom’10
Rob Marsh BCom’07
Ryan McDermott BCom’07
Andrew Mitchell BCom’07
Rob Mollenhauer BCom’82
Somen Mondal MBA’06
Adrian Mucalov BCom’01
Ross Murray BCom’08
Elspeth Murray MBA’87
Ayah Norris BCom’09
Craig Norval BCom’10
Vic Pakalnis EMBA’94
Joon Park BCom’10
Bryan Pearson MBA’88
Bob Peel EMBA’99
Sushee Perumal MBA’07
Joanna Pleta BCom’10
Mikhail Plotkine BCom’10
Matt Price BCom’09
Grant Rasmussen BCom’87
Alyssa Richard BCom’07
Nicole Roberts BCom’02
Erin Rooney BCom’89
Elaine Rodeck BCom’85, MBA’98
Robert Schultz BCom’86
George Smith BCom’73
Allison Smith BCom’07
Caroline Somers MBA’82
Lauren Taggart BCom’10
Katie Trainor BCom’07
Michael Wallace BCom’08
Brian Walsh BA’74, MBA’76
Tim Wardrop MBA’81
David Wen BCom’10
Caitlin Willis BCom’09
Sydney Young BCom’10

Thank you Alumni Volunteers!

Classroom speaker Elaine Rodeck, BCom’85, EMBA’98, with Prof. Tony Dimnik and Commerce students

Jason Akers BCom’08
Leta Attard BCom’08
Robin Axon MBA’01
Tyler Barrack BCom’09
Kevin Bathe BCom’08
Eric Beynon BCom’98
Ryan Boers BCom’10
Peter Bond BCom’09
Brian Campbell BCom’07
Harvey Carrol BCom’93
Peng-Sang Cau BCom’94
Tracey Cauley BNSc’87, MBA’91
David Chaloner BA’88, MBA’91
Greg Cochrane, MBA’74
Elliott Collyer BCom’10
Mike Costas BCom’10
Sunil Daljit BCom’00
Jennifer Dimitry BCom’10
Warren Duffy BCom’07
Andrew Dunin BSc’83, MBA’87
Geoff Dusseldorp BCom’09
Steven Farber BCom’97
James Fong BCom’96
Laura Gilchrist BCom’08
Ashley Goloubef BCom’10
Justine Gonsalves BCom’09
Amanda Gottlieb BCom’06
Kelly Graham MBA’11
Shannon Hamilton BCom’10
Brian Hallamore MBA’75
Gord Hendren BCom’75
Les Herr EMBA’11
Jenn Hirano BCom’07
Tom Hodson EMBA’03
Kelley Holman BSc’93, MBA’97
Andrew Hungerford BCom’96
Ben Hunter BCom’04
Natalie Jones BCom’07
Michael Jones BCom’09
Sarah Joyce BCom’08
Sari Katz BCom’09
Arthur Kennedy BCom’85
Jessica Kim BCom’08
Alison Kimmel BCom’09
Michael Koichopolos BCom’09
Andrew Kong BCom’09
Damian Lamb MBA’98
Sara Larcina BCom’09
Ryan Latinovich BCom’05
Jill Lenarcic BCom’10
Alumni attendees at Information Sessions

First-person accounts from alumni and current students who attend information sessions are crucial in helping us promote our programs. Thanks to the following supporters who attended program information sessions over the past year.

<table>
<thead>
<tr>
<th>FULL-TIME MBA</th>
<th>ACCELERATED MBA</th>
<th>CORNELL-QUEEN’S EXECUTIVE MBA</th>
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<tr>
<td>Sandeep Achar 2010</td>
<td>Dan Allard 2012</td>
<td>Burd Abdelhadi 2011</td>
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<td>Sally Arshi 2010</td>
<td>Elliot Craig 2012</td>
<td>Paul Andrusyshyn 2010</td>
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<td>Erin Borgfjord Ayres 2010</td>
<td>Rob Dixon 2011</td>
<td>Frank Attaie 2011</td>
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<td>Leila Bocksch 2010</td>
<td>Frank Eldridge 2011</td>
<td>Yik Au 2012</td>
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<td>Cameron Carvalho 2005</td>
<td>Dave Elliott 2010</td>
<td>Madhuri Belgamkar 2012</td>
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<td>Devayani Dayal 2008</td>
<td>Diana Espinosa 2011</td>
<td>Greg Brouwer 2010</td>
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<td>Brenna Donoghue 2009</td>
<td>Tunji Arinluye 2011</td>
<td>Yerbol Buranbayev 2012</td>
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<td>Sonja Gangal 2010</td>
<td>Erik Flakstad 2012</td>
<td>June Chen 2012</td>
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<td>Oana Gavrilas 2010</td>
<td>Simon Fung 2011</td>
<td>Dian Zhang Cui 2012</td>
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<td>Adam Grahn 2009</td>
<td>Gabriel Gaultier 2011</td>
<td>Omar Daudi 2012</td>
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<td>Stephanie Hamilton 2010</td>
<td>Michael Isherwood 2012</td>
<td>George Djerrahian 2011</td>
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<td>Karim Hemani 2009</td>
<td>Reggie Kotey 2012</td>
<td>Dotun Eliezer 2011</td>
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<td>Dennis Kondratev 2008</td>
<td>Amber Mousseau 2012</td>
<td>Michael Healey 2012</td>
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<td>Jameel Lalji 2010</td>
<td>Jay Osier 2007</td>
<td>Elliot Hickey 2012</td>
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<td>Manish Malik 2008</td>
<td>May Pan 2011</td>
<td>Adrian Joaquin 2012</td>
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<td>Kiran Manjunath 2010</td>
<td>Eileen Prasad 2012</td>
<td>Asad Jobanputra 2011</td>
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<td>Mark Moroz 2008</td>
<td>Lindsay Robertson 2011</td>
<td>Achraf Joumaa 2012</td>
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<td>Beau Wallack 2012</td>
<td>Vik Kohli 2010</td>
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<td>Behrang Omidvar 2009</td>
<td>Sunil Sharma 2012</td>
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<td>Roger Patterson 2010</td>
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<td>Laura Pus 2009</td>
<td>Yehaneh Torabi 2011</td>
<td>Derrick Navarro 2010</td>
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<td>Ashok Raghupathy 2007</td>
<td>Roland Walters 2011</td>
<td>Oluseun Omotoso 2011</td>
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<td>Vimal Rai 2008</td>
<td>Sam Wehbe 2010</td>
<td>Alastair Perry 2012</td>
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<td>Scott Schrader 2010</td>
<td>Cedric Wong 2011</td>
<td>Chad Perry 2012</td>
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<td>Zach Sonnleitner 2009</td>
<td>Elizabeth Wong 2011</td>
<td>Jon Rosenberg 2012</td>
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<td>Stacy Soutiere 2009</td>
<td>David Wright 2009</td>
<td>Femi Talabi 2011</td>
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<td>Ashish Tripathi 2009</td>
<td>Lisa Yazdi 2012</td>
<td>Ming Tang 2012</td>
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<td>Jenna Van Steenbergen 2010</td>
<td>Amy Zhou 2012</td>
<td>Tyler Tollefson 2012</td>
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<td>Svetlana Zlobina 2012</td>
<td>Daniel Tsai 2011</td>
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<td>Wissen Zhang 2012</td>
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Women and the MBA Volunteers

Thanks to the following alums and current students who attended QSB Women and the MBA events and shared their experiences with prospective students.

Erin Borgfjord Ayres MBA’10
Leila Bocksch MBA’10
Veronica Brenner EMBA’11
Denise E. David EMBA’10
Dawn de Lima EMBA’10
Lesley Gustafson MBA’10
Nora Kleinewillinghöfer MBA’11
Anna Kobilaski EMBA’11
Manasi Kulkarni AMBA’08
Natacha Lemay-Reaume EMBA’10
Patricia McLeod EMBA’11
Suzy Petrushchak CQEMBA’09
Gillian Richards EMBA’09
Jamie Solland AMBA’10
Sarah Williams CQ MBA’10
Carol Riley 2012
Craig Sabine 2012
Ali Sadeghianpour 2012
Vicki Schmitt 2011
Mark Shewfelt 2012
Vinay Singh 2012
Roy Sudipto 2008
Jason Tasse 2011
Gail Taylor 2011
Sarah Thomas 2010
Tom Thorpe 2008
Dan Tisch 1996
Karen Tsang 2012
Raul Villela 2012
Jen Watson 2012
Larry Weeks 2008
Adam Winchester 2012
Davis Yung 2002

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Denise E. David EMBA’10
Dawn de Lima EMBA’10
Lesley Gustafson MBA’10
Nora Kleinewillinghöfer MBA’11
Anna Kobilaski EMBA’11
Manasi Kulkarni AMBA’08
Natacha Lemay-Reaume EMBA’10
Patricia McLeod EMBA’11
Suzy Petrushchak CQEMBA’09
Gillian Richards EMBA’09
Jamie Solland AMBA’10
Sarah Williams CQ MBA’10
Carol Riley 2012
Craig Sabine 2012
Ali Sadeghianpour 2012
Vicki Schmitt 2011
Mark Shewfelt 2012
Vinay Singh 2012
Roy Sudipto 2008
Jason Tasse 2011
Gail Taylor 2011
Sarah Thomas 2010
Tom Thorpe 2008
Dan Tisch 1996
Karen Tsang 2012
Raul Villela 2012
Jen Watson 2012
Larry Weeks 2008
Adam Winchester 2012
Davis Yung 2002
Alumni Volunteers for Commerce student recruiting

Thanks to the following Commerce alumni who volunteered their time to assist in recruiting the Commerce Class of 2015.

Barry Alexander 2004
Sikandar Ali 2008
Rohit Arora 2008
Xyza Barnes 2007
Andrew Beamer 2003
Henry Chang 2000
Linda Chew 2009
Karthika Elanga 2004
Ian Fiebig 2008
Baoqin Guo 2003
Ronald Ha 2003
Laura Heaphy 2008
Jennifer Hirano 2007
Andrika Hohol 2007
Samantha Huen 2008
Olivia Ibell 2003
Tamara (Minnema) Jones 2003
Alice Kwok 2003
Catalina Lee 2003
Jingweng Loh 2007
Saeideh Mahamedi Fard 2003
Drew Marshall 2001
Richard McCluskey 2005
James McIntosh 2006

Jennifer Min 2003
Sue Moon 2001
Milan Panic 2008
Matthew Price 2009
Yafa Sakkejha 2007
Cameron Scott 2007
Dariusz Szadkowski 2007
Sarah Turner 2007
Michael Wallace 2008
Xiao Wang 2009
James Warren 2005
Sarah Wicks 2004
Adrian Wong 2003
Amy Yeung 2002
Bailie Zheng 2009

Alumni Volunteers for Business Career Centre initiatives

Thanks to the following volunteers who contributed to employment related initiatives during the 2010/2011 fiscal year. This list represents many of the volunteers who returned to campus to serve as panelists, for speaking engagements, mock interviews, etc. Thanks also to the many others (not listed here) who have helped mentor students in their career planning activities.

Salman Ahmad MBA’09
Sikandar Ali BCom’08
Lisa Asher BCom’06
Saad Atieque MBA’10
Leta Attard BCom’08
Erin Borgford Ayres MBA’10
Joe Bala MBA’07
Ryan Ballard BCom’09
Peter Becke MBA’83
Sarah Bernier BCom’05
Paul Bissett BCom’06
Megan Bowes BCom’04

Katy Brebner BCom’07
David Brent BCom’07
Adrian Cameron BCom’07
Crystal Caughill BCom’06
Kalyan Chakravarthy MBA’07
Seemanta Chowdhury MBA’10
Zak Cutler BCom’08
David Dalziel BCom’96
Arora Deepak EMBA’09
Raheel Dhaduk BCom’07
Emily Dobbie BCom’05
Matthew Dobbin BCom’05
Andrew Dubowec BCom’08
Patricia Ewen BCom’86
Ian Fiebig BCom’08
Andrew Follwell BCom’04
Mike Forzley BCom’97
Ivan Garcia MGM’10
Jennifer Goldspink BCom’04
Nilesh Gonsalves BCom’08
Balaji Gopalan MBA’04
Adam Gordon MBA’09
Allison Graves BCom’07
Venu Gudipati MBA’07
Atma Gunupudi MBA'10  
Kanuj Gupta MBA'08  
Derek Ha BCom'05  
Sid Hathiramani BCom'08  
Spencer Heard BCom'10  
Jason Henderson BCom'93  
Bridget Higgins BCom'09  
Eddie Ho BCom'08  
Abby Ho BCom'09  
Nancy Hoo BCom'01  
Kyle Jordan MBA'08  
Sarah Joyce BCom'08  
Alia Kalicinsky BCom'07  
Sari Katz BCom'09  
A.J. Keilty BCom'02  
David Kelusky BCom'09  
Jameel Lalji MBA'10  
Jeff Larcina BCom'07  
Don MacCannell BCom'07  
Kiran Manjunath MBA'10  
Steven Maynard EMBA'09  
Ryan McCracken BCom'06  
John Medland BCom'01  
Carlos Midence MBA'09  
Sarah Milton MBA'07  
Daniel Mondoux BCom'08  
Ashley Moore BCom'07  
Kimberley Mosher BCom'08  
Corrie Mueller BCom'04  
Alex Muggah MSc'04  
Peter Nakamura BCom'09  
Adam Newton BCom'06  
Tomi Nieminen MBA'04  
Brad Nolen NEMBA'02  
Vincent Ong BCom'05  
Priya Pandian MBA'10  
Joon Park BCom'10  
Hilary Patterson BCom'06  
Sarah Payne BCom'96  
Sushee Perumal MBA'07  
Christopher Porter MBA'80  
Dave Power BCom'06  
Julia Ptaszynk BCom'07  
Laura Pus MBA'09  
Erin Rae MBA'09  
Ashok Raghupathy MBA'07  
Shyam Ramchandani MBA'09  
Olivia Rejniah BCom'09  
Erin Roxborough BCom'06  
Jamieson Saab BCom'08  
Lisa Salapatek BCom'91  
Alex Santiago MBA'08  
Dan Scarrow BCom'05  
Nadja Schauer BCom'07  
Katrina Seenath BCom'01  
Paul Shopyro BCom'06  
Gurleen Singh BCom'07  
Geoff Smith BCom'05  
Amber Sprayson BCom'08  
Alison Sutton MBA'09  
Elizabeth Swanton BCom'07  
Katrine Sylvain BCom'05  
Laura Szekely BCom'06  
Joanna Taccone BCom'08  
Jane Traversy BCom'10  
Michael Vanderburgh BCom'89  
Jonathan Willis BCom'07  
Winny Woo BCom'07  
Claire Woodruff BCom'04  
Changjie (Watson) Wu MBA'09  
David Yackness MBA'05  
Anthony Young MBA'08

**ComSoc Mentor Program Volunteers**

Every year, the ComSoc Mentors and Alumni Committee invites recent graduates of the Commerce program to participate in a mentoring program for current Commerce students. Thanks to the following alumni mentors who offered their services.

<table>
<thead>
<tr>
<th>Rohit Arora 2008</th>
<th>Jen Hirano 2007</th>
<th>Christina Polyzos 2010</th>
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<td>Joshua Barr 2010</td>
<td>Eddie Ho 2008</td>
<td>Shayne Premji 2008</td>
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<td>Alexandra Campbell 2008</td>
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<td>Ian Macdonald 2009</td>
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<td>Jane Traversy 2010</td>
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<td>Katie Elder 2006</td>
<td>Kate Morantz 2008</td>
<td>Michael Wallace 2008</td>
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<td>Spencer Heard 2010</td>
<td>Anne O'Higgins 2006</td>
<td>Mengfei Zhou 2009</td>
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<td>Laura Henderson 2008</td>
<td>Jason Papke 2008</td>
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</table>
Class Giving Volunteers

It takes passion, commitment and persistence to raise funds for a class gift. We thank the following stalwart alumni who took on the challenge this past year to either launch new or manage ongoing class gift campaigns.

**BCom’80:** John Gleeson, Lisanne Hill, Sharon Ranson, Benita Warmbold  
**MBA’70:** Bob Shoniker, John Watson

**BCom’85:** Alan Mayne, Graham McBride, Paul Schiffner  
**MBA’85:** Hugh Helferty

**BCom’00:** Chris Chinaloy, Krista Cunningham, Lauren Dmytrenko, Omar Abdel-Hafex, Rebecca Tascona, Vanessa Vachon  
**CQ-EMBA’11:** Jerry Lacson, Sharlene Plewman

**BCom’04:** Hayley Becker, Sarah Wickins  
**EMBA’11:** Randy Carter, Lisa LaRochelle

**BCom’11:** Harrison Boyd, Emilie Gauthier, Cara Warder

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QSB’s international alumni network served as a valuable resource for Commerce and graduate students studying abroad in 2010/2011. The following alumni graciously agreed to be contacted by students headed their way and were available to provide advice and a helping hand. Special thanks to those alumni who hosted students delighted to connect with some fellow ex-pats.

For information or to volunteer, send an email to alumni@business.queensu.ca

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Well after graduation, our alumni continue to have an impact on Queen’s School of Business. By speaking at student conferences and in the classroom, recruiting new graduates, referring prospective students to our programs, and providing financial support, alumni share in the School’s successes and aspirations.

Staying connected

- 28 QSB alumni events held in 2010/2011 brought together approximately 990 attendees.
- 11 class reunions were held on campus in the fall of 2010 and spring of 2011.

- The Spring Reunion luncheon and groundbreaking ceremony for the expansion of Goodes Hall in May 2010 attracted 119 alumni, faculty and staff.
QSB Global Council

The Global Council brings together alumni and friends with deep experience in key regions where QSB operates. Its purpose is to advise on the School’s international activities and identify opportunities to expand its presence and reputation globally.

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